

December 16, 2016

Attention: Tim W Howard  
The City of Boynton Beach  
Procurement Division  
100 E. Boynton Beach Boulevard  
Boynton Beach Florida 33425

RE: Renewal of Contract 025-2821-15/JMA, Liquid Caustic Soda

Dear Mr. Howard,

Thank you for the interest in renewing our Caustic contract. Unfortunately, due to cost increases we received we are unable to renew at your current cost of \$498 per ton. Brenntag Mid-South would like to offer a price increase of \$45.00, bringing the new cost to \$543 per ton. I have attached the section of the contract pertaining to cost increase requirements.

We look forward to continuing business and providing the highest quality and service to The City of Boynton Beach and neighboring Cities.

Attached are six increase letters we received just after the above referenced bid.

We look forward to your acceptance in this increase and continued business, please keep me posted. Please contact me directly with any questions or concerns at 407-857-9310 x3213

Sincerely,



Stephanie Ubach  
Florida / S. Georgia  
District Admin



490 Stuart Road, NE, Cleveland, Tennessee 37312  
Phone: 423/336-4850 • Fax: 423/336-4830  
Internet Address: [www.olinchloralkali.com](http://www.olinchloralkali.com)

February 18, 2016

Mr. Ron Johnson  
Brenntag Mid-South, Inc.  
250 Central Florida Parkway  
Orlando, FL 32824-7601

**SUBJECT: Caustic Soda Price Increase Announcement**

Dear Mr. Johnson:

Effective immediately or as contract terms permit, Olin is increasing the price of diaphragm (commercial) and membrane grade caustic soda by \$30 per dry short ton (DST) in the U.S. and CAD \$35 per dry metric ton (DMT) in Canada.

Prices are per net ton, 76% Na<sub>2</sub>O basis, ex. works.

This price increase applies to the caustic soda sold by the heritage Olin Chlor Alkali Products and Blue Cube Chlor Alkali and Vinyls businesses, which have been combined into the newly formed Olin Chlor Alkali Products and Vinyls division as of 1Q 2016.

Our order control program based on 100% allocation remains in effect, as are 30 day lead times for barge shipments and 15 days for railcar shipments until further notice.

Your account manager will be in contact with you to answer any questions you may have regarding this price announcement and order control program.

We appreciate your business and your confidence in selecting Olin as your supplier.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael S. Dye".

Michael S. Dye  
Vice President – North American Sales  
Olin Chlor Alkali Products and Vinyls



490 Stuart Road, NE, Cleveland, Tennessee 37312  
Phone: 423/338-4850 • Fax: 423/338-4830  
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March 30, 2016

Mr. Ron Johnson  
Brenntag Mid-South, Inc.  
250 Central Florida Parkway  
Orlando, FL 32824-7601

**SUBJECT: Caustic Soda Price Increase Announcement**

Dear Mr. Johnson:

Effective immediately or as contract terms permit, Olin Chlor Alkali Products and Vinyls is increasing the price of diaphragm (commercial) and membrane grade caustic soda by \$25 per dry short ton (DST) in the U.S. and CAD \$30 per dry metric ton (DMT) in Canada.

Prices are per net ton, 76% Na<sub>2</sub>O basis, ex. works.

Our order control program based on 100% allocation remains in effect, as are 30-day lead times for barge shipments and 15 days for railcar shipments until further notice.

Your account manager will be in contact with you to answer any questions you may have regarding this price announcement and order control program.

We appreciate your business and your confidence in selecting Olin as your supplier.

Sincerely,

A handwritten signature in cursive script that reads "R Whigham".

Rene Whigham  
Marketing Director, North American Caustic Soda  
Olin Chlor Alkali Products and Vinyls



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April 26, 2016

Mr. Ron Johnson  
Brenntag Mid-South, Inc.  
250 Central Florida Parkway  
Orlando, FL 32824-7601

**SUBJECT: Caustic Soda Price Increase Announcement**

Dear Mr. Johnson:

Effective immediately or as contract terms permit, Olin Chlor Alkali Products and Vinyls is increasing the price of diaphragm (commercial) and membrane grade caustic soda by \$30 per dry short ton (DST) in the U.S. and CAD \$35 per dry metric ton (DMT) in Canada.

Prices are per net ton, 76% Na<sub>2</sub>O basis, ex. works.

Our order control program based on 100% allocation remains in effect, as are 30 day lead times for barge shipments and 15 days for railcar shipments until further notice.

Your account manager will be in contact with you to answer any questions you may have regarding this price announcement and order control program.

We appreciate your business and your confidence in selecting Olin as your supplier.

Sincerely,

A handwritten signature in cursive script that reads "R. Whigham".

Rene Whigham

Marketing Director, North American Caustic Soda  
Olin Chlor Alkali Products and Vinyls



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May 20, 2016

Mr. Ron Johnson  
Brenntag Mid-South, Inc.  
250 Central Florida Parkway  
Orlando, FL 32824-7601

**SUBJECT: Caustic Soda Price Increase Announcement**

Dear Mr. Johnson:

Effective immediately or as contract terms permit, Olin Chlor Alkali Products and Vinyls is increasing the price of diaphragm (commercial) and membrane grade caustic soda by \$40 per dry short ton (DST) in the U.S. and CAD \$45 per dry metric ton (DMT) in Canada.

Prices are per net ton, 76% Na<sub>2</sub>O basis, ex. works.

Our order control program based on 100% allocation remains in effect, as are 30 day lead times for barge shipments and 15 days for railcar shipments until further notice.

Your account manager will be in contact with you to answer any questions you may have regarding this price announcement and order control program.

We appreciate your business and your confidence in selecting Olin as your supplier.

Sincerely,

A handwritten signature in cursive script that reads "R. Whigham".

Rene Whigham  
Marketing Director, North American Caustic Soda  
Olin Chlor Alkali Products and Vinyls



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June 27, 2016

Mr. Ron Johnson  
Brenntag Mid-South, Inc.  
250 Central Florida Parkway  
Orlando, FL 32824-7601

**SUBJECT: Caustic Soda Price Increase Announcement**

Dear Mr. Johnson:

Effective immediately or as contract terms permit, Olin Chlor Alkali Products and Vinyls is increasing the price of diaphragm (commercial) and membrane grade caustic soda by \$50 per dry short ton (DST) in the U.S. and CAD \$55 per dry metric ton (DMT) in Canada.

Prices are per net ton, 76% Na<sub>2</sub>O basis, ex. works.

Our order control program based on 100% allocation remains in effect, as are 30 day lead times for barge shipments and 15 day lead times for railcar shipments until further notice.

Your account manager will be in contact with you to answer any questions you may have regarding this price announcement and order control program.

We appreciate your business and your confidence in selecting Olin as your supplier.

Sincerely,

A handwritten signature in cursive script that reads "R Whigham".

Rene Whigham  
Marketing Director, North American Caustic Soda  
Olin Chlor Alkali Products and Vinyls



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August 22, 2016

Mr. Ron Johnson  
Brenntag Mid-South, Inc.  
250 Central Florida Parkway  
Orlando, FL 32824-7601

**SUBJECT: Caustic Soda Price Increase Announcement**

Dear Mr. Johnson:

Effective immediately or as contract terms permit, Olin Corporation's Chlor Alkali Products and Vinyls Division is increasing the price of diaphragm (commercial) and membrane grade caustic soda by \$80 per dry short ton (DST) in the U.S. and CAD \$85 per dry metric ton (DMT) in Canada.

Prices are per net ton, 76% Na<sub>2</sub>O basis, ex. works.

Our order control program based on 100% allocation remains in effect, as are 30 day lead times for barge shipments and 15 days for railcar shipments until further notice.

Your account manager will be in contact with you to answer any questions you may have regarding this price announcement, the order control program, and factors driving the current price increase.

We appreciate your business and your confidence in selecting Olin Corporation's Chlor Alkali Products and Vinyls Division as your supplier.

Sincerely,

A handwritten signature in cursive script that reads "R Whigham".

Rene Whigham

Marketing Director, North American Caustic Soda  
Olin Chlor Alkali Products and Vinyls