# **CITY OF TUCSON**

Contract 151089

for

Body Worn Cameras and Storage System

with

Taser International, Inc.

Effective: February 2, 2015

The following documents comprise the executed contract between the City of Tucson and Taser International, Inc., effective February 2, 2015:

- I. City of Tucson (Includes Term, Amendments, Pricing and National Cooperative Language)
- II. Notice to Award
- III. Supplier's Response to the RFP (Includes Scope of Work)

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701 P.O. BOX 27210, TUCSON, AZ 85726 (520) 837-4137 ISSUE DATE: JUNE 15, 2016 CONTRACT NO.: 151089
CONTRACT AMENDMENT NO.: TWO (2)
PAGE 1 of 2
JM
CONTRACT OFFICER: JENN MYERS

THIS CONTRACT IS AMENDED AS FOLLOWS:

#### **BODY WORN CAMERAS**

#### ITEM ONE (1): SPECIAL TERMS AND CONDITIONS, COOPERATIVE PURCHASING

Special Terms and Conditions, Cooperative Purchasing, shall hereby be replaced in its entirety with the following:

The resulting Master Agreement from solicitation#151089, Body Worn Cameras shall be for the use of the City of Tucson. In addition, any or all public agencies, including state and local governmental entities, public and private primary, secondary and higher education entities, nonprofit entities and agencies for the public benefit ("Public Agencies"), that have entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement or registered with National IPA are eligible to participate and purchase at prices stated in the Master Agreement.

See <a href="http://www.tucsonprocurement.com/coop\_partners.aspx">http://www.tucsonprocurement.com/coop\_partners.aspx</a> and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <a href="http://www.maricopa.gov/Materials/PubDocuments/SAVE-members.pdf">http://www.maricopa.gov/Materials/PubDocuments/SAVE-members.pdf</a> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

#### ITEM TWO(2): LOCAL PRICE PREFERENCE

As a point of clarification, the following statement is hereby acknowledged:

The Request for Proposal that was used to create this contract included a Local Price Preference policy. However, application of the policy had no impact on the award of the contract.

#### ITEM THREE (3): PRICING

The Taser International product line is hereby added to the contract per the Attached "2016 Law Enforcement Agency Pricing – Axon Systems." This is not-to-exceed pricing. Additional discounts may be available. Contact TASER for a quote specific to your agency's needs

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CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701 P.O. BOX 27210, TUCSON, AZ 85726 (520) 837-4137 ISSUE DATE: JUNE 15, 2016

Email Address

CONTRACT NO.: 151089
CONTRACT AMENDMENT NO.: TWO (2)
PAGE 2 of 2
JM
CONTRACT OFFICER: JENN MYERS

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#### ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR: TASER International Inc.	CITY OF TUCSON:
CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF AND UNDERSTANDING OF THE ABOVE AMENDMENT.  7/6/16  Signature of person authorized to sign Date  Josh Isnex, EVP Clobal Sales  Name and Title (typed or printed legibly)  TAS ER International Inc.  Company Name  17800 AL 85th St., Sales  Address  Contracts & taser com  Email Address  Scottsdale AZ 85255  City State Zip	THE ABOVE REFERENCED CONTRACT AMENDMENT IS HEREBY EXECUTED THIS
Contact information for Sales/Account Representative for daily business operations:	
Sales Ope	
Name and Title (typed or printed legibly)	
480-491-0797	
Phone Number	
Contracts @ Laser, Com	





17800 N. 85th St. Scottsdale, AZ 85255-6311 800.978.2737 Toll Free • 480.991.0791 Fax www.TASER.com • Sales@TASER.com

#### 2016 Law Enforcement Agency Pricing – Axon Systems

Axon Body 2 Hardware

Model	Product Description	Agency Price
74001	Axon Body 2 Camera System (online)	\$399.00 ea.
74004	Axon Body 2 Camera System (offline)	\$399.00 ea.

Axon Body 2 Accessories \*

Model	Product Description	Agency Price
74006	Axon Body 2 Battery	\$29.95 ea.
74018	Z-Bracket, Men's, Axon Body 2	\$29.95 ea.
74019	Z-Bracket, Women's Axon Body 2	\$29.95 ea.
74020	Magnet, Flexible, Axon Body 2	\$29.95 ea.
74021	Magnet, Outerwear, Axon Body 2	\$29.95 ea.
74022	Small Pocket, 4" (10.1 cm), Axon Body 2	\$29.95 ea.
74023	Large Pocket, 6" (15.2 cm), Axon Body 2	\$29.95 ea.

<sup>\*</sup> Two mounts are included (a la carte) for \$0; \$29.95 for each additional mount.

#### Axon Flex Hardware

Model	Product Description	Agency Price
73096	Axon Flex Camera System (Camera, Controller, and product model 73060) **	\$599.00 ea.
73097	Axon Flex Camera System, Offline (Camera, Controller, and product model 73060) **	\$599.00 ea.
73034	Oakley Flak Jacket Kit, Axon Flex	\$149.95 ea.

<sup>\*\*</sup> This is a promotional price currently available for the Axon Flex system.

Axon Signal Hardware & Services

Model	Product Description	Agency Price
70112	Axon Signal unit (1 per car/motor)	\$279.00 ea.
70113	Axon Flex Camera System Signal equipped (Signal version of 73096)	\$688.00 ea.
70114	Axon Flex Camera System Signal equipped, Offline (Signal version of 73097)	\$688.00 ea.
70115	Axon Flex Controller Signal equipped	\$239.00 ea.
Service	Signal installation and/or training	Variable

#### Axon Fleet Cameras \*\*\*

Model	Product Description	Agency Price
Fleet Single Bundle	Axon Fleet Single Camera Bundle includes:****	\$399.00 ea.
74003	One Axon Fleet Camera****	included
74025	One Axon Fleet Mount Assembly	included
70112	One Axon Signal Unit	included
Fleet Double Bundle	Axon Fleet Double Camera Bundle includes:****	\$499.00 ea
74003	Two Axon Fleet Cameras	included
74025	Two Axon Fleet Mount Assemblies	included
70112	One Axon Signal Unit	included

<sup>\*\*\*</sup> Requires a fleet license for the vehicle used with the Axon Fleet product.

#### **Axon Fleet Accessories**

Model	Product Description	Agency Price
74025	Axon Fleet Mount Assembly	\$79.95 ea.

**AXON Law Enforcement Agency Pricing** 

Department: Sales/Customer Service Version: 1.0 Release Date: 1/6/2016

<sup>\*\*\*\*</sup> This is a promotional price currently available for the Axon Fleet system.





#### Axon Dock Hardware

Model	Product Description	Agency Price
74009	1-bay + Core Axon Dock 2 for Axon Body 2	\$249.00 ea.
74008	6-bay + Core Axon Dock 2 for Axon Body 2	\$1,495.00 ea.
74011	1-bay for Axon Body 2	\$249.00 ea.
74010	6-bay for Axon Body 2	\$1,346.00 ea.
70026	6-bay + Core Axon Dock for Axon Flex and Axon Body	\$1,495.00 ea.
70023	1-bay + Core Axon Dock for Axon Flex and Axon Body	\$249.00 ea.
70028	Individual bay Axon Dock for Axon Flex and Axon Body	\$249.00 ea.
70027	Axon Dock Core, compatible with all 1-bays and 6-bays	\$149.00 ea.
70033	Wall mount, Axon Dock for Axon Flex and Axon Body	\$35.00 ea.
70040	Desk plate, Axon Dock, 6-bay for Axon Flex and Axon Body	\$35.00 ea.

**Customer Care Extended Warranty** 

Model	Product Description	Agency Price
87029	Axon Body 2 cam 2-year extended warranty	\$199.95 ea.
87030	Axon Dock 2 for Axon Body 2, 2-year extended warranty, single bay + core	\$129.90 ea.
87031	Axon Dock 2 for Axon Body 2, 2-year extended warranty 6-bay + hub	\$499.90 ea.
70037	Axon Dock for Axon Body and Axon Flex, 2-year extended warranty, 6-bay	\$499.90 ea.
70038	Axon Dock for Axon Body and Axon Flex, 2-year extended warranty, single bay	\$129.90 ea.
73033	Axon Flex kit 2-year extended warranty	\$299.95 ea.
73074	Axon Body cam 2-year extended warranty	\$199.95 ea.

Axon Fleet License & Storage Plans (one license per vehicle)\*

Model	Product Description	Agency Price
87010	Fleet Basic: 1 year (100 GB of included storage and Evidence.com basic license features)	\$300.00 ea
85161	Fleet Unlimited HD: 3 year (unlimited HD storage for Fleet cameras, Pro Evidence.com license features, extended Axon camera warranty)	\$1,404.00 ea
85162	Fleet Unlimited HD: 5 year (unlimited HD storage for Fleet cameras, Pro Evidence.com license features, extended Axon camera warranty)	\$2,340.00 ea.
85163	Fleet Unlimited HD, annual payment (unlimited HD storage for Fleet cameras, Pro Evidence.com license features, extended Axon camera warranty). Must purchase under a 3- or 5- year term	\$468.00 ea.

#### **Evidence.com Services**

Model	Product Description	Agency Price
87001	Basic Evidence.com license: 1 year	\$180.00 ea.
88001	Standard Evidence.com license: 1 year	\$300.00 ea.
89001	Pro Evidence.com license: 1 year	\$468.00 ea.
85100	Evidence.com integration license, annual payment	\$180.00 ea.
85078	Ultimate Evidence.com annual payment*	\$660.00 ea.
85123	Evidence.com Unlimited Plan annual payment*	\$948.00 ea.
85130	Officer Safety Plan annual payment**	\$1,188.00 ea.
85035	Evidence.com storage (GB): 1 year	\$0.75 ea.
85054	TASER Assurance Plan Axon Flex annual payment	\$276.00 ea.
85079	TASER Assurance Plan Axon Dock annual payment (based on the number of cameras purchased)	\$36.00 ea.
87026	TASER Assurance Plan Axon Dock 2 annual payment (based on the number of Docks purchased)	\$216.00 ea.
85055	Axon Full Service	\$15,000 ea.
85144	Axon Starter	\$2,500 ea.
85146	Axon 1-Day Service	\$2,000 ea.
N.A.	Basic remote support	Free
73094	Viewer (fees vary based on configuration needs, viewer desired, and market price)	Variable

<sup>\*</sup>This license tier is only available for 3-year or 5-year terms \*\*This license tier is only available for 5-year terms.

Title: AXON Law Enforcement Agency Pricing
Department: Sales/Customer Service
Version: 1.0
Release Date: 1/6/2016





#### Axon Flex Accessories

Model	Product Description	Agency Price
73004	USB Sync Cable w/ Wall Charger	\$14.95 ea.
73008	Oakley Clip	\$19.95 ea.
73088	Ratchet Collar/Versatile/Cap Mount	\$29.95 ea.
73062	Ball Cap Mount	\$29.95 ea.
73010	Low Rider Headband	\$49.95 ea.
73058	Low Rider Headband, Large	\$54.95 ea.
73036	Controller Holster, Flex, Belt Clips	\$29.95 ea.
73011	Epaulette Mount	\$19.95 ea.
73013	Helmet Mount	\$19.95 ea.
73020	Universal Magnet Clip	\$7.95 ea.
73021	Multi-Mounting Kit, Flex (Low Rider headband, Ratchet Collar mount, Epaulette mount, Oakley kit)	\$199.95 ea.
73059	Ballistic Vest Mount, Rotating	\$19.95 ea.
73005	Cable, Straight to Right Angle, 36"	\$5.95 ea.
73067	Cable, Coiled, Straight to Right Angle, 36"	\$12.95 ea.
73060	Cable, Coiled, Straight to Right Angle 48"	\$12.95 ea.
73081	TASER CAM HD/Axon Camera Universal Charger w/ U.S. and International Adaptors	\$14.95 ea.
73099	Helmet Mount, SWAT Kit, Axon Flex	\$29.95 ea.

Freight Policy Freight is the responsibility of the purchaser. All orders are shipped F.O.B. Scottsdale, AZ via Fed-Ex ground and billed as a separate line item on invoice. All taxes, duties and customs, where applicable, are the responsibilities of the customer.

**Pricing** Pricing for Law Enforcement/Correctional Agencies Only. Must be a sworn law enforcement officer to purchase. This is not-to-exceed pricing. Additional discounts may be available. Contact TASER for a quote specific to your agency's needs.

Order Lead Time 4 to 6 weeks ARO. ALL SALES ARE FINAL

For delivery status or information on how to place an order, call our sales department at 800-978-2737, fax: 480-991-0791

TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers apply to all sales and are available at http://www.taser.com/sales-terms-and-conditions.

Flak Jacket is a trademark of Oakley, Inc., Motorola is a trademark of Motorola Trademark Holdings, LLC., and VELCRO is a trademark of Velcro Industries B.V.

, AXON, Axon, Axon Body 2, Axon Flex, Axon Fleet, Axon Signal, Evidence.com, TASER, TASER CAM, and © are trademarks of TASER International, Inc., some of which registered in the US and other countries. For more information, visit www.TASER.com/legal. All rights reserved. © 2016 TASER International, Inc.

**AXON Law Enforcement Agency Pricing** 

Department: Sales/Customer Service Version: 1.0

Release Date: 1/6/2016

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701 P.O. BOX 27210, TUCSON, AZ 85726 (520) 837-4137 ISSUE DATE: MARCH 30, 2016

CONTRACT NO.: 151089 CONTRACT AMENDMENT NO.: ONE (1) PAGE 1 of 3 JM/sa

CONTRACT OFFICER: JENN MYERS

THIS CONTRACT IS AMENDED AS FOLLOWS:

#### **BODY WORN CAMERAS**

#### ITEM ONE (1): RENEWAL

Pursuant to Contract No. 151089, Special Terms and Conditions, Term and Renewal, the City is hereby exercising its option to renew the contract for the period of February 1, 2016 through January 31, 2017.

#### ITEM TWO (2): INDEMNIFICATION

Paragraph 19 of the Standard Terms and Conditions section is hereby replaced in its entirety with the following paragraph:

19. INDEMNIFICATION: To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any negligent actions, negligent acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractors agrees to waive all rights of subrogation against the City of Tucson, it's agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Contractor is responsible for compliance with the Patient Protection and Affordable Care Act (ACA), for its employees in accordance with 26 CFR §54. 4980H. Additionally, Contractor is responsible for all applicable IRS reporting requirements related to ACA. If Contractor or any of Contractor's employees is certified to the City as having received a premium tax credit or cost sharing reduction which contributes to or triggers an assessed penalty against the City, or Contractor fails to meet reporting requirements pursuant to section 6056 resulting in a penalty to City, Contractor indemnifies City from and shall pay any assessed tax penalty.

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701 P.O. BOX 27210, TUCSON, AZ 85726 (520) 837-4137 ISSUE DATE: MARCH 30, 2016

CONTRACT NO.: 151089 CONTRACT AMENDMENT NO.: ONE (1) PAGE 2 of 3

JM/sa

CONTRACT OFFICER: JENN MYERS

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#### ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR.			CITY OF THE CON.
AND UNDERSTA	EREBY ACKNOWL NDING OF THE ABO	EDGES RECEIPT OF OVE AMENDMENT.	CITY OF TUCSON:  THE ABOVE REFERENCED CONTRACT AMENDMENT  IS HEREBY EXECUTED THIS 30 DAY  OF March 2016, AT TUCSON, ARIZONA.
	disconnection authorized	-	Marcheta Gillespie, CPPO, C.P.M., CPPB, CPM as Director of Procurement and not personally
	e (typed or printe		
TASER Intern	•	,	
Company Nam	·		
17800 N. 85th	n Street		
Address			
contracts@t	aser.com		
Email Address			
Scottsdale	AZ	85255	
City	State	Zip	
	ation for Sales//	Account Representa	tive,
Sales Ops			
Name and Title	e (typed or printe	ed legibly)	
480-991-07	797	•	
Phone Numbe	r		

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701 P.O. BOX 27210, TUCSON, AZ 85726 (520) 837-4137 ISSUE DATE: MARCH 30, 2016

CONTRACT NO.: 151089 CONTRACT AMENDMENT NO.: ONE (1) PAGE 3 of 3 JM/sa

CONTRACT OFFICER: JENN MYERS

contracts@taser.com

**Email Address** 



February 6, 2015

CITY OF TUCSON DEPARTMENT OF PROCUREMENT

Maureen Hanrahan Sales Operations Coordinator TASER International, Inc 17800 N 85<sup>th</sup> St. Scottsdale, AZ 85255

Via email: Maureen@taser.com

RE: Contract No. 151089, Body Worn Cameras

Dear Ms. Hanrahan:

Congratulations! The City of Tucson has awarded to your firm the above referenced contract. The effective date for the contract will be February 2, 2015 through February 1, 2016.

A copy of the contract, the Designation of Contract Representative memorandum outlining the duties and responsibilities of the representative as they relate to this contract, and a purchase order are enclosed.

The City looks forward again to working with your organization. If you have any questions, please feel free to contact me. I can be reached at (520) 837-4132.

Sincerely,

Gillian Needham

Senior Contract Officer

Gillian.Needham@tucsonaz.gov

GN/sa

Enclosures: 3



#### NOTICE OF INTENT TO AWARD

Via email: Maureen@taser.com

CITY OF TUCSON DEPARTMENT OF PROCUREMENT

January 22, 2015

Maureen Hanrahan Sales Operations Coordinator TASER International, Inc 17800 N 85<sup>th</sup> st Scottsdale, AZ 85255

Re: Request for Proposal #151089, Body Worn Cameras

Dear Ms. Hanrahan:

It is the City's intent to accept your bid for the above-referenced solicitation.

This Notice of Intent to Award is not a contract and does not establish any contractual relationship. The contract is not deemed to be executed until it is signed by the City's Director of Procurement and approved as to form by the City Attorney.

Sincerely,

Gillian Needham

Senior Contract Officer

GN/sa

# **Contract #151089**

# **Body Worn Cameras**

# **Table of Contents**

- 1. Taser International Best and Final Offer
- 2. City's Request for Best and Final Offer
- 3. Taser International's response to RFP #151089
- 4. RFP #151089



Curr	ent Costs	
The.	Minutes per video spent manually adding metadata	1.5
1	Videos recorded per shift	10
	Shifts worked per month	16
	Cost of an officer's hour	\$ 50
1	Monthly cost of manually adding metadata per officer	\$ 200
	Annual cost of manually adding metadata per officer	\$ 2,400
Integ	gration Costs	
	Monthly price of integration license per officer	\$ 20
-15	Leader's Pricing Program discount	25%
1	Monthly cost of license per officer for Danville PD	\$ 15
	Annual cost of license per officer	\$ 180
Retu	rn On Investment	
	Number of officers	114
	Annual cost of manually add metadata	\$ 273,600
	Annual cost of integration licenses	\$ 20,520
	Annual Savings from Integration	\$ 253,080
	Annualized return on investment	1233%
	Weeks to recoup annual investment	4
Tota	l Savings	
Till	Years of integration	5
	Total cost of manually adding metadata	\$ 1,368,000
	Total cost of integration	\$ 102,600
	Total Savings from integration	\$ 1,265,400

## EVIDENCE.COM



# Greater Accuracy

Adds Incident ID, Category and Location to videos automatically

Avoids the misspellings and incomplete info of manual entry

Makes it easier to search and retrieve evidence later

# Increased Efficiency

Frees officers from manual video tagging and saves time

Requires minimal involvement from IT staff

Can work with any system without involving RMS vendors

# Cost Effectiveness

Saves up to \$200 per officer per month in productivity costs

Per-user pricing scales with the number of officers uploading

Can be added to existing contracts anytime

### EVIDENCE.C (M) M



About RMS Integration

#### Q. What is EVIDENCE.com RMS Integration?

- A. We take information exported from the agency's Record Management System and correlate it with videos on EVIDENCE.com. This allows us to automatically tag AXON® videos with the correct:
  - Incident ID
  - Category
  - Location

Officers no longer have to spend valuable time entering this data after each incident, and supervisors no longer have to search extensively for untagged or incorrectly tagged videos.

#### Q. Why is an RMS Integration valuable?

A. Video evidence can be invaluable—as long as it's easily logged and found. We've observed that when busy officers manually tag videos with metadata, only 80% are tagged with the information necessary to manage the evidence later, and some may be tagged incorrectly due to officers mistyping a value. RMS Integration automates the process to ensure you have complete, correct information about each piece of video evidence.

Tagging videos correctly takes officers time, about 3 minutes per video. If they record 5 videos per shift, and work 16 shifts per month, that means each officer is spending 4 hours per month entering metadata. Some agencies estimate that automating this process could help them save up to \$200 in productivity costs for every officer, every month—that's on top of the efficiency gains from implementing AXON cameras and EVIDENCE.com in the first place.

#### Q. How does it work?

- A. We can integrate with any RMS, and do not need to involve your RMS vendor in the process. For your agency there are only 2 steps:
  - Generate a regularly scheduled export (XML or CSV file) of your RMS database with the relevant information
  - Install a small application behind your firewall to encrypt the exported file and send it to EVIDENCE, com, where customized software automatically correlates the correct metadata with the correct videos

When officers next log in, their videos will all be automatically tagged with the correct data. When supervisors search for videos, they can be confident that their results are comprehensive. Generally an RMS Integration takes only 4–8 weeks to implement, although this depends on coordination with the agency's IT department.

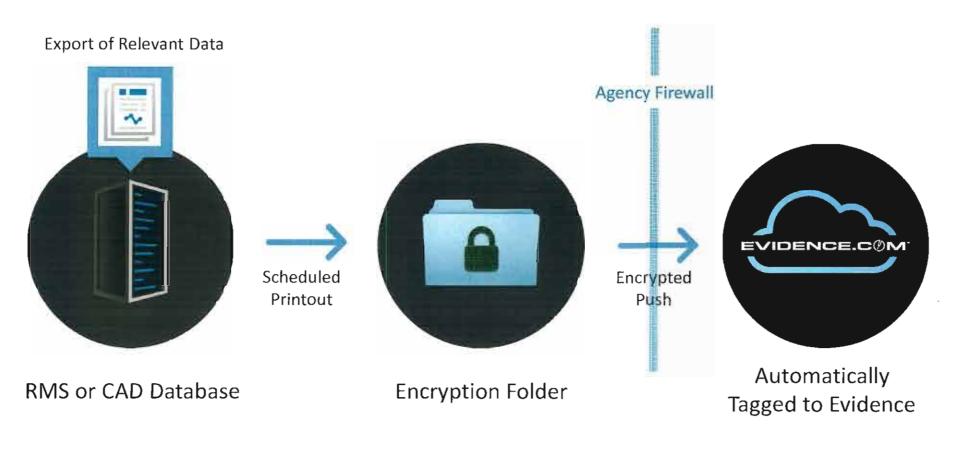
#### Q. How much does it cost?

A. RMS Integration uses a license model, so there is a per-user monthly fee. The total cost for an agency will vary based on the number of users uploading AXON videos. Your TASER Sales Rep can provide you with an accurate quote and notify you of any current promotions. RMS Integration can be added to an agency's current EVIDENCE, com contract at any time.

#### Q. How do I get started or learn more?

A. If you are interested in an EVIDENCE.com RMS Integration for your agency, or just want to learn more, please contact your TASER International Sales Representative or visit TASER.com/rms.

# **RMS** Integration



#### **TASER** International

Protect Truth

17800 N 85th St. Scottsdale, Arizona 85255 United States Phone: (800) 978-2737

Fax:

Joe Puglia (520) 791-4467 joe.puglia@tucsonaz.gov

Bill To: Tucson Police Dept. - AZ 270 S. Stone Avenue Tucson, AZ 85701 US TASER

Quotation

Quote: Q-22240-1 Date: 1/9/2015 8:48 AM Quote Expiration: 3/31/2015 Contract Start Date\*: 4/20/2015

Contract Term: 5 years

Ship To: Joe Puglia Tucson Police Dept. - AZ 270 S. Stone Avenue Tucson, AZ 85701 US

SALESPERSON	PHONE	ÉMAIL	DELIVERY METHOD	PAYMENT METHOD
Laurie Bain		lbain@laser.com	Fedex - Ground	Net 30

<sup>\*</sup>Note this will vary based on the shipment date of the product.

#### Year One Due 2015

QTY	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Disconnt	DISC (S)	NET TOTAL
70	85097	EVIDENCE COM INTEGRATION LICENSE I YEAR	240.00	USD 16,800.00	USD 4,200 00	USD 12.600.00
	Year One Due 2015 Total:					
	Year One Due 2015 Not Price:					

#### Year Two Due 2016

QTY	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (S)	NET TOTAL
70	85097	EVIDENCE COM INTEGRATION LICENSE I YEAR	240.00	USD 16,800 00	USD 4,200 00	USD 12,600.00
				Year T	wo Due 2016 Total;	USD [6,800,00
	Year Two Due 2016 Net Price:					

#### Year Three Due 2017

QTY.	1TEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (S)	NET TOTAL
70	85097	EVIDENCE COM INTEGRATION LICENSE: 1 YEAR	240.00	USD 16.8(#) 00	USD 4,200 00	USD 12,600.00
		•	<u> </u>	Year Thi	ce Due 2017 Total:	USD 16,800.00
Year Three Due 2017 Not Price:				USD 12,600 00		

#### Year Four Due 2018

QTY	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (S)	NET TOTAL
70	85097	EVIDENCE COM INTEGRATION LICENSE, I YEAR	240 00	USD 16,800.00	USD 4,200 00	USD 12,600 00
Year Four Due 2018 Total:						
Year Four Due 2018 Net Price:						USD 12,600,00

#### Year Five Due 2019

QTY	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (S)	NET TOTAL
70	85097	ÉVIDÈNCE COM INTEGRATION LICENSE: I YEAR	246 00	USD 16,800 00	USD 4,200 00	USD 12,600 00
Year Five Due 2019 Total:						USD 16,800 00
	Year Five Due 2019 Not Price:					

Subtoral	USD 63,000 00
Estimated Shipping & Hundling Cost	USD 12-96
Estimated Tax	USD 39,690 00

#### **TASER** International

Protect Truth

17800 N 85th St. Scottsdale, Arizona 85255 United States Phone: (800) 978-2737 Fax:

Joe Puglia (520) 791-4467 joe.puglia@tucsonaz.gov

BIII To: Tucson Police Dept. - AZ 270 S. Stone Avenue Tucson, AZ 85701 US



Quotation
Quote: Q-22221-1
Date: 1/9/2015 1:25 PM
Quote Expiration: 3/31/2015
Contract Start Date\*: 4/20/2015

Contract Term: 5 years

Joe Puglia Tucson Police Dept. - AZ 270 S. Stone Avenue Tucson, AZ 85701 US

	SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
ſ	Laurie Bain		lbain@taser.com	Fedex - Ground	Net 30

Ship To:

#### Year One Due 2015

QTV.	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (S)	NET TOTAL
70	85123	EVIDENCE COM UNLIMITED LICENSE YEAR I PAYMENT	948.00	USD 66,360 00	USD 0 00	USD 66,360.00
28	73030	CAMERA SYSTEM, ANON FLEN	599 00	USD 16,772 00	USD 0.00	USD 16,772 00
14	73034	OAKLEY FLAK JACKET® KIT, FLEX	149.95	USD 2,099 30	USD 0.00	USD 2,099 30
28	730[]	EPAULETTE MOUNT, FLEX		USD 0.00	USD 0.00	USD 0.00
28	73036	CONTROLLER HOLSTER BELT CLIPS. FLEX		USD 0 00	USD 0 90	USD 0,00
42	73002	CAMERA SYSTEM, AXON BODY SPARE	309 00	USD 16,758 00	USD 0 00	USD 16,758 00
12	70026	EVIDENCE.COM DOCK, ANON SIX BAY	1495 00	USD 17,940 00	USD 0.00	USD 17,940 00
70	85079	TASER ASSURANCE PLAN ETM/ EVIDENCE COM DOCK ANNUAL PAYMENT	36 00	USD 2,520 00	USD 0 00	USD 2,520.00
1,400	85110	EVIDENCE.COM INCLUDED STORAGE		USD 0 00	USD 0 00	USD 0 00
ı	7.3030	CAMERA SYSTEM, AXON FLEX SPARE	599.00	L'\$D 599.00	USD 599.00	USD 0 00
2	73002	CAMERA SYSTEM, ANON BODY SPARE	300 00	USD 798 00	USD 798 00	USD 0 00
ı	85055	PREMIUM PLUS SERVICE	15000.00	USD 15,006.00	USD 7,500 00	USD 7,500.00
Year One Due 2015 Total:						
				Year One I	Due 2015 Net Price:	USD [29,949 30

<sup>&#</sup>x27;Note this will vary based on the shipment date of the product.

#### Year Two Due 2016

QΤΛ:	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (S)	NET TOTAL
70	85124	EVIDENCE COM UNUMITED LICENSE YEAR 2 PAYMENT	948 00	USD 66,360 00	USD 0,00	USD 66,360 00
70	85079	TASER ASSURANCE PLAN ETM- EVIDENCE COM DOCK ANNUAL PAYMENT	36 00	USD 2,520 00	L/SD 0.00	USD 2,520,00
1,400	85110	EVIDENCE COM INCLUDED STORAGE		USD 0 00	USD 0 00	USD 0 00
			•	Year T	wo Due 2016 Total:	USD 68,880 00
				Year Two	Due 2016 Net Price:	U\$D 68,880 00

#### Year Three Due 2017

QTV	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
70	85125	EVIDENCE COM UNLIMITED LICENSE YEAR 3 PAYMENT	948.00	USD 66,360 00	USD 0.00	USD 66,360.00
70	85079	TASER ASSURANCE PLAN ETM/ EVIDENCE COM DOCK ANNUAL PAYMENT	36 00	LISD 2,520 00	USD 0.00	USD 2,520 00
1,400	85110	EVIDENCE COM INCLUDED STORAGE		USD 0 00	USD 0.00	L'SD 0 00
	•	<u> </u>		Year Three	Due 2017 Total:	USD 68,880 00
				Year Three Du	e 2017 Net Price:	USD 68,880 00

#### Year Four Due 2018

QTY	ITEM#	DESCRIPTION	UNIT	Total Before Discount	DISC (S)	NET TOTAL
70	85126	EVIDENCE COM UNLIMITED LICENSI. YEAR 4 PAYMENT	948 00	USD 66,360,00	USD 9 00	USD 66,360 00
70	85079	TASER ASSURANCE PLAN ETM EVIDENCE COM DOCK ANNUAL PAYMENT	36.00	USD 2.520 00	USD 0 00	USD 2,520 00
1,400	85110	EVIDENCE COM INCLUDED STORAGE		USD 9 00	USD 0 00	USD 0.00
			'	Year Foo	Due 2018 Total:	USD 68,880.00
				Year Four Du	e 2018 Net Price:	USD 68,880 00

#### Year Five Due 2019

QT\′	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
70	85127	EVIDENCE COM UNLIMITED LICENSE YEAR 5 PAYMENT	948 00	USD 66,360 00	USD 0 00	USD 66,360.00
70	85079	TASER ASSURANCE PLAN ETM/ EVIDENCE COM DOCK ANNUAL PAYMENT	36 00	USD 2,520 00	USD 0.00	USD 2,520 00
1,400	85110	EVIDENCE COM INCLUDED STORAGE		USD:0.00	USD 0 00	L'SD 0 CO
				Year Five	e Duc 2019 Total:	USD 68,880 00

Subtotal	USD 405,469.50
Estimated Shipping & Handling Cost	USD 589 26
Estimated Tax	USD 25,500 27

USD 68,880 00

Year Five Due 2019 Net Price:





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#### 2015 Law Enforcement Agency Pricing – AXON® Systems

AVON	hadu	Hardwar	n

Model	Product Description	Agency Price
73002	AXON body Camera	\$399.00 = 1
73066	AXON body Camera Full Solution Kit*	\$649.95 ea.

"Includes several AXON mounts and a Moto G touch mobile digital device.

#### AXON body Accessories

Model	Product Description	Agency Price
73075	Standard Uniform Clip Holster	\$29.95 ea.
73076	Mini Alligator Clip Holster	\$29.95 ea.
73077	Belt Clips Holster	\$29.95 ea.
73078	Holster, Z-Brackel, HW	\$29.95 ea.
73079	Holster, Z-Bracket, VELCRO	\$29.95 ea.
73089	Pocket Mount Holster	\$29.95 ea.

#### AXON flex® Hardware

Model	Product Description	Agency Price
73030	AXON flex Camera System (Camera, Controller, Cable straight to right angle 48" (73023), Coiled cable straight to right angle (73060), USB Sync Cable w/ Wall Charger (73004) **	\$599.00 ea
73055	AXON flex Camera System, Offline **	\$599.00 ea
73061	AXON flex Full Solution Kit ** 1	\$1,113.55 en
73086	AXON flex Full Solution Kit, Offline ** 1	\$1,113.55 ea
73092	Motorola Moto G	\$199.00 ea
73034	Oakley Flak Jacket Kit, Ilox	\$149.95 er

<sup>\*\*</sup> This is a promotional price currently available for the AXON flex system. 
†Includes several AXON mounts and a Moto G mobile digital device.

#### EVIDENCE.com Dock Hardware

Model	Product Description	Agency Price
70026	6-bay + Core EVIDENCE com Dock	\$1,495.00 ea.
70023	1-bay + Core EVIDENCE.com Dock	\$249.00 ea.
70028	Individual bay EVIDENCE com Dock	\$249.00 ea.

#### Customer Care Extended Warranty

Model	Product Description	Agency Price
70032 & 70030	EVIDENCE.com Dock, 2-YEAR EXTENDED WARRANTY, 6-BAY	\$499.90 ea.
70031 & 70030	EVIDENCE.com Dock 2-YEAR EXTENDED WARRANTY, SINGLE BAY	\$129.90 ea.
73033	AXON flex kit 2-YEAR EXTENDED WARRANTY	\$299.95 ea.
73074	AXON body cam 2-YEAR EXTENDED WARRANTY	\$199.95 ea.

#### EVIDENCE.com Services

Model	Product Description	Agency Price
87001	Basic EVIDENCE.com license: 1 year	\$180.00 ea.
88001	Standard EVIDENCE.com license: 1 year	\$300.00 ea
89001	Pro EVIDENCE.com license: 1 year	\$468.00 ea.
85078	Ultimate EVIDENCE.com annual payment	\$660.00 ea.
85035	EVIDENCE.com storage (GB): 1 year	\$1.50 ea.

Title: AXON Law Enforcement Agency Pricing Department: Sales/Customer Service Version: 5.0 (2/3/2014





EVIDENCE.com Services

Model	Product Description	Agency Price
85054	TASER Assurance Plan AXON flex annual payment	\$276.00 ea.
85070	TASER Assurance Plan AXON body annual payment	\$204.00 ea.
35079	TASER Assurance Plan EVIDENCE.com Dock armual payment (based on the number of cameras purchased)	\$36.00 ea.
85055	Premium Plus Package	\$15,000 ea.
85056	Premium Package	\$7,500 ea.
NA.	Basic remote support	Free
85014	A La Carte Package	\$2,000.00 ea. day

AXON flex Accessories

Model	Product Description	Agency Price
73004	USB Synch Cable w/ Wall Charger	\$14.95 ea.
73008	Oakley Clip	\$19.95 ea.
73009	Collar/Versatile/Cap Mount	\$29.95 ea.
73088	Ratchet Collar/Versatile/Cap Mount	\$29 95 ea.
73062	Ball Cap Mount	\$29.95 ea.
73010	Low Rider Headband	\$49.95 ea.
73058	Low Rider Headband, Large	\$54.95 ea.
73006	Controller Holster, flex, Standard Uniform Clip	\$29.95 ea.
73035	Controller Holster, flex, Mini Alligator Clip	\$29.95 ea.
73036	Controller Holster, flex, Belt Clips	\$29.95 ea.
73011	Epaulette Mount	\$19.95 ea.
73013	Helmet Mount	\$19.95 ea.
73090	Helmet Mount, Ratchet, Shoei	\$19.95 ea.
73091	Helmet Mount, Ratchet, HJC	\$19.95 ea.
73020	Universal Magnet Clip	\$7.95 ea.
73021	Multi-Mounting Kit, Flex (Low Rider headband, Collar mount, Epaulette mount, Oakley kit)	\$199.95 ea.
73059	Ballistic Vest Mount, Rotating	\$19.95 ea.
73022	Cable, Straight to Right Angle, 18*	\$5.95 ea.
73005	Cable, Straight to Right Angle, 36"	\$5.95 ea.
73023	Cable, Straight to Right Anote, 48"	\$5.95 ea.
73025	Cable, Straight to Straight, 36"	\$5.95 ea
73026	Cable, Straight to Straight, 48"	\$5.95 ea.
73027	Cable, Right Angle to Right Angle, 1:8*	\$5.95 ea.
73028	Cable, Right Angle to Right Angle, 36	\$5.95 ea.
73029	Cable, Right Angle to Right Angle, 48"	\$5.95 ea.
73060	Cable, Coiled, Straight to Right Angle 48"	\$12.95 ea.
73081	TASER CAM™ HD/AXON Camera Universal Charger w/U.S. and International Adaptors	\$14.95 ea.

Freight Policy Freight is the responsibility of the purchaser. All orders are shipped F.O.B. Scottsdale, AZ via Fed-Ex ground and billed as a separate line item on invoice. All taxes, dutles and customs, where applicable, are the responsibilities of the customer

Pricing Pricing for Law Enforcement/Correctional Agencies Only Must be a sworn law enforcement officer to purchase.

Order Lead Time 4 to 6 weeks ARO. ALL SALES ARE FINAL,

#### For delivery status or information on how to place an order, call our sales department at 600-978-2737, fax: 480-991-0791

TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers apply to all sales and are available at http://www.taser.com/sales-terms-and-conditions.

File Jankel is a trademark of Oakley, Inc., Motorola is a trademark of Molorola Teacherola Human 11.0 and VELCRO is a trademark of Velcro Industries 9.V

AXON, AXON flow, TASER and are trademarks of TASER Informational line, regiment in the UEA. All rights reserved it 2014 TASER International line.

Title: AXOII Caw Enforcement Agency Pricing Department: Sates/Customer Service Version: 1.0 Release Date: 12/3/2014

Page 2 of 2





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Model	Product Description	Agency Price
X2 Conc	lucted Electrical Weapons (Handle Only without Power Magazine, choose one)	
22002	Black X2 CEW	\$1,029,95 ea
22003	Yellow X2 CEW	\$1,029,95 ea
X2 Powe	r Magazines (Choose one)	
22010	Performance Power Magazine (PPM)	\$54.50 ea
22012	Tactical Performance Power Magazine (TPPM)	\$54.50 ea
	r Magazine (Optional)	
22011	Automatic Shut-Down Power Magnizine (APPM)	\$65.85 ea
2011	Adionalic Shar-Down Fower Magazine (ALTM)	\$00.00 0
Optional	Accessories	
•		
X2 Hols: 22501	Holster, X2, Right Hand, Blackhawk!	\$65.85 ea
22504	Holster, X2, Left Hand, Blackhawk!	\$65.85 ea
		303.03 62
	r Care Extended Warranty	
2014	4-year Extended Warranty	\$318.25 ea
X2 Smai	τ™ Cartridges**	
22150	15' Live Smart Cartridge	\$29.50 ea
2151	25' Live Smart Cartridge	\$31.50 ea
2152	35' Live Smart Cartridge	\$32,70 ea
2155	Inert Simulator 25' Smart Cartridge	\$43.00 ea
2157	25' Training Smart Cartridge (Blue Blast Door/Non-conductive)	\$30.60 ea
TASER (	CAM™ HD Recorders	
26810	TASER CAM HD	\$530.40 ea
26820	TASER CAM HD with Automatic Shut-Down (AS) Feature	\$556.95 ea
6762	TASER CAM HD USB download kit	\$15.40 e
6763	TASER CAM HD 4-Year Extended Warranty	\$154.45 ea
26764	TASER CAM HD Replacement Battery	\$52.95 ea
V2 0 at a c	ort Download Kits	

\*\*15-foot, 25-foot, and 35-foot X2 cartridges are compatible with TASER® X2 and X3® CEWs, X3 cartridges (part numbers 33100, 33101, 33102, 33103, 33104, and 33106) are NOT compatible with the X2 CEW.

TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers apply to all sales and are  $available\ at\ \underline{http://www.taser.com/sales-terms-and-conditions}.$ 

For delivery status or to place an order, call TASER's sales department at 800-978-2737 or (ax the order to: 480-991-0791.

BLACKHAWK! is a trademark of BLACKHAWK! Products Group, HANDALL is a trademark of Hogue, Inc., and HOGUE is a registered trademark of Hogue,

Inc.

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Grip. CEW, Hogue, packaged

22018

\$15.25 ea







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	2015 TASER® X26P™ CEW Law Enforcement Pricing	
Model	Product Description	Agency Price
X26P Co	nducted Electrical Weapons (CEW Only without Power Magazine, choose one)	
11002	Black X26P CEW, class III LASER	\$899.95 ea
11003	Yellow X26P CEW, class III LASER	\$899.95 ea
X26P Poi	ver Magazines (Choose one)	
22010	Performance Power Magazine (PPM)	\$54.50 e
22012	Tactical Performance Power Magazine (TPPM)	\$54 50 e
11010	eXtended Performance Power Magazine (XPPM)	\$63 50 e
X26P Poi	ver Magazine (Optional)	
22011	Automatic Shut-Down Power Magazine (APPM)	\$65,85 e
11015	eXtended Autometic Shut-Down Power Magazine (XAPPM)	\$67.85 e
	Accessoties	Will HEALT
<i>X26Р Но</i> 11501	Isters Holster, X26P, Right Hand, Blackhawk!	\$53.25 e
11504	Holster, X26P, Left Hand, Blackhawk!	\$53.25 e
Customo	r Care Extended Warranty	
11004	4-year Extended Warranty	\$277.95 e
TASERO	AM™ HD Recorders	
26810	TASER CAM HD	\$530.40 e
26820	TASER CAM HD with Automatic Shut-Down (AS) Feature	\$556.95 e
26762	TASER CAM HD USB download kit	\$15.40 e
26763	TASER CAM HD 4-Year Extended Warranty	\$154.45 e
26764	TASER CAM HD Replacement Battery	\$52.95 e
	Download Kits	
22013	Kit, Dataport Download, USB	\$164.75 e
	HANDASL Grips	
22018	Grip, CEW, Hogue, packaged	\$15,25 e
X26P Ca	rtridges	
34200	15' Field Use <sup>1</sup>	\$22.20 e
14200	21' Field Use	\$24.25 e
14203	25' XP™ Field Use	\$27.35 e
44205	21' Non-Conductive Sim	\$23.60 e

Title: TASFR® XZSP<sup>~</sup> and XZ6<sup>~</sup> Agency Pricing and Sales Terms and Conditions Department. Sales/Customer Service Version: 1.0 Release Date: 12:D/2014

<sup>&</sup>lt;sup>1</sup> The 15-foot cartridges are recommended for training, due to their relatively shorf range. However, these 15-foot cartridges are conductive, and must NOT be used against a person wearing a Sim Suit.







#### 2015 TASER X26<sup>™</sup> Accessories Law Enforcement Pricing

Model	Product Description	Price
X26 Pow	er Magazines	
26700	Digital Power Magazine (DPM)	\$36.80 ea
26701	eXtended Digital Power Magazine (XDPM)	\$41.95 ea
26702	Controlled Digital Power Magazine (CDPM)	\$57.40 ee
26703	CDPM Start Up Kit	\$197.30 ea

44952	Holster, X26, Right Hand, Blade-Tech	\$36.00 ea
44953	Holster, X26, Left Hand, Blade-Tech	\$36.00 ea
44972	Holster, X26, Right Hand, BLACKHAWK!	\$36.00 ea
44973	Holster, X26, Left Hand, BLACKHAWK!	\$36.00 ea

TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers apply to all sales and are available at http://www.taser.com/sales-terms-and-conditions.

For delivery status or to place an order, call TASER's sales department at 800-978-2737 or fax the order to: 480-991-0791.

BLACTHAWK is a trademark of BLACKHAWK' Froducts Group, NANDALL is a trademark of Magain, Inc., and HOGUE is a trademark of Magain inc.

ARE HOME AND ADD ROBBER OF TASER International TASER International

2. City's Request for Best and Final Offer	•

Maureen Hanrahan TASER International, Inc 17800 N. 85<sup>th</sup> St. Scottsdale, AZ 85255 Email: Maureen@taser.com

Subject: Request for Proposal No. 151089 Body Worn Cameras –

Notice of Intent to Negotiate

Dear Ms. Hanrahan:

The City of Tucson has completed the evaluation of submittals received in response to the subject solicitation. Based upon the recommendation of the evaluation committee, the City is inviting **Taser International** to enter into negotiations.

The City has reviewed Taser International proposal and would like to discuss the following points with representatives of Taser International on Friday December 19, 2014 at 2:00 PM at Tucson Police Department Headquarters, 270 S. Stone Ave.

- 1. Pricing for cameras and mounting options
- 2. Storage fees with proposed ideas for limiting amount of cloud based storage
- 3. Additional Services
  - Relationship with Intergraph
  - Warranty and future replacement
  - Pont of View mounting- universal mounting option release date

This Notice of Intent to Negotiate is not an intent to award a contract and does not establish any contractual relationship between **Taser International** and the City. Its intent is to notify the affected parties that the City will engage in negotiations with **Taser International**. In the event that the City is not able to negotiate a satisfactory contract with **Taser International**, the City will formally terminate negotiations and may enter into subsequent negotiations with the next most qualified firm.

If you should have any questions regarding the items above, please contact me at (520) 837-4132 or Gillian.Needham@tucsonaz.gov. I look forward to meeting you on Friday the 19<sup>th</sup> of December.

Sincerely,

Gillian Needham Contract Officer

# 3. Taser International's response to RFP #140922

Original



# CITY OF TUCSON, AZ

# BODY WORN CAMERAS AND STORAGE SYSTEMFOR THE TUCSON POLICE DEPARTMENT

RFP # 151089

# SUBMITTED BY:

TASER International 17800 North 85th Street Scottsdale, AZ, 85255 800.978.2737 October 15, 2014



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Master Services Agreement	Attachment 11 Attachment 12
Professional Services Agreement  Confidential References–In marked envelope in binders and separate Binder	





# PROPOSAL EVALUATION REQUIREMENTS

- I. PROPOSAL EVALUATION CRITERIA (listed in relative order of importance)
- A. Method of Approach
- B. Qualifications & Experience
- C. Price Proposal
- II. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:

# A. METHOD OF APPROACH

1. What is the name and current version of the product(s) being proposed (camera, hardware, and software)?

AXON flex is a breakthrough point-of-view video system. Officers can mount AXON flex on their eyewear, ball cap, collar, helmet, epaulette, and body. No other officer-worn camera solution on the market today offers more mounting options than the AXON flex, including seamless integration with Oakley Flak Jacket ballistic eyewear. AXON flex video paired with EVIDENCE.com™ services provides agencies with a simple to use, end-to-end solution to manage their data. EVIDENCE.com simplifies digital evidence management with immediate and secure access to your agency's data via cloud technology. Our Evidence.com Dock will increase officer productivity and efficiency. The officers can dock their cameras after their shifts and it will automatically upload to the cloud and recharge the battery.

2. How long has each product component/product suite being proposed been on the market and in production status?

EVIDENCE.com has been available since 2009 when TASER released AXON Pro. TASER AXON flex and accessories have been produced and available since 2012.

3. What are your plans for future releases product and software?

When TASER releases updates on the AXON, the devices automatically upgrade to the newest firmware when they are docked into the Evidence.com Dock after an officer's shift. This requires no extra effort by the Agency.

EVIDENCE.com software upgrades are handled in a similar way. TASER will release a software update to EVIDENCE.com during a period of low traffic usage. The next time an officer logs on to EVIDENCE.com, the update will be in place.

A detailed email is sent to system administrators when new releases, updates or upgrades are made.





4. Provide a comprehensive list with descriptions and pricing of all supplemental equipment.

Please find attached, in the tabbed section of your binder, our 2014 Law Enforcement Agency Pricing – AXON Systems (FOB Destination) for our hardware, software options and accessory pricing.

5. Provide the City your proposed method of evidence storage. The Police department is open to any method evidence storage. Provide a detailed pricing list of all components required for storage (hardware costs, rates for cloud storage, etc.)

EVIDENCE.com provides to law enforcement a robust solution for organizing, classifying, managing, viewing, and archiving digital evidence, whether that digital evidence be AXON videos, still images captured by digital cameras, or even PDF documents of interrogation transcripts. TASER's hosted solution is industry-standard secure, and it implements all the proper measures to protect chain of custody.

Please find attached at the end of the proposal, our 2014 Law Enforcement Agency Pricing – AXON Systems (FOB Destination) for our hardware, software options and accessory pricing.

6. Briefly list a three year history of software releases for the product being proposed (include dates, versions, and major enhancements for each release).

Listed below is a sample set our EVIDENCE.com release notes of enhancements or new features. Full release notes and details are posted under the 'Help' section when you sign on to your Evidence.com account. When TASER releases updates on the AXON, the devices automatically upgrade to the newest firmware when they are docked into the Evidence.com Dock after an officer's shift. This requires no extra effort by the Agency.

EVIDENCE.com software upgrades are handled in a similar way. TASER will release a software update to EVIDENCE.com during a period of low traffic usage. The next time an officer logs on to EVIDENCE.com, the update will be in place.

#### 1.17 Release Notes

#### **Bulk Download**

Users with the Download permission enabled can now download multiple pieces of evidence at one time. After clicking download with multiple files selected, the user will receive an email with a download link to a single zip file containing all of their requested evidence.

#### Admins are able to expire passwords for all users in the agency

This feature stemmed from the Open SSL heartbleed bug and will allow an admin to Effectively force agency---wide password resets.





Release: 1.16

Release Date: October 01, 2013

#### 1.1 External Sharing

From this release onwards, agency administrators (or users in any role with external sharing permissions) can share evidence with users belonging to other agencies as well as external stakeholders with an email address, such as the district attorney (DA).

#### 1.2 Redaction

Users with EVIDENCE.com Pro licenses will now have the ability to redact and edit uploaded video files. Note: The original file remains unaltered and accessible in its original form using the familiar Download link. The redacted file is available for download in the Clips section.

Release: 1.15

Release Date: January 23, 2013

#### 1.1 Device Bulk Assignment

From this release onwards, agency administrators can assign devices to multiple users in their agency in a single step. Note: Prior to this release, agency administrators could only assign devices to one user at a time.

#### 1.2 Ability to Disable Pre-Event Buffering

Agency administrators can now disable the Pre-Event Buffering option for their agency's AXON Flex devices from the TASER Video Settings page.

#### 1.5 Restricted Category Access

If a piece of evidence contains highly sensitive material, agency administrators can implement the 'Restricted Category Access' feature in order to lock down that evidence from all users (including the evidence owner and administrators) except those belonging to one particular role.

Evidence which is assigned to 'Restricted Category' cannot be viewed by a user whose role does not have the Evidence Management 'Restricted Category Access' permission set to 'Allowed.' In addition, that role should also have the Evidence Management 'View' permission set to 'Any Evidence'. Note: Regular evidence permissions still apply. To view evidence not assigned to them, users must have the 'Any Evidence' permission enabled.

Release: 1.14

Release Date: August 2, 2012

#### 1.1 Search Permissions

The Search Access permissions are displayed on the Roles and Permissions page. Agency administrators can allow or prohibit User, Evidence, Device, and Case Search results to display for a specific role.

#### ENHANCEMENTS

This release includes the following enhancements:

- Enhanced Multi-file Uploader
- Updated and Merged Settings Menu
- Updated Account Settings Updated Configuration Settings
- Updated Security Settings
- Live Update for Bulk Actions Download SYNC Location
- Restructured Help Center
- Login Error Message





Release: 1.13

Release Date: May 1, 2012

#### **1 NEW FEATURES**

This release includes the following new features: Dual Factor Authentication for Critical Actions

System Alerts

**AXON Flex Video Title** 

#### 1.1 Dual Factor Authentication for Critical Actions

Users and administrators will be prompted to answer their security questions when they attempt any of the following actions:

- · Deleting evidence
- Assigning evidence to a category with a lower retention policy
- Deleting a case
- Assigning a case to a category with a lower retention policy
- Changing a category retention policy
- Deactivating a user
- Changing a user's role
- Changing a role's permission
- Adding or deleting IP addresses or IP address ranges
- Disabling IP restrictions
- Disabling Dual Factor Authentication
- · Enabling or disabling any of the Security Settings
- Creating categories

Once the users have answered the questions, the authentication will not be required for the next 60 minutes on trying any of the above actions.

Release: 1.12

Release Date: March 8, 2012

#### **1 NEW FEATURES**

This release includes the following new features:

Support for the AXON Flex system

Display of User Initiated Evidence: Deletions (manual) on Administrator Dashboard

Case Player

Case Search Option

**Dual Factor Authentication Setting** 

#### 1.1 Support for the AXON Flex System

The videos recorded on AXON Flex™ system can now be uploaded to the device owner's EVIDENCE.com account by using Evidence SYNC™ software version 1.30.2307 and later.

7. Describe any umbrella portal entrance into the various modules.

EVIDENCE.com is the umbrella portal upon which other applications could be integrated. TASER can work with the agency to provide pricing and a plan for integrations if requested.





- There was no requirement listed in #8.
- 9. Provide a list of any additional software required.

The software is included in the purchase price of the EVIDENCE.com licenses.

10. Provide software and licensing requirements to be included as part of this project.

The software is included in the purchase price of the EVIDENCE.com licenses.

11. Provide the camera storage capacity.

TASER AXON cameras have up to 12 hours recording time.

12. Provide the capacity of the camera memory.

TASER AXON cameras have a full 8GB of memory.

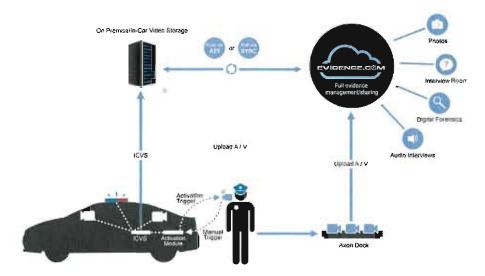
13. Provide the process to get the audio/video from the camera/laptop to the server.

Is the process automated?

Yes, when using EVIDENCE.com and the EVIDENCE.com Dock. TASER's recommended workflow uses an EVIDENCE.com dock. The dock allows an officer to dock the AXON camera and controllers in one place. As soon as the AXON camera is docked, videos on the camera automatically begin to download. The officer simply places the camera into the docks. Not only does the dock allow for easy download, but it also charges the devices and if need be, upgrades the firmware versions without the need for a computer.

If yes, can it be set up to be automated with DIMS?

Below is an example of a possible integration plan. Your TASER Sales rep can work with the City/agency to discuss the possibilities, potential additional costs, etc.







14. Provide the minimum required memory (RAM).

TASER is proposing our hosted solution EVIDENCE.com an industry-standard secure, solution so RAM is not needed.

15. Provide the minimum required processor speed.

TASER is proposing our hosted solution EVIDENCE.com an industry-standard secure, solution so processor speed is not necessary.

16. Provide the recommended network connection for audio/video upload.

The City of Tucson only needs power and an internet connection (LAN) in order to operate TASER's entire proposed system.

17. Provide the minimum network speed.

This is dependent on the available bandwidth. AXON cameras are configured with three quality settings, each having a varying bit-rate. 540 megabytes per hour at the low quality setting, 810 megabytes per hour at the medium quality setting, and 1800 megabytes per hour at the high quality setting. The medium quality setting is the most commonly used setting.

If uploading an hour of medium quality video:

2 Mbit/s - 54 Minutes

5 Mbit/s - 22 Minutes

Our Professional Service person can do an on-site review of your network to make sure it is capable of supporting AXON and EVIDENCE.com

18. In terms of the overall system design, describe the aspects of control and auditing. The system should not preclude, by way of its own design, the assessment of control aspects, compliance, electronic evidence, vulnerability, and data reliability.

EVIDENCE.com provides a number of unique, pivotal features that facilitates evidence management and coordination. To begin with, account administrators can customize the roles and authorization levels of each member of the agency's account, both to preserve chain of custody and to clarify what each user is permitted to do.

AXON provides compelling audio and video of an event as well as the 30 seconds of video prior to the event. AXON incorporates audio and video recording which can be used in a prosecution to demonstrate the events of an incident from the officer's perspective. In many cases, the presence of compelling video increases the amount of offenders who are "brought to justice." AXON increases the likelihood of successful prosecution by providing the prosecution team with evidence from the officer's Point of View (POV).





The AXON captures video as soon as an officer double-clicks the EVENT button. All video and any accompanying information are saved on the AXON until the officer docks the AXON into the EVIDENCE.com Dock. At that point, the device begins to charge, and the files begin their secure upload to EVIDENCE.com. TASER's complete on-officer video and evidence management systems safeguard against a break in the chain of custody. EVIDENCE.com automatically logs a detailed Evidence Audit Trail of anything that happens to that video or its metadata. The log can be used to determine a chain of custody that surpasses chain of custody regulations. EVIDENCE.com logs an Audit Trail for every piece of digital evidence. Below is an example of an Audit Trail on a single piece of video evidence.

19. Describe the standard training package included with the purchase of the client management software.

TASER International is offering our Premium Plus Professional Services at a 50% savings. See below for the services and training that will be provided to Tucson PD.

Services	Basic	Premium	Premium Plus
System set up and	18	B	*
configuration	(virtual)	(virtual)	(on-site)
EVIDENCE.com Dock	8	₩	€
installation	(virtual)	(virtual)	(on-site)
Implementation document	84	8	¥
Package			(custom package for larger
			deployments including project
			pian)
Axon instructor training	8	<u>.4</u>	≅
	(virtual, vicieo)	(two instructors)	(up to five instructors)
Dedicated Project Manager		8	8
Weakly project planning call		8	₩
Post go-live review call		≤	l⊈.
		(virtual)	(on-site)
End User go-live training and		€	8
SUPPORT 985510R9		(One person,	(Two people: Four days)
		Four days;	
Best practice implementation			¥
planning session			(on-site)
System Admin and			'⊻
troubleshooting training.			(Two on-site)





20. Provide all standard reports as Appendix A.

Please see Appendix A attached in the tabbed section of your binder.

21. Provide a detailed description of your training concept and materials?

#### TRAINING CAPABILITIES

The entire system can be implemented the day it arrives. The system is designed to be a simple, intuitive, out-of-the-box experience.

The system is designed to be an intuitive "out of the box" experience. Product manuals and Quick-Start Guides are included with the hardware, and video tutorials and FAQs are available on TASER.com. However, if the department requests on-site training and support, it can be arranged. TASER will be happy to work with the agency to construct a schedule, if necessary.

TASER International can thoroughly train users to use AXON body and EVIDENCE.com. Our Professional Services team focuses entirely on training on-site and off-site. We can train everyone from front line officers, admins who run the system, supervisors and even District Attorneys. We have a training department who has successfully trained thousands of TASER Instructors and Master Instructors. Several of our employees are retired Law Enforcement Officers who know exactly how important training is to an agency's mission. If additional training is requested by Tucson PD your account representative will work with you and your agency to determine additional needs, timing and pricing.

Users are trained on the operational and logistics of the camera systems and how to use and navigate EVIDENCE.com, how the docking station works. In-person end user training takes approximately 90 minutes

Administrators will receive additional training on how to use and easily manage Evidence.com. Administrator training generally lasts 60 minutes.

Administrators should attend all of the training sessions that are decided upon.

We also offer a Train-The Trainer session(s). We teach your trainers how to use the cameras and systems and they can then train any end users.

Centralized training can also be done easily and efficiently.





- 22. Identify the technical support and assistance that will include, but not be limited to, the following: devices worn by police personnel, docking/charging stations, networking equipment, WAN/LAN connectivity, system software, system upgrades and video retrieval software and procedures.
- Provide days and hours that support is available?

TASER has a full customer support division. Customer service is available 24/7 via email, and live phone support Monday-Friday, 7:00AM – 5:00PM MST. For technical or Customer Service assistance please contact 800-978-2737 or customerservice@taser.com.

#### Updates

When TASER releases updates on the AXON flex, the devices automatically upgrade to the newest firmware when they are docked into the EVIDENCE.com Dock after an officer's shift. This requires no extra effort by the City of Tucson.

EVIDENCE.com software upgrades are handled in a similar way. TASER will release a software update to EVIDENCE.com during a period of low traffic usage. The next time an officer logs on to EVIDENCE.com, the update will be in place.

Provide methods of support contact? (email, telephone, real time online, etc)

The following describes our levels of support available in priority or tiers:

#### Tier 1 Technical Support (24/7):

- General how-to questions
- Frequently asked questions (FAQs)
- Product navigation
- Feature clarification
- Standard gueries
- Assistance with known solutions

#### Tier 2 Technical Support (M-F 7:00AM – 5:00PM MST):

- Product trouble shooting
- Configuration
- Analytics

#### Tier 3 Technical Support:

- Critical problem or recurring problems rendering the product inoperable or requiring workarounds, bug fixes, testing and/or simulation
- Provide average support call back time?

#### Tom Lincks, Account Manager

Tom will be your dedicated Account Manager and a supplemental point of contact within TASER headquarters. His job is to ensure a good standing health for your agency's AXON and EVIDENCE.com program by utilizing consistent communication, virtual





support, and providing the necessary resources needed to make sure you are set up for success. He can be reached at 602-770-0689.

Provide average problem resolution time?

Immediately, if the problem is reported during Regular Business Hours. There are varying degrees of problems and resolution times. Depending on the problem, response times can vary from immediate response to up to 72 hours or possibly longer. Your dedicated account manager, Tom Links, will work with the City and/or PD to get the fastest possible response time.

23. The City desires an aggressive implementation schedule. Please provide your proposed implementation schedule (starting from date of contract award), state the assumptions that are implicit in your implementation timetable (City resources, your resources, third parties, etc.), and list the effect(s) of those assumptions not being met.

Please see TASERs comprehensive Project Plan attached to the end of this proposal for full details and implementation schedule.

24. The City will perform overall project management. Describe what provisions you will make to provide a project manager for your staff who will support overall project objectives and work effectively with the City project manager and staff.

#### **TASER Professional Service Offerings**

What makes a great product better? How about a company that offers world class service standing behind it. TASER International is a company well known for its world class customer service -and it just got better! TASER International now offers Professional Services to facilitate planning and implementation of TASER solutions. With the help of TASER Professional Services you can anticipate efficient and successful deployment of your solution.

TASER Professional Services consists of a group of highly skilled individuals with indepth knowledge of all TASER products. Premium Professional Services packages include a dedicated Project Manager who creates a custom project plan to fit your agency needs. You also receive onsite system configuration and setup along with onsite go-live training and support. There are other benefits with TASER Professional Services, such as subject matter experts who consult on best practices for setup, configuration, policy and overall program performance. Agency program success is THREE TIMES greater where Professional Services has rendered onsite support, than where we have not!

Additional packages and services are available, including CAD/RMS Integrations and Network or Application Security Assessments, custom-designed to analyze your agency's information security posture.

25. Please attach a high-level project schedule, with milestones from each implementation phase.

Please see our Project Plan attached in the tabbed section of your binder.





26. Describe your approach to project communication, the strategy, the calendar, and responsible parties.

Our Professional Services team focuses entirely on training on-site and off-site and will work with the City of Tucson to plan and implement the training. We train end users, and we have a training department who have successfully trained thousands of TASER Instructors and Master Instructors. Several of our employees are retired Law Enforcement Officers who know exactly how important training is to an agency's mission.

The Project Plan provides you with the estimated timeline needed to implement your request and program. Once a PO is received, your account and project managers will work with you to determine a specific plan based on the needs of the City of Tucson.

Listed below are our implementation best practices and a sample category and retention guide that will help to insure that your program is well thought out and runs smoothly from the start.

#### 1. Identify Your Key Stakeholders

Although it may be argued that just about everyone in your agency and community are potential Stakeholders, let's focus on identifying typical key functions that should have direct participation in the planning of your program:

Internally, these positions may be dependent on agency size, workflows and areas of responsibility. Field personnel who will wear and use AXON are among the first and most critical. Successful programs pre-identify users who will champion the technology and assist with orienting others to its benefits. Typically, those assigned to training bureaus or as Field Training Officers make good candidates.

Responsibility for dissemination of digital evidence to State or County Prosecutors and City Attorneys, if not with individual Officers, may rest with Evidence Technicians, Property Custodians or Supervisors. If this is the case, you will want to include whichever segments of that group will be expected to play a role.

Responsibility for policy decision ultimately falls to the agency head, but typically includes members of the command staff and other agency leadership. All involved should be included.

Externally, consider including members of your Prosecutor's/City-County Attorneys or other legal representation entity. Some agencies have also included their local Defense community in some part of the planning process.

Whether internal or external, Information Technology personnel should be included early in your planning process. They will play a key role in helping you determine if any pre-deployment IT infrastructure work will be required and will be a better resource for your program if included in its development.





#### Make Some Decisions and Draft Your Policy

Some decisions need to be made pre-deployment so that your Users will have at least a draft policy to abide and be guided-by. Some of the security and password options may already be covered in your City, County, State law, Agency IT or Digital Evidence Policy, but some are unique to AXON. Roles and Permissions in EVIDENCE.com may follow the default settings but most likely should be customized to your agency's needs.

A key workflow consideration involves the process for adding metadata (case number, category, title) to each event an officer or deputy captures. Clearly, the best workflow is to incorporate a smartphone or smart device that can be carried by the officer and leverages today's mobile technology. If smartphones aren't within budgetary reach, smart devices, such as the Samsung Player or Apple iPod Touch provide mobile functionality without the need for monthly subscription. The next-best workflow can be accomplished using in-car mobile data computers and EVIDENCE SYNC to view videos and add metadata. A downside to this process is the need to power-down the AXON device and make a physical connection to the computer each time viewing or adding metadata. The least efficient process for adding metadata is to have officers do so using station or mobile data computers following upload to EVIDENCE.com, typically on their next work-shift.

### **Key Role & Permissions Questions**

- A. Will User-Officers be allowed to view only their own evidence, or that of others?
- B. Will User-Officers be allowed to download their evidence?
- C. Will User-Officers be allowed to share their evidence?
- Will FLEX Head-Only wear be mandated? (if so, consider also allowing collar or other mounting options for breaks or relief periods)

Each of these questions will directly relate to Role and Permission settings in your EVIDENCE.Com account.

#### Categories and Retention

One of the most crucial roles of EVIDENCE.com is the proper management of all types of digital evidence. For proper management, create a set of agency-specific Categories that is large enough to properly segregate evidence by type for retention-setting and search functionality, but not so large that it becomes an impediment to efficient field use by the Users. Agencies are encouraged to consult State Retention Schedules, City/County or State Attorneys or other legal counsel for guidance on proper retention setting.

#### Uncategorized Evidence

Under the default settings, uncategorized evidence is retained until manually deleted. If you plan to mandate and vigorously enforce the addition of metadata, this setting should work well. The default setting will prevent inadvertent deletion of important evidence, but could also create unnecessarily-retained events if metadata compliance is not very high. If however, you are concerned about the amount of time required to 'tag' every event captured, or you want to keep unnecessary retention to an absolute minimum, you can set a deletion period for evidence which has not been categorized.





Some agencies with large traffic or motor units have chosen this option so that brief warning contacts do not require any further action by officers. Give this setting careful staff consideration before making your choice.

#### Restricted Category

Agencies can create a unique role for those who will have sole access to highly sensitive event recordings. Typically this role will be reserved for the agency head, executive or command staff or professional standards/internal affairs staff. If you choose to create a restricted category, consider the workflow instruction for who will be responsible and when your field supervisory staff will be required to categorize evidence as "Restricted".

#### Install, Configure and Test Your System

Upload to EVIDENCE.com with the Evidence Transfer Manager (ETM – Docks) is designed to be seamless and very efficient. Part of the planning and pre-sale process will be to identify your agency's bandwidth requirements and ensure your internet connectivity will support peak needs. TASER Pre-Sales and Professional Services staff can help you estimate and address this.

#### Train the First Wave

An initial, limited number of Key Users, Armorer(s) and System Administrator(s) should be trained. The size of this contingent depends on agency size or size of the planned full deployment. These officers will serve a number of roles, including final confirmation of system functionality and performance. They will likely provide useful feedback on any localized issues that had not been previously identified. They will provide a demonstration and information platform for their co-worker/future User Officers. They typically become a resource when newer Users are activated and require training or assistance.

#### Start Small, Test, Assess, Correct, and then Go Big

Deploy the Key Users. Make sure the way you've configured your system integrates smoothly into your workflow. Assess readiness based on evaluation and feedback and make any necessary adjustments. Once you've taken these steps you're ready to schedule the rest of your User training and full deployment "go-live".

#### Don't Forget the Media

Your choice to deploy On-Officer video is a matter of community interest. Local Media typically take interest in new programs and can give yours a boost with positive, well-informed reporting. Don't leave the details for members of the media to go out and find. They may find those details from an agency that has planned their program less carefully, or with a less-capable product line.

#### Get Creative, Get Efficient

Agencies have used AXON and EVIDENCE.com to improve on efficiencies and minimize Officers' time spent on report writing. Aside from minimizing time and resources spent on frivolous or malicious citizen complaints, on-officer video can be used to document routine events, low priority or 'cold' crimes or other administrative or 'service-only'





activities. Officers may be trained to narrate minor investigations while they are recording with AXON. They may be allowed to document victim, witness or suspect statements during certain types of investigations.

AXON recordings can be used to enhance new-officer or in-service training. Many training academies and Field Training Programs have improved on the quality of training provided and reduced the time required waiting for opportunities to encounter certain high-risk/low-frequency events.

#### Maximize the Power of EVIDENCE.Com

EVIDENCE.com was designed from the ground up as a total digital evidence management solution. Digital photos, audio, in-car, interview room, security and surveillance video can all be ingested for efficient and proper digital evidence management and storage. Less expensive archival storage is also available for exceptionally large or long-term digital evidence types.





# **B. QUALIFICATIONS AND EXPERIENCE**

1. Please provide a list of all government (or comparable) installations, within the last three years, in metro areas over 250,000 in population, with contact names, positions, e-mail addresses, and telephone numbers.

TASER International has literally hundreds of contracts/agreements with large agencies. Our current customer projects require a level of confidentiality therefore, we can't provide specific information, however several of the agencies who have agreed to be contacted are listed on the "Confidential" reference sheet. It is in the front of your binder in an envelope marked "Confidential References". The "Original" binder also has a separate CD that is marked as well.





2. Name, corporate address, and number of years in business under current company organization.

### **TASER Corporate Information**

#### Credentials

TASER provides body-worn cameras to Law Enforcement, and has been providing these services for 8 years. TASER uses customer input to continuously improve our products. Our products have a laser-like focus on the law enforcement market.

#### Background and Organizational History

TASER International was founded in September 1993 and has remained committed to providing solutions which Protect Life and Protect Truth. In May 2001, the company became publicly traded on the NASDAQ stock exchange (TASR). Since that time, TASER has launched several new products, such as X26 CEW (2003), TASER CAM (2006), X3 CEW (2009), AXON PRO (2009), EVIDENCE.com (2009), X2 CEW (2011), AXON flex (2012), and AXON body and X26P CEW (2013).

Years in Business: 21 years

Performing like Services: 8 years

Location of HQ and Other Offices:

TASER HQ 17800 N. 85<sup>th</sup> Street Scottsdale, AZ, 85255 TASER Washington 506 2nd Ave Floor 14 Seattle, WA 98104

Number of Employees: 400+

Client Base: TASER's Client Base is primarily the Law Enforcement market, and has been since TASER's inception in 1993.

Type of Business: Corporation





3. Type and number of employees committed to the product and support being proposed.

In addition to your dedicated sales representative, account manager, customer service team and professional services team, TASERs R & D Departments is in Scottsdale, AZ. We also have an office in Seattle, WA where many of our developers are located. Both teams work in tandem and spend approximately 50% of its manpower on our camera and EVIDENCE.com platforms.

4. Please provide, as Appendix B, a description of business and development plans for all product and support services proposed in connection with this submission.

As a publicly traded company we can't provide guidance. We can share our investor relations Q2 presentation that is in the tabbed section of your binder. Q3 will be released in mid-November. Please contact us for a link to the most recent release.

5. Briefly describe your own project management methodology.

TASER's AXON flex and EVIDENCE.com solution offers many advanced capabilities, however the most successful programs are those that are well-planned, and include as many stakeholders as possible before fully deploying. Your program can be as transformative, ambitious, and creative as you wish. We have found that deliberately phased program components tend to have the most success, as they allow for agency or regionally-specific decision points to emerge and be addressed as the program rolls out.

Our Project Plan (included in the tabbed section of your binder) can be modified to meet the needs of the City of Tucson.

TASER International will be the prime contractor with no subcontractors or partners. TASER uses several testing platforms to ensure we hire qualified and proficient technical personnel, including a Predictive Index (PI) test, salesmanship test, as well as a rigorous interview process and assignments prior to being offered a position. TASER's interview process is several days long, and usually requires more than two trips to TASER HQ for day-long interviews, including one-on-one interviews and group interviews. Any technical personnel are interviewed by other technical personnel and are required to showcase their skills in a pre-employment assignment. We also check references and require a portfolio for technical personnel.

#### Laurie Bain: VEST Regional Sales Manager

Laurie is your regional sales manager. Laurie and the team will work with Tucson PD to provide professional recommendations and resources throughout all phases of the sale from initial evaluation to implementation. Laurie has been employed by TASER since 2013, working with many Law Enforcement customers on multiple products and services since.





#### J.R. Miller: Director of Customer Service and Account Management

J.R. oversees the customer service department and Account managers at TASER, including live phone support and Account Management. Although J.R has only been with TASER for a few months, he has a 16-year track record of success and achievement in the field of IT sales and services.

#### Joe Fiumara: Director of Professional Services

Joe is a retired police captain who has overseen successful deployments of AXON on-officer video and Evidence. Com in his previous role, and since joining TASER International, where he has overseen implementations at over 30 agencies ranging from 10 over 1000 sworn. Joe was an early advocate and adopter of on-officer video and a frequent contributor to model policy and best practice developments. He holds a B.S. in Criminal Justice from Kennedy Western University and is a graduate of FBI National Academy 230th session.

#### Tom Lincks: Account Manager

Tom will be your dedicated Account Manager and a supplemental point of contact within TASER headquarters. His job is to ensure a good standing health for your agency's AXON and EVIDENCE.com program by utilizing consistent communication, virtual support, and providing the necessary resources needed to make sure you are set up for success. Tom Graduated from Arizona State University with a Degree in Business with a concentration in Sustainability. Tom has been with TASER for over 2 years, starting out in our Training department and then moving on to be the Account Manager for the Western region. He is based out of TASER HQ in Scottsdale, AZ.

#### Uri Halioua: Pre-sales System Engineer

Uri is a Subject Matter Expert (SME) on on-body video, digital evidence capture devices, and TASER's AXON flex and body On-Officer video capture devices as well as EVIDENCE.com and other forms of digital evidence management. He conducts customer site assessments, including network, electrical, and physical assessments. He also provides pre-sales engineering providing support to both the domestic and international sales teams.

#### Billy Doss: Field Services Manager

Billy has a diverse product and services background with TASER International. He is responsible for coordinating onsite systems configuration and deployment, and has overseen numerous successful domestic and international program launches. Billy has been with TASER since 2007 and is based out TASER HQ in Scottsdale AZ.

#### Doug Dirren: Professional Services Manager

Doug began his career as a police officer in 1981 with the Scottsdale, AZ Police Department. He also taught law enforcement and military personnel in the US as a TASER Senior Master Instructor until he concluded his 30 year career in law enforcement. In 2011 Doug began working at TASER where he taught Instructor, Technician and Evidence Collection courses domestically and internationally. In 2012 he became a Regional Sales Rep where he managed all sales of TASER weapons to law enforcement and professional security in eight states.





Recently, Doug transferred to the position of Professional Services Manager where he works with agencies to set up AXON Camera and Evidence.com programs, analyzes digital evidence workflows and provides support of their current weapon programs. With a Bachelor of Science degree in Public Administration, Doug resides in Scottsdale.

All of these individuals, and others, work together to be an unbeatable team when it comes to the implementation of TASER AXON products and EVIDENCE.com including the day to day service and support expected by the Tucson PD.

Our Professional Services team focuses entirely on training on-site and off-site and will work with the Tucson PD to plan and implement the training. We train end users, and we have a training department who have successfully trained thousands of TASER Instructors and Master Instructors. Several of our employees are retired Law Enforcement Officers who know exactly how important training is to an agency's mission.





# C. PRICE PROPOSAL

1.	Provide price proposal as requested on the Price Page attached herein.
2.	As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted by 0%, if payment is made within Net 30 days. These payment terms shall apply to all purchases and to all payment methods.
3.	Cooperative Purchasing Program: Will your firm provide the City of Tucson, as the lead agency on this regional contract, a rebate in the form of a percentage of sales based upon the other agencies sales?
	YesX _No If yes, state proposed percentage:%
4.	Will payment be accepted via commercial credit card?XYesNo
	a. If yes, can commercial payment(s) be made online?Yes X_No
	b. Will a third party be processing the commercial credit card payment(s)?YesX_No
	c. If yes, indicate the flat fee per transaction \$ N/A (as allowable, per Section 5.2.E of Visa Operating Regulations)
	d. If "no" to above, will consideration be given to accept the card? No No
5.	Does your firm have a City of Tucson Business License? _Yes X_No If yes, please provide a copy of your City of Tucson Business license.
	Our legal department applied for a City of Tucson Business License but were told it was not needed. Reason listed below:

According to the information provided, TASER International, Inc. does not need a Tucson business license due to Scottsdale taxing jurisdiction. If TASER International, Inc. opens any physical locations in Tucson or closes the Scottsdale location, a new determination would be required.





#### PRICE PAGE

TASER Quote # Q-18016-1 also attached in the tabbed section of your binder. If the Tucson PD purchases Ultimate EVIDENCE.com licenses for their officers, this includes 3% of the purchased amount in spare equipment. TASER's quote reflects this policy. We will provide a 3% surplus of AXON devices marked "SPARE" for free. This quote + free spares means that the Tucson PD will always have a fully operational device ready as a backup.

#### TAP Upgrade Program

Purchasing Ultimate EVIDENCE.com licenses is the best value for the Tucson PD. Ultimate EVIDENCE.com Licenses: Full functionality of EVIDENCE.com, including sharing, video clips and markers, video redaction, full AXON Camera Warranty, Automatic AXON Camera Upgrades at year 3, and 20 GB of storage per year included. Ultimate licenses come with a "no questions asked" complete warranty, on-site spare devices, and a replacement camera at year 3.

TASER does offer EVIDENCE.com licenses with less functionality if the department prefers. This package is TASER's best value, and many other major cities choose this option because it offers security and full warranty, spare gear, and automatic upgrades. However, if the Tucson PD does not need all of these benefits, TASER offers less expensive alternatives.

#### Year One

Item No.	Description	Estimated Annual Quantity	Unit Price	Extended Price
	Body Worn Camera, as per specification	40 Each	\$_499.95	\$19,998.00
	AXON flex Kit #73030			
	Manufacturer and Model #			
2	Software, as per specification Ultimate Evidence.com Annual Payment #85078	40 Each	\$588.00	\$23,520.00
	Manufacturer and Model #			
3	Initial Product Training	40	\$per person	\$ See Below
4	Train the Trainer program	1	\$per class	\$ See Below



# AX®N flex

	TAGED in afficient Description Consider			-
5	TASER is offering Premium Service Plus Training Services at a 50% Discount – See Page 9 for services			\$7,500.00
	breakdown Premium Plus Service # 85055			
6	Collar/Versatile/Cap Mount, Flex TASER # 73009	40	\$0.00	\$0.00
7	Controller, Holster, Belt Clips, Flex TASER # 73036	40	\$0.00	\$0.00
8	3 Year TASER Assurance Plan AXON Flex TASER # 85074	40	\$0.00	\$0.00
9	EVIDENCE.com, Dock, Six Camera Bays + Hub TASER # 70026	7	\$1,495.00	\$10,465.00
10	3 Year TASER Assurance Plan ETM Hub TASER #85091	7	\$0.00	\$0.00
11	3 Year TASER Assurance Plan ETM 6 Bay TASER #85093		\$0.00	\$0.00
12	TASER Assurance Plan ETM Annual Payment TASER #85079	40	\$36.00	\$1,440.00
13	Evidence.com Storage TASER #85035	800	\$0.00	\$0.00
14	Standard Evidence.com Licenses Year 1 Payment TASER #88101	10	\$300.00	\$3,000.00
15	Evidence.com Storage TASER #85035	100	\$0.00	\$0.00
16	Evidence.com Storage TASER #85035	3,200	\$1.50	\$4,800.00
17	Kit, AXON Flex TASER #73030	1	\$0.00	\$0.00
18	Collar/Versatile/Cap Mount, Flex TASER #73009	1	\$0.00	\$0.00
19	Controller, Holster, Belt Clips, Flex TASER #73036	1	\$0.00	\$0.00
20	3 Year TASER Assurance Plan AXON Flex TASER #85074	1	\$0.00	\$0.00
	Year One – Total Hardware, accessories, software licenses and training	1		\$70,723.00



# AX®N flex

### Year Two

Item No.	Description	Estimated Annual Quantity	Unit Price	Extended Price
1	Ultimate Evidence.com Annual Payment #85078	40	\$588.00	\$23,520.00
2	Evidence.com Storage TASER #85035	800	\$0.00	\$0.00
3	Standard Evidence.com License: Year 2 Payment TASER #88201	10	\$300.00	\$3,000.00
4	Evidence.com Storage TASER #85035	100	\$0.00	\$0.00
5	Evidence.com Storage TASER # 85035	3,200	\$1.50	\$4,800.00
6	TASER Assurance Plan ETM Annual Payment TASER # 85079	40	\$36.00	\$1,440.00
	Year Two – Total			\$32,760.00

## Year Three

Item No.	Description	Estimated Annual Quantity	Unit Price	Extended Price
1	Ultimate Evidence.com Annual Payment #85078	40	\$588.00	\$23,520.00
2	Evidence.com Storage TASER #85035	800	\$0.00	\$0.00
3	Standard Evidence.com License: Year 3 Payment TASER #88301	10	\$300.00	\$3,000.00
4	Evidence.com Storage TASER #85035	100	\$0.00	\$0.00
5	Evidence.com Storage TASER # 85035	3,200	\$1.50	\$4,800.00
6	TASER Assurance Plan ETM Annual Payment TASER # 85079	40	\$36.00	\$1,440.00
	Year Three – Total			\$32,760.00



# AXØN flex

### Totals for Three Years

Item No.	Description	Estimated Annual Quantity	Unit Price	Extended Price
1	Year One			\$70,723.00
2	Year Two			\$32,760.00
3	Year Three			\$32,760.00
4	Total Estimated Sales Tax			\$11,193.70
5	Estimated 3 Year Grand Total			\$147,436.70





# AXON FLEX AND EVIDENCE.COM INTRODUCTIONS AND SUMMARY

## **OVERALL DESCRIPTION OF THE PROJECT**

Tucson PD is looking for information for Police Body Worn Cameras, with integrated video storage and retrieval software systems. The goal of your Request for Proposal (RFP) is to research the latest technology available in the market for police body worn cameras, and the accompanying storage and retrieval systems. The cameras will be utilized as a tool to enhance your ability to accurately capture video and audio evidence as events occur and to assist in the prosecution of cases. TASER's proposal outlines exactly that: simplicity in a turn-key system, complete with cameras, software, completely scalable storage, with full maintenance and support, upgrades, and program management. For added simplicity, the department will only need to work with one vendor for the fulfillment of the entire system. TASER performs every portion of the system implementation and support.

Tucson PD will find the "Full System" with TASER, including all necessary elements to implement a successful BWC program. Tucson PDs goals also align with the results TASER has seen at other large agencies who have deployed AXON video and EVIDENCE.com. Most agencies have some of the following goals when implementing a Body Worn Camera program:

- Enhance officer safety
- Enhancement of officer reporting
- Evidence collection
- Court testimony
- Provide accurate documentation of events, actions, conditions, and statements made during arrests and critical incidents
- Officer evaluation and training
- TASER's system complies with CJIS

### **Enhance Officer Safety**

Cambridge University and Rialto PD released a comprehensive year-long study on AXON/EVIDENCE.com. Over the course of one year, officer complaints fell by 87.5% for officers wearing an AXON.

Rialto PD also focused on their Officer use-of-force data. During the experiment, individuals wearing an AXON reduced use-of-force by 59%. This data indicates that the presence of the camera not only encouraged compliance from the public, but it also reduced instances of use-of-force by officers. These major shifts in complaints and use-of-force were attributed solely to the presence of an AXON flex.

Our current customers who are trialing AXON are also seeing positive results in line to enhance officer safety. Sgt. Dan Gomez of LAPD said in a CBS article from 1/15/2014,





"When you interact on camera, you tend to act differently, and that's true for a police officer, and true for the community that you're dealing with. So if it has the potential of de-escalating a situation — because you believe the camera is on and the camera is recording — and you change for the better, it's a win for both."

### Enhancement of officer reporting

Investigative Services can benefit from body-worn cameras. A routine witness testimony could be captured using an AXON, instead of being notated on a 3"x4" card. Paperwork for these interviews could be reduced to "See AXON Video." This exact procedure is currently being used by Lake Havasu PD in Arizona. Instead of writing a detailed description of an event, the officer references the AXON video. "See Video" takes much less time to report. Lake Havasu PD uses this method for paperwork, and saw a 7.7% decrease in overtime pay after implementing TASER's video system. <sup>3</sup>

#### Evidence Collection

Tucson PD can capture nearly 2x as much evidence with AXON body's extra-wide130° field of view. AXON's field of view will capture nearly 2x as much evidence video as the competitor. AXON body was designed to capture a wide field of view to capture accurate evidence, even when the device is mounted on an officer's beltline. The competitor's camera captures much less, which could miss important footage. With AXON body, the Tucson PD could capture more than with the leading competitor, for a lower cost per unit.

The AXON flex system offers a slightly lower field of view at 70° but has a larger variety of mounting options.

Both systems integrate seamlessly with our accompanying storage and retrieval systems EVIDENCE.com.

## **Court Testimony**

Many of our customers use video in the court room instead of sending an officer to testify. This saves the Officer's valuable time. Instead of spending hours in a court room, he or she can stay on their patrol while the video tells the entire story in the court room. While being interviewed for their policies on Body Worn Cameras, a spokesman for the Prince George's County state's attorney's office said, "Anytime we can have use of technology to prove our case, we're going to be supportive of it. This will be another good tool," Their Attorney's Office handles cases from Laurel and Hyattsville — another department that has begun using cameras. Both Hyattsville and Laurel have implemented AXON and EVIDENCE.com.

Provide accurate documentation of events, actions, conditions, and statements made during arrests and critical incidents

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<sup>&</sup>lt;sup>1</sup> Data gathered from Lake Havasu PD during a 2012 deployment of the AXON cameras. The full case study can be found at the end of this proposal.



Many of our customers use AXON cameras to take statements, record actions, and show a "full picture" of a critical event. Our camera also has a critical "30 second pre-event buffer," which also captures the 30 seconds prior to an officer hitting the record button. These 30 seconds often helps to set up the context leading up to a critical event. The Police Chief of LAPD, who is currently testing TASER's AXON and EVIDENCE.com, has said about AXON cameras,

"The addition of on-body cameras will be a helpful investigative and accountability tool, as well as a less expensive option than in-car video."

### Officer evaluation and training

Santa Fe College PD and Laurel PD in Maryland use AXON cameras for training during tactical use, courses, classes, routine stop courses, defensive driving courses, Emergency Vehicle Ops, and use-of-force training. We also see our cameras used often in SWAT trainings. We also have a full training department on-site which can assist our team in recommending the industry best way to use BWC during training exercises. If Tucson PD would like to see any of our current use-cases and training videos, please contact Fabian Marrero at fmarrero@taser.com.

Tucson PD's success with Body Worn Cameras depends on a vendor who can execute on the following three things:

- 1. A quality camera that brings added value to the department
- 2. Professional Services, Maintenance, and Support
- 3. Turn Key video management system

TASER International, Inc. has proven experience executing all three of these items for customers in the past. To keep things simple for Tucson PD, all of these items are performed directly by TASER. Tucson PD does not have to worry about vetting subcontractors, because we offer the entire solution. This keeps things simple – you'll have just one vendor to call when you need assistance.

- Don't build anything scale your storage up and down every year without adding servers.
- Don't install anything on user's computers your users will have instant access to EVIDENCE.com via a web browser.
- Full roll-out support TASER has over 18,000 cameras in the field and has performed many successful implementations.
- Full training and implementation support from TASER Our Professional Services department travel across the USA doing implementation support for Law Enforcement customers.
- TASER Program Management Our Professional Services team is led by a Retired Police Captain who went through a BWC implementation at his PD.
- Full Hardware and Software warranty as long as the department is on Ultimate license.





# **ACCOMPLISHMENTS IN THE BWC INDUSTRY**

Today, TASER has sold over 18,000 BWC units into the Law Enforcement Market. We have had more Major City Departments deploy our cameras than our competitors combined. TASER has already sold more than 10,000 BWC units in 2014. Below is a short list of our largest customers:

Department	State	# of Cameras	EVIDENCE.com Account
Fort Worth Police Department	TX	615	Yes
Albuquerque Police Department	NM	600	Yes
New Orleans Police Department	LA	450	Yes
Greensboro Police Department	NC	297	Yes
Salt Lake City Police Department	UT	260	Yes
Spokane Police Department	WA	220	Yes
Bay Area Rapid Transit Police Department	CA	220	Yes
Chesapeake Police Department	VA	210	Yes
Las Vegas Metropolitan Police Department	NV	200	Yes
Modesto Police Department	CA	168	Yes
Mesa, Police Department	AZ	150	Yes
Newport News Police Department	VA	110	Yes
Rialto, Police Department	CA	100	Yes
Dallas-Fort Worth International Airport PD	TX	100	Yes
Coweta County Sheriff's Department	GA	100	Yes
Surprise Police Department	AZ	86	Yes
Sanford Police Department	FL	80	Yes
Topeka Police Department	KS	75	Yes
Fort Collins Police Department	CO	61	Yes
Oglala Sioux Tribe DPS	SD	61	Yes
Lake Havasu, AZ Police Department	AZ	60	Yes
Merced, Police Department	CA	50	Yes
Winston-Salem Police Department	NC	45	Yes
Wichita Police Department	KS	40	Yes
Sanford Police Department	FL	80	Yes
Topeka Police Department	KS	75	Yes
Fort Collins Police Department	CO	61	Yes
Oglala Sioux Tribe DPS	SD	61	Yes
Lake Havasu, AZ Police Department	AZ	60	Yes
Merced, Police Department	CĀ	50	Yes
Winston-Salem Police Department	NC	45	Yes
Wichita Police Department	KS	40	Yes





An independent survey by online magazine PoliceOne.com revealed that police officers perceived TASER to be the market leader in on-officer video by a wide margin. After releasing the flex camera system in February of 2013, the flex has taken off with success after success because of a simple fact—we know what law enforcement wants in on-officer video. Now, AXON body is taking off as well. See what officers from early-adopting agencies had to say:

Fort Worth (TX) Police Chief Jeff Halsted: "On-officer video systems like the AXON Flex give us an opportunity to showcase and support the jobs our officers are doing in the field. Having a complete video record of these incidents will provide a higher level of protection for both our officers and the public."

**Greenwood (AR) Police Department Sergeant Brandon Davis:** "I loved the multiple mounting options of AXON Flex. The integration with Oakley makes it cool & comfortable. This is a system officers will want to wear."



Sergeant Brandon Davis

NY Times Article on Rialto (CA) Police Chief William Farrar's Study: "Even with only half of the 54 uniformed patrol officers wearing cameras at any given time, the department over all had an 88 percent decline in the number of complaints filed against officers, compared with the 12 months before the study, to 3 from 24"

**Mesa (AZ) Police Chief Frank Milstead:** "As evidentiary technologies evolve, so do the expectations of the judicial system and the community. It is imperative law enforcement keep pace with these expectations. The AXON platform provides our officers the safest and least intrusive system to obtain, provide and store such evidence."

**New Orleans Police Superintendent Ronal Serpas:** "I believe that the use of TASER's AXON Flex body worn cameras and the use of Cloud technology with EVIDENCE.com is a game changer for police departments here and around the world. Deployment of this equipment provides police and the community an opportunity to reconstruct events in a way that advances safety, accountability, transparency, and professional policing."





## PROPOSER'S CAPABILITIES



TASER International Headquarters: Scottsdale, AZ

Tucson PD wants a proven vendor who can handle the size and scope of Tucson PD's BWC program, and implement it successfully. To date, TASER has deployed over 60,000 TASERCAMs and over 18,000 BWC devices exclusively to Law Enforcement departments. And ever since TASER was founded 21 years ago, we have focused on the Law Enforcement market. That means that Law Enforcement agencies and leaders have helped us develop our products and services. Everything we make and support is a direct result of Law Enforcement needs.

#### TASER's Mission: Protect Life. Protect Truth.

TASER's industry-leading Conducted Electronic Weapons (CEWs) are used worldwide by law enforcement, military, correctional, professional security, and personal protection markets. TASER CEWs use proprietary technology to incapacitate dangerous, combative, or high-risk subjects who pose a risk to law enforcement/correctional officers, innocent citizens, or themselves; and CEWs are generally recognized as a safer alternative to other uses of force. TASER technology protects life, and the use of TASER devices dramatically reduces injury rates for law enforcement officers and suspects. Today, over 17,000 law enforcement agencies use TASER CEW's, and they are used in more than 40 countries worldwide.

TASER International was founded in September 1993 and has remained committed to providing solutions which Protect Life and Protect Truth. In May 2001, the company became publicly traded on the NASDAQ stock exchange (TASR). Since that time, TASER has launched several new products, such as X26 CEW (2003), X3 CEW (2009), AXON PRO (2009), EVIDENCE.COM (2009), X2 CEW (2011), AXON flex (2012), AXON body and X26P CEW (2013).

From its industry-leading CEWs, to its AXON/EVIDENCE.com video recorder and storage system, TASER is committed to reducing violent confrontation, providing accountability, and preventing danger. TASER is the industry leader in on-officer video devices, with over 60,000 of its video recording devices in the field.

The team at TASER is committed to protecting life by providing innovative, high quality products and services that exceed customer expectations every time. The ISO 9001:2008 certification of quality management system demonstrates the company's commitment to quality for its customers, employees, and suppliers. This supports a continual improvement philosophy, which is the responsibility of every employee.





#### The TASER Experience

TASER believes that its success in the law enforcement industry has been thanks to a keen understanding of the unique needs of policing. We understand that our technology must not only serve to protect officers in the field, but it also must be easy to use, it should make the lives of those officers easier, and it ought to address the day-to-day realities of life on patrol.

This commitment to our customers is more than evident in the design of the AXON flex. TASER's partnership with Oakley's Eyewear ensures that our camera is something officers *want* to be seen wearing, and officers never need to worry about whether the camera is properly fastened—they often forget it is there.

When we developed AXON body, we listened to our customers' need for something simple to operate. We developed the AXON body because our customers loved our 30 second buffering, the retina low-light capability, the quality of the video evidence we produce, and for the EVIDENCE.com workflows we offer. Some customers wanted everything we offer with flex, just in a simpler camera.

We do our utmost to produce the highest quality cameras. We inspect all incoming parts, oversee inventory replacement, conduct rigorous validation procedures, collect feedback from trials, and allow for almost no variance in the manufacturing process. The result is a consistently great product that can ably serve law enforcement.

Finally, TASER also takes every step to ensure that you have a hassle-free out-of-the-box experience. The steps for activating a body cam or flex unit are almost as quick and easy as activating an iPad. We follow through as well. TASER offers around-the-clock customer support and will help your agency every step of the way as you adopt this new paradigm in police technology.

## Your TASER Account Manager/ Point of Contact

Video Systems Contact Laurie Bain VEST Regional Sales Manager TASER International, Inc. Lbain@taser.com 480-349-9906





## **EXECUTIVE SUMMARY — TASER**

Tucson PD will find the simple, turn-key solution to implementing body worn cameras with TASER. TASER offers AXON body and AXON flex our simplest cameras to operate, and EVIDENCE.com, our turn-key cloud-based storage and management system.



AXON flex system, shown with the Oakley Flack Jacket Mount option. This is one of over 10 mounting options TASER offers with the AXON flex.

Using proven technology best equips your officers. Because on-officer video is a new venture for Tucson PD, TASER can be a trusted partner in rolling out a customized video and evidence management solution. TASER strongly believes that body-worn video would surpass the PD's expectations to better capture events as they occur; assist in the prosecution of cases; and protect the department, Agency, City, and officer from frivolous accusations.

### PROTECTING & ADVANCING EVERY OFFICER

Tucson PD has diverse Units and Teams within the agency, and many officers may spend little to no time in a police cruiser during their tactical assignments. From our research, officers experience most of their tactical events away from their vehicle.





# AXON FLEX FEATURES, BENEFITS, AND ADDED VALUE

Features	Benefits	Added Value
Video Resolution 640 x 480	Good resolution without the massive file sizes of HD video. Officers will use roughly 100GB of storage per year with 640 x 480. With HD, they could use nearly 1000GB of storage per year. That is roughly 10x the amount of storage.	Х
30 Second Pre-Event Buffer	This technology captures the 30 seconds of video prior to an officer hitting record. This provides context for what led up to a critical event.	х
Lens Field of View: 75°	AXON flex simply captures the officers direct visual perspective.	Х
Date and Time Stamp: Set by NIST. Embedded in Video File.	Date and time cannot be altered. This protects the chain of custody.	
8 GB Flash Storage Capacity with Up to 12 hours Recording Time	When a critical event does occur, you will not run out of recording time.	х
MPEG-4 Layer 2 Recording Format	Playable on standard video playback devices	Х
-20 Celsius to +55 Celsius Working Temperatures	You can trust AXON flex to operate even at these temperatures.	
IPX2-MIL-STD Water Testing	Weather won't stop AXON flex, even during rainy, blowing conditions.	
6' onto Hard Surface Drop testing	If an officer drops AXON flex, it is designed to hold up.	
Lithium-Ion (Non-Removable) Battery Type	Rechargeable batteries mean not having to buy tons of off-the-shelf batteries.	
12+ hours Battery Recording Life	Each officer's camera battery will last for their full 8 or 10 hour shift.	Х
Physical Dimensions: Camera 3.2" x .7 x.8; Controller 3.3" x 2.6" x .8"	AXON flex offers several mounting options for law enforcement officers, including Oakley Glasses, Collar, Cap, Headband, Uniform clip, Alligator clip, Belt clips, Epaulette, Universal Magnet, and Helmet mount.	
Weight: Camera .53 oz. ; Controller 3.3 oz.	Weighs less than the typical officer's badge.	Х
Simple one button Operation	No fumbling with complicated activations. This is a simple device with one record button.	
1 Year Manufacturer Warranty	1 year warranty comes free on AXON flex.	Х





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Tucson PD could decrease officer complaints by 87.5% and decrease officer use-of-force by 59% with AXON and EVIDENCE.com. <sup>2</sup>



AXON Flex system, shown with the Oakley Flack Jacket Mount option. This is one of over 10 mounting options TASER offers with the AXON flex.

Some of the features of our AXON flex and EVIDENCE.com are listed below.

- Point-of-View Imaging the AXON flex camera is designed to be mounted around an officer's head or neck. With other forms of on-officer video, the images don't actually tell us what the officer is seeing from his direct visual perspective, which makes it difficult to determine whether his actions in the field were indeed justified. But the AXON Flex allows us to experience the event as it was apparent to officer, and lets the justice system adjudicate accordingly.
- Multiple Mounting Options As we discovered, there is no one-size-fits all solution for law enforcement officers. The officer chooses what is best for him with TASER's many mounting options. The AXON flex can be mounted on an officer's Oakley's eyewear, headband, collar, ball cap, epaulette, helmet, or virtually anywhere else he or she finds it comfortable. AXON flex offers several mounting options for law enforcement officers, including Oakley Glasses, Collar, Cap, Headband, Uniform clip, Alligator clip, Belt clips, Epaulette, Universal Magnet, and Helmet mount.
- Recording Format: MPEG-4 Layer 2

TASER's AXON flex uses MPEG-4 Layer 2. MPEG-4 absorbs many of the features of MPEG-1 and MPEG-2 and other related standards contributing to this, adding new features such as (extended) VRML support for 3D rendering, object-oriented composite files (including audio, video and VRML objects), support for externally specified Digital Rights Management and various types of interactivity. MPEG-1 is an old technology

<sup>&</sup>lt;sup>2</sup> Data presented in 2013 by Rialto PD Chief of Police William Farrar after a year-long, randomized scientific study of the effect of officers wearing AXON Flex and using EVIDENCE.com. The study was performed in conjunction with the University of Cambridge. The full case study can be found at the end of this proposal.





- "Retina Low-Light" Imaging Technology in order to capture exactly what officers see, it is pivotal to purchase a camera that mimics the light-perception of the human retina. This is what the flex offers with its "retina low-light" technology. Other vendors will offer cameras that emit infrared-light, which can distort the scene as it appeared to the officer.
- 30-second Buffered Recording with the rise of YouTube and handheld recording devices, police officers are increasingly facing scrutiny for actions captured in five-second video clips. TASER understands that to protect the good name of law enforcement, it is critical for an officer's camera to capture the events leading up to the critical incident—and not just the incident itself. The flex's full-shift buffered recording feature automatically captures the thirty seconds prior to the activation of the camera providing the proper context for an officer's actions.
- Automated Workflows our law enforcement can't afford to waste time uploading files at the end of a long shift. With TASER's EVIDENCE.com dock, this isn't a problem; all an officer needs to do at the end of his shift is place his camera in the dock and go home. The video files are automatically uploaded to TASER's backend system, EVIDENCE.com.
- Battery Recording Life: 12+ Hours

AXON flex has a battery life of 12+ hours. An officer's typical shift lasts a full 12 hours, which means the competition's battery may fall short while your officers are on duty. Our camera was designed with a battery to last the officer's typical 12 hour shift. If a critical event happens, not having enough battery life left to capture it could be devastating.

Flash Storage Capacity: 8 GB Non-Removable

AXON flex contains twice as much storage on the device as our competition: a full 8GB of memory. That means an officer can store twice as much video as the competition as well.

- Recorded Video Capacity: 4+ hours
  - AXON flex has a video recording capacity of up to 12 hours. This is a high value add for the department's video program.
- Water Testing: Waterproof IPX2 Certification.

AXON flex complies with IPX2-MIL-STD Method 506.4. IPX2 protects against falling water (i.e. rain or other precipitation) from many angles.





- Manufacturer Warranty: One year on Camera and Controller, 90 days on accessories - AXON flex comes with a full year manufacturer's warranty. TASER stands by our camera for a full year and all accessories for 90 days. With most of the competition, Tucson PD will have to purchase an extended warranty in order to get the same warranty that TASER provides for free. Tucson PD could save thousands of dollars in warranty costs alone with AXON flex.
- Security EVIDENCE.com has 99.999999999 data durability, our storage provider is CJIS compliant, and is compliant with FISMA.







## **EVIDENCE.COM** — SIMPLE, TURN-KEY CLOUD SOFTWARE WITH SCALABILITY

EVIDENCE.com provides to law enforcement a robust solution for organizing, classifying, managing, viewing, and archiving digital evidence, whether that digital evidence be AXON videos, still images captured by digital cameras, or even PDF documents of interrogation transcripts. TASER's hosted solution is industry-standard secure, and it implements all the proper measures to protect chain of custody.



Screenshot of EVIDENCE.com interface

EVIDENCE.com can be accessed from any computer with an internet connection, so it isn't dependent on unreliable agency servers. Storing your agency's data in the cloud also allows the data to be easily shared with interested outside parties using EVIDENCE.com—the DA's office, for instance.

EVIDENCE.com is designed to integrate with existing law enforcement solutions such as CAD, RMS, and others, to provide a seamless workflow and reliable mechanism to manage all digital evidence within an organization. It is also, by nature, highly scalable—so

there aren't any constraints to expanding EVIDENCE.com utilization at your agency aside from the cost of storing data in "the cloud." All it takes to store evidence on this hosted solution are an AXON unit, and Evidence.com dock or USB cable, and EVIDENCE.com account.

Deploying EVIDENCE.com provides both tactical and strategic benefits to agencies. Some of these benefits include:

- Automatic Upgrades to Latest Features—the latest product features and enhancements are included as part of your investment in EVIDENCE.com. As far as you are concerned, this is a totally hands-off process: the EVIDENCE.com operations team at TASER applies these upgrades remotely, eliminating any worries about properly integrating or updating your systems.
- Community of Interest—a like-minded constituency influences and guides the direction of our product. Other EVIDENCE.com users are able to share best business practices within the user community, and leverage existing processes and experiences from other users.



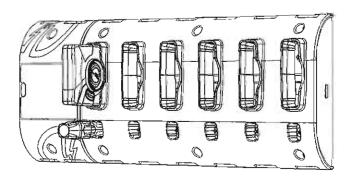


Your Agency's Partnership with TASER International—TASER partners with customers: from purchase through installation, support, and beyond—ensuring that each investment in TASER products returns the maximum value.

EVIDENCE.com is not only offers a unique and compelling solution to digital evidence storage, but the interface of the application itself integrates a bevy of advanced features. Some of these include an easy-to-use search function, the ability to group files according to case number, and marking certain files for automatic deletion after a pre-determined date.

## **VIDEO MANAGEMENT BACKEND SYSTEM**

TASER's recommended workflow uses an EVIDENCE.com dock. The dock allows an officer to dock the AXON cameras in one place. As soon as the AXON camera is docked, videos on the camera automatically begin to download. The officer simply places the camera into the docks, as shown below. Not only does the dock allow for easy download, but it also charges the devices and if need be, upgrades the firmware versions without the need for a computer.



Evidence.com Dock which can download videos and charge up to six (6) AXON flex or body units simutaneously.

- Multi-charging / multi-docking station is not reliant upon a USB cable or individual computer. It has a RJ45 Ethernet connection.
- AXON videos are uploaded automatically once the DVR is docked into the EVIDENCE.com dock. Once in the dock, an encrypted 256-bit AES SSL session is established with EVIDENCE.com. AXON videos are then sorted and uploaded in an order of largest to smallest.





As a video is being uploaded it is broken into small blocks of approximately 2-3 megabytes in size. Prior to upload the block is hashed using the SHA1 algorithm to generate a unique fingerprint or checksum. The block is then uploaded to EVIDENCE.com, upon receipt the block is hashed again using the SHA1 algorithm, if an identical checksum is generated then the file's fingerprints match and the block is unaltered from its original state on the AXON body or flex.

The block upload process is repeated until the entire MP4 is transferred. Using the same method that was used to validate the blocks, a contiguous checksum of the entire file will be evaluated to ensure that the MP4 file has been uploaded successfully and identical to when it was recorded. Once EVIDENCE.com confirms receipt, the video is deleted from the DVR and the upload process moves to the next file.

- The EVIDENCE.com dock uploads one file from one camera at a time, then moves on to the next file on that camera. Once the first camera's files have all been transported to EVIDENCE.com, the dock begins uploading the next camera's files. In this way, the dock throttles itself. The City's IT department can also determine how much network pipe will be allowed by the dock- this can be set up relatively easily.
- Minimum 256 bit AES encryption in storage and transport
- Each unit has its own unique ID that can be registered to a specific Officer
- Capable of handling over 2000 user/officer accounts
- An administrator can determine the roles and actions of all users and create individual user accounts with varying degrees of access i.e. administrative accounts, basic user accounts.
- Digital Evidence is deleted either manually or through category based automation.
   Manual deletions are applied when an administrator designates a video for deletion.
   The video is then allowed a 7 day grace period in which to be recovered. The event is then expunged.

The automated deletion is reliant on the agency establishing retention categories. In the creation of categories, all types of categories are associated with a retention period. If no retention period is specified then video will remain on the system until manually deleted. If a category such as "Traffic Stop" is created with a retention period of 2 years, once a video is created, marked as a "Traffic Stop" and uploaded to EVIDENCE.com, the video will automatically be marked for deletion 2 years from the upload date. Administrators receive a weekly e-mail report notifying them of upcoming deletions that week. Audit trails for deleted events are always retained in order to show the lifecycle of the evidence even if expunged. EVIDENCE.com allows the System Administrator to create evidence categories with corresponding default lengths of retention in the





EVIDENCE.com database. The System Administrator can also delete evidence as necessary. All deleted evidence will be retrievable for 7 days. The evidentiary Audit Trail will be retained after the evidence is purged for the purpose of accountability. The Audit Trail will indicate if the file was removed manually or through retention via categories

- The original file uploaded to EVIDENCE.com is never altered.
- Officers can add metadata using TASER's free mobile app, AXON MOBILE. This
  application syncs to the camera via Bluetooth and allows the officer to add metadata in
  the field. After upload, the officer can also add metadata tags on EVIDENCE.com. The
  following is the complete list of metadata which can be captured by EVIDENCE.com:

#### EVIDENCE.COM allows for 11 indexing fields.

- D Case ID of incident
- Uploaded By User that uploaded content
- Owner User currently assigned video i.e. if Officer A captures the video, but Officer B is conducting the investigation, Officer B only has access to view his own video. Said video can be assigned by an administrator to Officer B who can then review the video captured by Officer A.
- Title Titles are defaulted to the date and time of the video capture "Flex Video 2012-10-13 1447." This field can be updated by the user at the time of capture to display a more specific title i.e. "Boat Crash at Lake of the Ozarks."
- From Initial date to start search from
- To Last date to search from
- Category Based Fields:
- Date Allows searching based on Recorded Date, Upload Date, and Delete Date
- File Type Allows searching for any digital media type or to specify type such as Video, Audio, Document, Image, Firing Log, and Other
- Status Allows searching for any status level or to specify type such as Active, Processing, Queued for Deletion, Excluded, and Deleted
- Flagged Allows searching for any flag level or to specify type such as Flagged or Unflagged.
- Category Allows searching for any category type or to specify any category added by the agency.

#### Device Searches index the following fields:

- Model All AXON Cameras, ETM and ECD
- Serial Number
- Device Status Any, Active, Inactive, Stolen, RMA, Lost, Stolen
- Error Status Any, Good, Minor, Major, Critical
- Last Upload Data From
- Last Upload Data To
- Device Name
- Device Assigned to





User Searches Index the following fields:

- Last Name
- First Name
- Role
- Date Last Active, Invited, Deactivated
- Status All, Active, Invited, Deactivated
- From
- To
- Badge Number
- EVIDENCE.com takes all types of image and video files, including but not limited to: DIVX, TS, 3GP, ASF, AVI, FLV, MOV, MP4, RM, VOB, WMV, F4V, MPEG, and MPG. This will allow Tucson PD to store additional video data from other mediums such as in-car video cameras and mounted surveillance cameras.
- Video Redaction. The best way to describe how EVIDENCE.com manages video is through layers. The two bottom layers are the original video and audio. Those two layers are never tampered with or manipulated. When we apply markers, clips, or redaction they exist in layers above the original content. The best way to imagine this would be to picture a translucent sheet over a picture or painting. Drawing on the sheet, and then removing the sheet. This leaves you with an un-altered original image.

When a user applies redaction to a video, all of their actions are saved to an XML file, much like the translucent sheet. When the video is played back the sheet is layered back over the video. Even when a redacted video is exported from EVIDENCE.com, the video is created (encoded) on the fly and saved to the local hard drive.

- The camera itself is not capable of taking still photos. However TASER's free smartphone app EVIDENCE Mobile can take still images and upload them to your EVIDENCE.com account and still images can be collected after upload using EVIDENCE.com.
- Audit tracking and reporting functions. TASER's complete on-officer video and evidence management systems safeguard against a break in the chain of custody. EVIDENCE.com automatically logs a detailed Evidence Audit Trail of anything that happens to that video or its metadata. The log can be used to determine a chain of custody that surpasses chain of custody regulations. EVIDENCE.com logs an Audit Trail for every piece of digital evidence. Below is an example of an Audit Trail on a single piece of video evidence.





Taser Information

Dept. Title TASER Demo Site

Report Generated by

Name Username Midwest, Officer (32921)

Midwest

Local Time zone Generated On US Mountain Standard Time (UTC -07:00)

07 Sep 2012 12:42:47

#### Case ID: CA-5721FFE5131D4872B2E3F634F9320O92

12-090998

#	Date	Time	User	Activity
1	28 Aug 2012	12:42:47 (-07:00)	Northern, Officer (23470) Username: Northem	Created
2	28 Aug 2012	12:42:48 (-07:00)	Northern, Officer (23470) Username: Northern	Viewed
3	28 Aug 2012	12:43:03 (-07:00)	Northern, Officer (23470) Username: Northern	Tag 'DUI' Added
4	28 Aug 2012	12:43:09 (-07:00)	Northern, Officer (23470) Username: Northern	Tag 'Jones' Added
5	28 Aug 2012	12:43:25 (-07:00)	Northern, Officer (23470) Username: Northern	Annotation Added or Updated
6	28 Aug 2012	12:43:35 (-07:00)	Northern, Officer (23470) Username: Northem	Folder 'Video interviews' Added
7	28 Aug 2012	12:43:45 (-07:00)	Northern, Officer (23470) Username: Northem	Folder 'Audio interviews' Added
8	28 Aug 2012	12:43:54 (-07:00)	Northern, Officer (23470) Username: Northern	Folder 'Crime scene photos' Added

Enhanced Multi-file Uploader. Users can now enter a different Title, ID and Category for each file they upload in the Import Evidence section of Evidence.com. Users simply select the evidence (audio, video, picture, etc.) from their computer they want to upload to their account or simply drag and drop the files into the designated area.

#### **FILE SHARING**

Any file stored on EVIDENCE.com can be shared with interested parties. Individual files and entire case files can be shared with outside EVIDENCE.com users directly from the online interface. This feature can be particularly helpful when coordinating with, say, a District Attorney's office for litigation purposes. These files can be shared for a set period of time, and when the audit trail logs access and views.





Custom storage set-up options and automatic delete to never delete parameters Saving storage space via an automatic deletion policy is remarkably simple with EVIDENCE.com. Before you even record a single AXON video, account administrators may pre-set how long they would like each file to be stored until it is deleted by the system. Of course, these retention periods may always be adjusted for individual files after they have been uploaded to the EVIDENCE.com system, which will be useful if a particularly critical incident is captured and must be stored on file indefinitely. And if recently deleted files are still needed, then a "remorse period" ensures that those files can still retrieved within a seven-day timeframe.

The automated deletion is reliant on the agency establishing retention categories. In the creation of categories, all types of categories are associated with a retention period. If no retention period is specified, then video will remain on the system until manually deleted. If a category such as "Traffic Stop" is created with a retention period of 2 years, once a video is created, marked as a "Traffic Stop" and uploaded to EVIDENCE.com, the video will automatically be marked for deletion 2 years from the upload date. Administrators receive a weekly e-mail report notifying them of upcoming deletions that week. Audit trails for deleted events are always retained in order to show the lifecycle of the evidence even if expunged.

Tucson PD users designated as Administrators will have full control of the classification system. TASER suggests a few classifications, such as "Traffic Stop" or "Domestic Dispute," but Tucson PD can customize the classifications as needed. There are many different ways to handle deletion, but the Administrators can remove any user's ability to delete a record from the system. There are also automated deletion periods which can be built into the system, which were discussed in the above "DELETING/PURGING" section. Audit trail capabilities are also discussed in detail on the previous page.





## Development of the Digital Evidence Workflow (DEW)

## DIGITAL EVIDENCE WORKFLOW (DEW) FRAMEWORK



After consulting with agencies across the country, TASER International created the Digital Evidence Workflow (DEW) framework. The DEW Framework was designed to help agencies make sense of complicated and complex systems and highlight areas where they could improve their efficiency and effectiveness.

## THE DEW FRAMEWORK DEFINED

Across all digital evidence workflows, TASER identified five general phases that usually take place independent of the capture device. Those phases of the DEW Framework are:

- Capture/Collect
- Ingest/Transfer
- Manage/Store
- Retrieve
- Share



## DIGITAL EVIDENCE WORKFLOW (DEW) FRAMEWORK











## CAPTURE

Officers record video using the AXON camera. Videos can be viewed and metadata annotated using a smart device or MDT.

## TRANSFER

AXON cameras are docked in the EVIDENCE.com dock and automatically upload to EVIDENCE.com.

Some deputies may utilize the USB cable to upload evidence to EVIDENCE.com using their computer.

## MANAGE

Videos are managed using the cloud-based EVIDENCE.com (permissions, chain of custody, retention, case folders, etc.).

## RETRIEVE

Retrieve using a wide variety of EVIDENCE.com search criteria.

#### SHARE

Share with other EVIDENCE.com users using the Share function.

Share with outside partners using the external sharing function (email link with specific permission to recipient).

Efficiency Status

Current Process











## INDUSTRY BEST PRACTICES

The Capture/Collect phase is the most visible and generally best understood stage of the DEW. During this stage, devices simply capture and collect the digital evidence. Examples are in-car video systems, on-officer video cameras, digital cameras and audio recorders. There are several important factors that an agency should consider when selecting a capture device such as power requirements, quality and dependability.

The Ingest/Transfer stage is frequently one of the most overlooked phases of the DEW. During this phase agencies must take the digital evidence that has been captured and either ingest or transfer the digital evidence into a management system. The most efficient way to deal with this is through automation, but many capture devices do not offer this capability. In the IACP report, "Technology Technical Assistance Program on In-Car Cameras," it is stated that "underestimating workload and costs were common problems experienced by the majority of





agencies that participated in this IACP Study.<sup>3</sup>" Many, if not most, agencies use the same workflow to ingest digital evidence that they created decades ago for ingesting physical evidence: officers must physically return with the capture device to a centralized evidence repository where it is usually transferred to another digital medium and stored on shelves.

The Manage/Store phase is one that all agencies are aware must occur but they are often ill equipped to handle the storage and management of digital evidence. Indeed, the Commission on Accreditation for Law Enforcement Agencies (CALEA) standards highlight that "the products of these technologies could become an important piece of evidence in any type of case and should be maintained in a way to insure the integrity of contents. "While some law enforcement agencies do have a vendor supplied or in-house developed digital information management system the cost of maintaining, securing and backing up such a system can be prohibitive.

The Retrieve phase is one of the most overlooked stages in that agencies frequently underestimate the amount of time it will take to find a piece of digital evidence. There are several different approaches to managing and storing digital evidence, each of which affects the retrieval process. For example, tagging a DVD with a barcode or case number and sticking it on a shelf in an evidence room or a storage warehouse can result in lengthy search and retrieval times. A single CD of evidence related to a case can contain a hundred or more images, each of which might pertain to a different aspect of the case. Trying to find the right images will require going through all one hundred or more images. If, on the other hand, the images were stored in a database and tagged individually with identifiers other than just the case number, they could be retrieved with a simple search within seconds. So a best practice is to have a system that has an advanced search function using multiple identifiers for each piece of digital evidence.

The Share phase of the process involves getting the digital evidence to the correct stakeholders when requested. One of the benefits of digitally stored evidence is that it can be securely moved to the requestor via the Internet. The banking industry realized enormous efficiency gains in the mid-to-late 90s by automating several of their processes securely over the Internet. In researching law enforcement's use of Internet-based automation in sharing digital evidence we discovered that only a very small minority of agencies today are taking advantage of this technology, resulting in mounting costs of digital evidence sharing. For example, a typical evidence room in the average police department requires one or more forms to request copies of digital evidence. That evidence first needs to be found, then copied (usually multiple copies are made) and finally hand delivered to the recipient, such as a prosecutor or defense attorney. A single request for evidence can take hours to complete and the manual transport of copies to be shared wastes numerous hours of officers' time that could otherwise be spent on the street. Finally, manual sharing of digital evidence frequently leads to lost copies, resulting in the entire process having to be repeated at additional cost.

<sup>4</sup> http://www.calea.org/content/standards



<sup>&</sup>lt;sup>3</sup> IACP/COPS Technology Technical Assistance Program (2004) – Page 60, Paragraph 2



Agencies across the country helped TASER to understand their needs when equipping on-officer video. The following subjects have been strongly influenced by customer use of on-officer video in the field.

#### All video stored in a central location.

TASER's proposed workflow includes direct transfer to a PC or through the use of our Evidence.com dock. The data is then transferred to the location of the agency's choosing. AXON videos can be stored wherever the department desires. With TASER's solution, the decision on the storage of digital evidence is completely Tucson PD's.

## System prevents user from Deleting or Editing Original Video File.

AXON videos cannot be deleted from the camera.

AXON videos are downloaded automatically once the DVR is docked into the EVIDENCE.com dock. Once in the dock an encrypted 256-bit AES SSL session is established with the local storage device. Videos are then sorted and uploaded in an order of largest to smallest.

As a video is being downloaded it is broken into small blocks of approximately 2-3 megabytes in size. Prior to upload the block is hashed using the SHA1 algorithm to generate a unique fingerprint or checksum. The block is then downloaded to your storage device, upon receipt the block is hashed again using the SHA1 algorithm, if an identical checksum is generated then the file's fingerprints match and the block is unaltered from its original state on the AXON.

The block upload process is repeated until the entire MP4 is transferred. Using the same method that was used to validate the blocks, a contiguous checksum of the entire file will be evaluated to ensure that the MP4 file has been uploaded successfully and identical to when it was recorded. Once your storage device confirms receipt, the video is deleted from the DVR and the upload process moves to the next file.

TASER has a full customer support division. We offer webinars and training on our website 24/7, and live phone support Monday-Friday, 7:00AM – 5:00PM MST. Specific department leaders are:





## EVIDENCE.COM: ADVANCED FEATURES

EVIDENCE.com provides a number of unique, pivotal features that facilitates evidence management and coordination. To begin with, account administrators can customize the roles and authorization levels of each member of the agency's account, both to preserve chain of custody and to clarify what each user is permitted to do.

To help find files stored on your EVIDENCE.com account, TASER offers a powerful search feature based on the name of the officer, the date the file was recorded or uploaded, the device moniker, etc.—this alone gives EVIDENCE.com a leg up to over most file management competitors.

Once you find the files you are looking for, you can begin to group them around larger case files—the most commonsense way to manage evidence.

Each file is capable of carrying "Intelligent Video Attributes"—basically information about the context of the video. These attributes could include GPS coordinates, the time it was recorded, the officer and device that recorded it, which case file it belongs to, etc. Each of these attributes making later searches and retrievals easier. Users can also clip out smaller segments of larger video files, in order to let the viewer see only the most significant moments of a recorded video.

## **EVIDENCE.com Functionalities**

- ✓ Configurable Roles and Permissions
- ✓ Power Search Feature
- ✓ Files Grouped Around Case Numbers
- ✓ Intelligent Video Attributes
- ✓ Automated Retention Policies
- ✓ Seven-day Remorse Period
- ✓ Easy Sharing among Users

Saving storage space via an automatic deletion policy is remarkably simple with EVIDENCE.com. Before you even record a single AXON video, account administrators may pre-set how long they would like each file to be stored until it is deleted by the system. Of course, these retention periods may always be adjusted for individual files after they have been uploaded to the EVIDENCE.com system, which will be useful if a particularly critical incident is captured and must

be stored on file indefinitely. And if recently deleted files are still needed, then a "remorse period" ensures that those files can still retrieved within a seven-day timeframe.

Perhaps the most exciting of these features is the ease with which any file stored on EVIDENCE.com can be shared with interested parties. Individual files and entire case files can be shared with outside EVIDENCE.com users directly from the online interface. This feature can be particularly helpful when coordinating with, say, a District Attorney's office for litigation purposes.



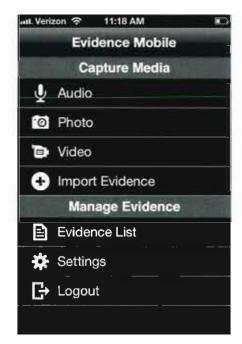


## EVIDENCE MOBILE

EVIDENCE Mobile is a free mobile application that allows officers to capture, tag and upload evidence with a few taps of the screen. It turns the officer's smart phone or touch screen device into a camera and audio recorder that seamlessly and securely integrates with EVIDENCE.com.

- All the Evidence, One Device Capture photos, audio, and video using a mobile device.
- Upload from Anywhere EVIDENCE.com data transfer directly from the field over any data or Wi-Fi connection.
- Get More from Your Evidence Quickly tag data with time and date of capture, unique Title, incident ID, event category, and GPS location in the field.
- Operating System Currently Available Through the Google Play Store for Android Devices Version 2.2 and above. Available through iTunes for Apple iOS Devices in Early 2013
- Upload Method Upload Data via Any 3G or 4G Data Connection, or via a Wi-Fi Connection
- Access Users Must Log In to Their Active EVIDENCE. com Account to Use the Application
- Storage The Application Will Only Upload Data to EVIDENCE.com Secured Storage







Screenshots from TASER's EVIDENCE mobile app.





## Capture

Capture digital evidence in the form of videos, photographs, and audio recordings from user's mobile device.

## Upload & File on the Go

Upload, tag and add information to digital evidence through the same device while on the go.

## **EVIDENCE.com** Integration

This simple to use, end-to-end solution will manage digital data when paired with EVIDENCE.com.

## **GPS** Tagging

Add device GPS data to evidence.

Security

Security pin protects evidence if device is stolen or lost.

## Customize App Settings

Allows users to decide deletion policies, upload methods, GPS tagging, security and more.

## Cost Control

Fit the app to your data plan; set maximums for the size of files uploaded via a data connection or upload only over Wi-Fi.

## Savings

Never buy or carry another digital camera or audio recorder again.





## **Evidence Sync**

EVIDENCE Sync allows officers to manage digital evidence and TASER® products from any computer with an internet connection, including an MDT. Use Sync to preview, annotate and upload digital evidence from any source to EVIDENCE.com, plus manage your agency's TASER products and update firmware. And as always, your data is secure and easy to access at any point.

- Any File, Any Source Upload any audio, video, photo or other files currently on CDs, memory cards, servers or a hard drive to EVIDENCE.com.
- Handsfree Transfer- Select the data to upload to EVIDENCE.com, then log out and walk away while the app keeps working.
- Upload Any Digital Evidence Upload any format and size of photo, video or audio recording.
- Manage TASER Products Collect evidence, change settings, assign, and update firmware for your CEWs or AXON® cameras.
- Add Metadata Add Metadata Tag evidence with Title, Event ID, and Category, and assign evidence at upload
- Schedule Uploads Select a folder or file on your hard drive or network to upload at set times.
- Upload from Servers Upload interview room or dash-cam videos from shared drives.
- Upload from Camera, CD or SD Card Upload crime scene photos from any source.
- Upload from the Field Run the app from your MDT and access from the field.
- Walk Away During Uploads Log out while uploads keep going in the background.
- View Files in a Gallery View Files in a Gallery Quickly manage photos and videos using thumbnails.
- Search Easily Find any file and search by title, date, keyword or other fields.





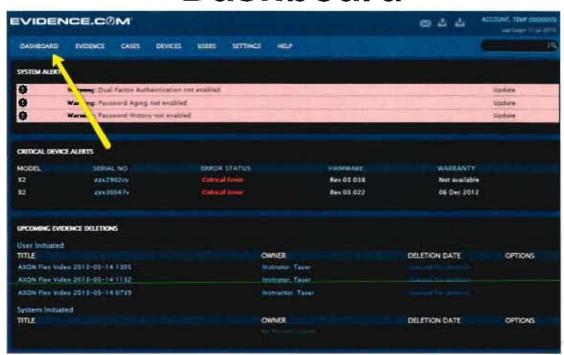
	·	

## Appendix A - Reporting

TASER's EVIDENCE.com storage solution allows an administrator or officer to produce hundreds of searching and reporting options, based on their permission level. EVIDENCE.com has pre-set categories however agencies can add customized categories based on their existing agency guidelines and protocols.

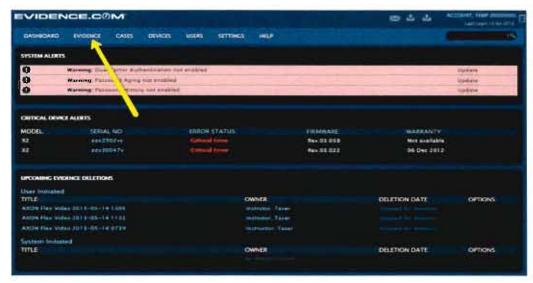
Listed below are some sample screen shots and reporting functionalities.

## **Dashboard**



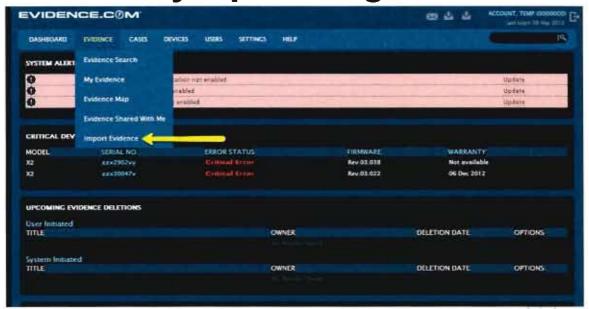
The Dashboard tab will always bring you back to the home page.

## **Evidence**



The Evidence tab, will allow importing evidence, viewing personal and shared evidence, and allow for search capabilities.

## Manually Uploading Evidence



There is an option to manually import digital evidence

## **Evidence**



The Evidence Search will offer filter searching through the data directory for specific evidence or generic.

## Cases



The Cases tab will allow viewing of personal account cases, search, create, and share cases with other users in the agency.

## **Devices**



The Device tab allows searching for specific device throughout the agency. This includes AXON products and CEWs.

**Searching for Devices** 



To search for a device, use the filter boxes to help narrow down the search.

## DEMC

#### Scottsdale, AZ, US

Document generated: 06 Oct 2014 - 12:46:38 -07:00 by Fabian(

#### **EVIDENCE AUDIT TRAIL**

Evidence Source Case (D Device Type None Categories Device Name None Title MD DUI Serial Number None Olher Imported 09 Jan 2014 08:45:30 Recorded Uploaded 09 Jan 2014 08:45:30 Usage Uploader Fabian (Badge ID: 450358614D724BDCAAD270B403E6C822 Evidence ID Page views 48

File downloads 2

Video playbecks 29

Last Viewed Or 25 0 1 2014

Downloaded On 06

06 Oct 2014 12:46:38

#	Date	Time	User	Activity
1	09 Jan 2014	08:45:30 (-07:00)	System	Evidence Record Created
2	09 Jan 2014	08:45:48 (-07:00)	System	Evidence Upload Completed Successfully.
3	09 Jan 2014	08:55:09 (-07:00)	Username: (Badge ID: 110 Ob)	Evidence Record Added to Case 'dul'
4	09 Jan 2014	08:55:51 (-07:00)	Fabian (Badge ID:	Evidence Record Added to Case 'dui' Folder 'AXON FLEX'
5	10 Jan 2014	08:55:00 (~07:00)	Username: (Badge ID: (C))	Evidence Record Accessed. Client IP Address: 70.192.2.219
6	10 Jan 2014	08:55:32 (-07:00)	Usernames (Badge ID:	Evidence Record Streamed. Client IP Address: 70.192.2.219
7	13 Jan 2014	10:39:18 (-07:00)	Username:	Evidence Record Accessed. Client IP Address: 69.69.103.250
8	13 Jan 2014	10:39:22 (-07:00)	account, temp (Badge ID: (ID) Username: Instructor15	Evidence Record Accessed. Client IP Address: 69.69.103.250
9	13 Jan 2014	10:39:35 (-07:00)	Joe (Badge ID: Usemame:	Evidence Record Streamed. Client IP Address: 69.69.103.250
10	13 Jan 2014	10:39:40 (-07:00)	account, temp (Badge ID: Username:	Evidence Record Streamed. Client IP Address: 69.69.103.250
11	13 Jan 2014	10:40:36 (-07:00)	account, temp (Badge ID:	Evidence Record Accessed. Client IP Address: 69.69.103.250
12	13 Jan 2014	10:41:04 (-07:00)	account, temp (Entire ID: Username:	Evidence Record Streamed, Client IP Address: 69.69.103.250
13	13 Jan 2014	10:45:57 (-07:00)	Joe (Badge ID: Username:	Marker Added

#	Date	Time	User	Activity
14	13 Jan 2014	10:46:25 (-07:00)	account, temp (Badge ID:	Evidence Record Accessed. Client IP Address: 69.69.103.250
15	13 Jan 2014	10:46:40 (-07:00)	Joe (Badge ID: Username:	Video Cllp Added: "Confession" (00:02:06 to 00:02:56)
16	13 Jan 2014	11:04:19 (-07:00)	account, temp (Badge ID: Username:	Evidence Record Accessed. Client IP Address: 69.69.103.250
17	13 Jan 2014	11:04:28 (-07:00)	account, temp (Badge ID Username:	Evidence Record Downloaded; Internal Record ID: FILE:8F6696533A9E4E82A0D224509D0E55BA@54716D8A AFBB4F1D8D69DC602BD6B53C Client IP Address: 69.69.103.250
18	13 Jan 2014	11:09:51 (-07:00)	Joe (Badge ID: Usemame: F	Evidence Record Accessed. Client IP Address: 69.69,103.250
19	13 Jan 2014	11:29:17 (-07:00)	Joe (Badge ID: Username: 1	Evidence Record Accessed. Client IP Address: 69.69.103.250
20	13 Jan 2014	11:29:49 (-07:00)	Joe (Badge ID: Username: I	Annotation 'Viewed prep for deposition' Added
21	16 Jan 2014	17:26:05 (-07:00)	Usemamer (Badge ID:	Evidence Record Accessed. Client IP Address: 173.226.125.243
22	16 Jen 2014	17:26:32 (-07:00)	Username:	Evidence Record Streamed. Client IP Address: 173.226.125.243
23	20 Jan 2014	11:12:29 (-07:00)	Usememe: Carte (Badge ID: Usememe: Carte (Ba	Evidence Record Accessed. Client IP Address: 173.226.125.243
24	23 Jan 2014	15:57:41 (-07:00)	Username:	Evidence Record Accessed. Client IP Address: 66.119.2.33
25	23 Jan 2014	15:57:59 (-07:00)	Christopher (Badge ID: Username: data:	Evidence Record Streamed. Client IP Address: 66.119.2.33
26	24 Jan 2014	14:16:45 (-07:00)	Username:	Evidence Record Accessed. Client IP Address: 173.226.125.243
27	24 Jan 2014	14:17:12 (-07:00)	Usemame:	Shared with @gmail.com with permissions to View, View Audit Trail. Share expires on 31 Jan 2014 14:17:11 (-07:00)
28	24 Jan 2014	14:18:23 (-07:00)	Username:	Removed sharing with @gmail.com
29	24 Jan 2014	14:18:24 (-07:00)	Username: Radige ID:	Shared with
30	06 Feb 2014	14:46:53 (-07:00)	Account, Temp (Badge ID:	Evidence Record Accessed. Client IP Address: 173.226.125.243
31	06 Feb 2014	15:16:10 (-07:00)	Account, Temp (Badge ID: Usemame: H	Evidence Record Accessed. Client IP Address: 173.226.125.243
32	06 Feb 2014	15:16:28 (-07:00)	Account, Temp (Badge ID:	Evidence Record Streamed, Client IP Address: 173.226.125.243
33	16 Feb 2014	19:19:48 (-07:00)	Account, Temp (Badge ID: Username: (	Evidence Record Accessed. Client IP Address: 68.204.148.37
34	16 Feb 2014	19:20:18 (-07:00)	Account, Temp (Badge ID: Usemame:	Evidence Record Streamed, Client IP Address: 68,204,148,37
35	17 Feb 2014	10:21:52 (-07:00)	Account, Temp (Badge ID:	Evidence Record Accessed. Client IP Address: 71.99,73.155
36	17 Feb 2014	10:22:11 (-07:00)	Account, Temp (Badge ID: Username:	Evidence Record Streamed. Client IP Address: 71.99.73.155
37	17 Feb 2014	10:22:15 (-07:00)	Account, Temp (Badge ID: Username:	Evidence Record Accessed. Client IP Address: 75.112.148.13
38	17 Feb 2014	10:22:31 (-07:00)	Account, Temp (Badge ID:	Evidence Record Streamed. Client IP Address; 75.112.148.13

#	Date	Time	User	Activity
39	17 Feb 2014	10:31:29 (-07:00)	Fabian (Badge ID: Usemame:	Evidence Record Accessed. Client IP Address: 75.112.148.13
40	17 Feb 2014	10:31:35 (-07:00)	Fabian (Badge ID: Username:	Evidence Record Streamed. Client IP Address: 75.112.148.13
41	21 Feb 2014	10:07:42 (-07:00)	Fabian (Badge ID: Username:	Evidence Record Accessed. Client IP Address; 173.226.125.243
42	21 Feb 2014	10:07:57 (-07:00)	Fabian (Badge ID: W)	Evidence Record Streamed. Client IP Address: 173.226.125.243
43	21 Feb 2014	10:08:21 (-07:00)	, Fablan (Badge ID: Username:	Video Clip Added: "Redaction Masks" (00:00:00 to 00:04:20)
44	21 Feb 2014	10:11:22 (-07:00)	Fabian (Badge ID: Username:	Video Clip Edited: "Redaction Masks" (00:00:00 to 00:04:20)
45	21 Feb 2014	10:11:41 (-07:00)	Username: Russian (Badge ID:	Video Clip Removed
46	21 Feb 2014	10:13:50 (-07:00)	Username:	Evidence Record Accessed. Client IP Address: 173.226.125.243
47	21 Feb 2014	10:18:13 (-07:00)	Username: Username:	Evidence Record Streamed. Client IP Address: 173.226.125.243
48	21 Feb 2014	10:22:36 (-07:00)	Username: (Badge ID: Username:	Evidence Record Accessed, Client IP Address: 173.226.125.243
49	21 Feb 2014	10:26:03 (-07:00)	Fabian (Badge ID: Username:	Video Clip Added: "Redaction Masks" (00:00:00 to 00:04:20)
50	21 Feb 2014	10:26:40 (-07:00)	Username:	Video Clip Removed
51	21 Feb 2014	11:11:04 (-07:00)	Usemame: Usemame:	Evidence Record Accessed. Client IP Address: 173.226.125.243
52	21 Feb 2014	11:11:11 (-07:00)	Username:	Evidence Record Streamed. Client IP Address: 173.226.125.243
53	21 Feb 2014	11:14:18 (-07:00)	Fabian (Badge ID: Line pund))	Video Clip Added: "Redaction Masks" (00:00:00 to 00:04;20)
54	21 Feb 2014	11:15:27 (-07:00)	Usemame: Use	Video Clip Removed
55	04 Mar 2014	13:55:51 (-07:00)	Fabian (Badge ID: Usemame: Et	Evidence Record Accessed. Client IP Address: 173.226.125.243
56	04 Mar 2014	13:55:56 (-07:00)	Username: Badge ID:	Evidence Record Streamed. Client IP Address: 173.226.125.243
57	13 Apr 2014	23:29:46 (-07:00)	Username: Description (Badge ID:	Evidence Record Accessed, Client IP Address: 63,110.18.159
58	15 Apr 2014	23:51:06 (-07:00)	Account, Temp (Badge ID: Account, Username:	Evidence Record Accessed. Client (P Address: 2.50.18.19
59	15 Apr 2014	23:51:17 (-07:00)	Account, Temp (Badge ID: 100) Usemame: I	Evidence Record Streamed. Client IP Address: 2.50,18,19
60	15 Apr 2014	23:59:37 (-07:00)	Account, Temp (Badge ID: 0000)	Evidence Record Accessed. Client IP Address: 2.50.18.19
61	22 Apr 2014	08:00:00 (-07:00)	Fabian (Badge ID: Usemame: I	Evidence Record Accessed. Client IP Address: 74.206.119.253
62	05 May 2014	10:57:41 (-07:00)	Anthony (Badge ID: 2	Evidence Record Accessed. Client IP Address; 74.206.119.251
63	05 May 2014	10:58:26 (-07:00)	Oussama (Badge ID; Username:	Evidence Recerd Accessed. Client IP Address: 86.99.223.31
64	05 May 2014	10:56:45 (-07:00)	Oussama (Badge ID: Usemame:	Evidence Record Streamed. Client IP Address: 86.99,223,31
65	05 May 2014	11:01:21 (-07:00)	Manual Anthony (Badge ID: 2016) Username: Attach	Evidence Record Streamed. Client IP Address: 74.206.119.251

#	Date	Tíme	User	Activity
66	06 May 2014	05:20:14 (-07:00)	Oussama (Badge ID: 1) Usemame:	Evidence Record Accessed, Client IP Address: 2.50.37.15
67	06 May 2014	05:20:22 (-07:00)	Oussama (Badge ID: Username)	Evidence Record Streamed, Client IP Address: 2.50.37,15
68	06 May 2014	05:28:26 (-07:00)	Username: (Badge ID: (1994)	Evidence Record Accessed. Client IP Address: 2.50.37.15
69	06 May 2014	05:30:56 (-07:00)	Oussama (Badge ID: 1988) Username: 1988	Evidence Record Streamed, Client IP Address; 2.50.37.15
70	11 Jun 2014	20:57:34 (-07:00)	Account, Temp (Badge ID: Username:	Evidence Record Accessed, Client IP Address: 71.211.111.61
71	11 Jun 2014	20:57:46 (-07:00)	Account, Temp (Badge ID: Cath) Username:	Evidence Record Streamed. Client IP Address: 71.211.111.61
72	12 Jun 2014	14:55:38 (-07:00)	Account, Temp (Badge ID:	Evidence Record Accessed. Client IP Address: 173.226.125.243
73	12 Jun 2014	14:55:51 (-07:00)	Account, Temp (Badge ID: Username:	Evidence Record Streamed. Client IP Address: 173.226.125.243
74	12 Jun 2014	14:56:58 (-07:00)	Username:	Evidence Record Accessed, Client IP Address: 173.226.125.243
75	12 Jun 2014	14:57:17 (-07:00)	Usemame: R	Evidence Record Streamed, Client IP Address: 173.226.125.243
76	09 Jul 2014	09:38:12 (-07:00)	account, temp (Badge ID:	Evidence Record Accessed, Client IP Address: 172.56.5.220
77	09 Jul 2014	09:38:30 (-07:00)	account, temp (Badge ID: Usemame:	Evidence Record Streamed. Client IP Address: 172.56.5.220
78	10 Jul 2014	07:02:39 (-07:00)	Account, Temp (Badge ID: Usemame:	Evidence Record Accessed. Client IP Address: 75.141.57.228
79	10 Jul 2014	07:02:58 (-07:00)	Account, Temp (Badge ID: Username:	Evidence Record Streamed. Client IP Address: 75.141.57.228
80	10 Jul 2014	07:05:06 (-07:00)	Account, Temp (Badge ID:	Evidence Record Accessed. Client IP Address: 75,141,57,228
81	10 Jul 2014	07:09:28 (-07:00)	account, temp (Badge ID: Call)	Evidence Record Accessed. Client IP Address: 208.54.44,198
82	10 Jul 2014	07:09:43 (-07:00)	account, temp (Badge ID: Care) Username:	Evidence Record Streamed, Client IP Address: 208.54.44,198
83	10 Jul 2014	07:22:32 (-07:00)	account, temp (Badge ID: Coto) Username:	Evidence Record Accessed, Client IP Address: 208,54,44,198
84	14 Jul 2014	09:21:45 (-07:00)	Account, Temp (Badge ID:	Evidence Record Accessed, Client IP Address: 64,129,145,82
85	14 Jul 2014	09:21:51 (-07:00)	Account, Temp (Badge ID: Username:	Evidence Record Streamed. Client IP Address: 64.129.145.82
86	15 Jul 2014	09:53:02 (-07:00)	Fablan (Badge ID: Username:	Evidence Record Accessed, Client IP Address: 50.84.226.194
87	15 Jul 2014	09:53:12 (-07:00)	Fabian (Badge ID: U	Evidence Record Streamed, Client IP Address: 50,84,226,194
88	15 Jul 2014	12:48:58 (-07:00)	Account, Temp (Badge ID: Username:	Evidence Record Added to Case 'd782-d'
89	15 Jul 2014	13:38:36 (-07:00)	Account, Temp (Badge ID: Case) Username:	Evidence Record Accessed, Client IP Address: 50.84.226.194
90	15 Jul 2014	13:38:44 (-07:00)	Account, Temp (Badge ID: Username: I	Evidence Record Streamad. Client IP Address: 50,84,226,194
91	15 Jul 2014	13:41:02 (-07:00)	Account, Temp (Badge ID: 00000) Username: Institute (Control of the Control of th	Video Clip Added: "Redaction Masks" (00:00:00 to 00:04:20)
92	15 Jul 2014	14:34:44 (-07:00)	Fablan (Badge ID: Usemame:	Evidence Record Accessed. Client IP Address: 50.84,226,194

#	Date	Time	User	Activity
93	15 Jul 2014	14:34:56 (-07:00)	Fabian (Badge ID: Usemame: Usemame: Value of the ID: Usemame: Value of	Evidence Record Downloaded; Internal Record ID: FILE:8F6696533A9E4E82A0D224509D0E558A@54716D8A AFBB4F1D8D69DC602BD6B53C Client IP Address: 50.84,226.194
94	29 Aug 2014	11:14:33 (-07:00)	Username: (Badge ID: Username: (Badge ID: Username)	Evidence Record Accessed. Client IP Address; 74.206.119.250
95	29 Aug 2014	11:15:34 (-07:00)	Username:	Evidence Record Accessed. Client IP Address: 74.206.119.250
96	29 Aug 2014	11:22:13 (-07:00)	Hammer, Fablan (Badge ID: Username: Hammer)	Evidence Record Accessed. Client IP Address: 74.206.119.250
97	29 Aug 2014	12:31:38 (-07:00)	Usemame: (Badge ID: Usemame: Inc.)	Evidence Record Accessed. Client IP Address: 74.206.119.250
98	29 Aug 2014	12:32:43 (-07:00)	Fabian (Badge ID: Username:	Shared with @yahoo.com. Share expires on 28 Sep 2014 12:32:42 (-07:00)
99	06 Oct 2014	12:45:54 (-07:00)	Manuel, Fabian (Badge ID: Username:	Evidence Record Accessed, Client IP Address: 74.206.119.246

#### DEMC

## Scottsdale, AZ, US

Document generated: 06 Oct 2014 - 12:59:52 -07:00 by Marrero, Fabian(UwypwGk)

## **EVIDENCE AUDIT TRAIL**

Evidence Source Case ID Device Type Taser X26P Training Demo ZZX1200D2 Categories Device Name TASER X26P Device Log ZZX1200D2 Tille Serial Number Other SYNC 19 May 2013 13:54:11 Recorded 19 May 2013 13:54:11 Usage Uploaded Uploader Fablan (Badge ID: Evidence ID 83B6F5871BAF4BCC8D9FD7C1F7FE889B Page views 2 File downloads Video piaybacks Last Viewed Or

Downloaded On

06 Oct 2014 12:59:51

#	Date	Time	User	Activity
1	19 May 2013	13:54:11 (-07:00)	System	Evidence Record Created
2	19 May 2013	13:54:12 (-07:00)	System	Evidence Upload Completed Successfully.
3	19 May 2013	13:54:12 (-07:00)	System	Evidence Upload Campleted Successfully,
4	19 May 2013	13:54:13 (-07:00)	System	Evidence Upload Completed Successfully.
5	19 May 2013	13:54:14 (-07:00)	Fabian (Badge ID:	Evidence Record Accessed, Client IP Address: 74,206,119,254
6	19 May 2013	14:06:44 (-07:00)	Username: FMarrero	Reassigned to ECom, Admin (Badge tD: 00000)
7	19 May 2013	14:06:57 (-07:00)	Fabian (Badge ID:	Reassigned to Account, Temp (Badge ID: 0001)
8	19 May 2013	14:07:12 (-07:00)	Fabian (Badge ID: Username: FMarrero	Reassigned to ECom, Admin (Badge ID: 00000)
9	11 Jul 2013	15:52:03 (-07:00)	Account, Temp (Badge ID:	Category 'Training Demo' Added
10	11 Jul 2013	15:58:52 (-07:00)	Account, Temp (Badge ID.	Reassigned to account, temp (Badge ID: 0008)
11	06 Oci 2014	12:59:14 (-07:00)	Fabian (Badge ID: Usememe: Etterna)	Evidence Record Accessed. Client IP Address: 74.206.119.246

Fabian

Badge:

Document generated: 06 Oct 2014 - 12:58:31 -07:00 by

EVIDENCE.COM

Associated

Keeps track of the 10 most recent 1P 74.206.119.246 66.194.242.246 208.54.70.184 74.206.119.253

173.226.125.243

74.206.119.250 50.84.226.194 64.129.145.82

74.206.119.248 208.54.44.198

## **USER AUDIT TRAIL**

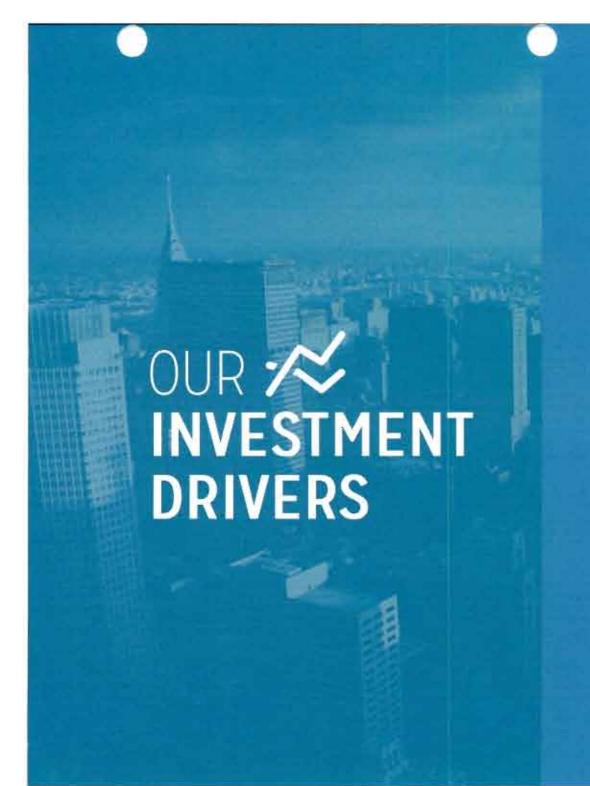
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1	06 Oct 2014	12:43:41 (-07:00)	Successful Login
2	06 Oci 2014	10:43:46 (-07:00)	Successful Login
3	06 Oct 2014	10:43:36 (-07:00)	Failed Login
4	06 Oct 2014	09:37:06 (-07:00)	Successful Login
5	02 Oct 2014	15:47:11 (-07:00)	Successful Login
6	02 Oct 2014	06:22:52 (-07:00)	Password Reset
7	28 Sep 2014	14:48:01 (-07:00)	Successful Login
8	23 Sep 2014	15:38:11 (-07:00)	Successful Login
9	23 Sep 2014	15:35:31 (-07:00)	Successful Login
10	23 Sep 2014	15:35:06 (-07:00)	Failed Login
11	23 Sep 2014	15:32:07 (-07:00)	Successful Login
12	22 Sep 2014	14:27:20 (-07:00)	Successful Login
13	22 Sep 2014	14:02:35 (-07:00)	Successful Login
14	19 Sep 2014	16:03:10 (-07:00)	Successful Login
15	19 Sep 2014	15:39:17 (-07:00)	Falled Login
16	12 Sep 2014	16:22:39 (-07:00)	Successful Login
17	12 Sep 2014	16:22:33 (-07:00)	Failed Login
18	12 Sep 2014	16:18:32 (-07:00)	Successful Login
19	12 Sep 2014	16:07:58 (-07:00)	Successful Login
20	09 Sep 2014	15:18:58 (-07:00)	Failed Login
21	09 Sep 2014	15:18:52 (-07:00)	Failed Login
22	09 Sep 2014	15:18:50 (-07:00)	Failed Login
23	09 Sep 2014	15:16:34 (-07:00)	Failed Login
24	08 Sep 2014	10:47:32 (-07:00)	Failed Login
25	08 Sep 2014	10:46:56 (-07:00)	Failed Login
26	08 Sep 2014	10:45:27 (-07:00)	Successful Login
27	05 Sep 2014	12:54:35 (-07:00)	Failed Login
28	03 Sep 2014	16:40:36 (-07:00)	Successful Login
29	03 Sep 2014	16:40:32 (-07:00)	Failed Login
30	03 Sep 2014	16:40:32 (-07:00)	Failed Login

#	Date	Time	Activity
31	03 Sep 2014	16:37:40 (-07:00)	Successful Login
( 32	02 Sep 2014	10:02:30 (-07:00)	Successful Login
33	29 Aug 2014	12:45:25 (-07:00)	Successful Login
34	29 Aug 2014	12:28:45 (-07:00)	Successful Login
35	29 Aug 2014	12:28:37 (-07:00)	Failed Login
36	29 Aug 2014	11:18:05 (-07:00)	Role assignments changed
37	29 Aug 2014	11:15:17 (-07:00)	Successful Login
38	29 Aug 2014	10:58:14 (-07:00)	Successful Login
39	29 Aug 2014	10:58:03 (-07:00)	Failed Login
40	29 Aug 2014	10:52:03 (-07:00)	Successful Login
41	29 Aug 2014	10:51:49 (-07:00)	Password Reset
42	29 Aug 2014	10:51:08 (-07:00)	Falled Login
43	28 Aug 2014	14:18:02 (-07:00)	Falled Login
44	20 Aug 2014	09:00:15 (-07:00)	Failed Login
45	13 Aug 2014	10:54:32 (-07:00)	Successful Login
46	13 Aug 2014	10:54:14 (-07:00)	Password Reset
47	13 Aug 2014	10:52:51 (-07:00)	Falled Login
48	13 Aug 2014	10:52:43 (-07:00)	Falled Login
49	12 Aug 2014	09:38:53 (-07:00)	Falled Login
50	12 Aug 2014	09:38:48 (-07:00)	Falled Login
51	12 Aug 2014	09:38:45 (-07:00)	Failed Login
52	11 Aug 2014	16:00:18 (-07:00)	Failed Login
53	08 Aug 2014	15:16:22 (-07:00)	Successful Login
54	08 Aug 2014	15:16:10 (-07:00)	Password Reset
55	08 Aug 2014	15:15:05 (-07:00)	Failed Login
56	08 Aug 2014	15:14:47 (-07:00)	Falled Login
57	08 Aug 2014	13:52:05 (-07:00)	Successful Login
58	08 Aug 2014	13:51:57 (-07:00)	Failed Login
59	08 Aug 2014	13:51:49 (-07:00)	Falled Login
60	05 Aug 2014	15:02:20 (-07:00)	Successful Login
61	05 Aug 2014	10:35:34 (-07:00)	Successful Login
62	23 Jul 2014	16:30:25 (-07:00)	Successful Login
63	23 Jul 2014	16:30:22 (-07:00)	Failed Login
64	15 Jul 2014	14:34:39 (-07:00)	Successful Login
65	15 Jul 2014	14:34:24 (-07:00)	Failed Login
66	15 Jul 2014	11:51:26 (-07:00)	Successful Login
67	15 Jul 2014	09:31:26 (-07:00)	Successful Login
68	15 Jul 2014	09:30:46 (-07:00)	Fallad Login
69	15 Jul 2014	09:30:22 (-07:00)	Failed Login

# Q2 2014

## **FORWARD-LOOKING STATEMENTS**

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), including statements, without limitation, regarding our expectations, beliefs, intentions or strategies regarding the future. We intend that such forward-looking statements be subject to the safe-harbor provided by the Private Securities Litigation Reform Act of 1995. The forward-looking information is based upon current information and expectations regarding TASER International, Inc. These estimates and statements speak only as of the date on which they are made, are not guarantees of future performance, and involve certain risks, uncertainties and assumptions that are difficult to predict. Such forward-looking statements relate to: expected revenue and earnings growth; estimations regarding the size of our target markets; successful penetration of the law enforcement market; expansion of product sales to the private security, military and consumer self-defense markets; growth expectations for new and existing products and accounts; expansion of production capability; new product introductions; product safety and our business model. We caution that these statements are qualified by important factors that could cause actual results to differ materially from those reflected by the forward-looking statements herein.





## **MULTI-BILLION**

AXON-Evidence.com: Entry into Multi-Billion Dollar Annual Law Enforcement IT Industry1



## NO DEBT

Strong Balance Sheet: No Debt other than Capital Leases (\$100k)



## **UPGRADE OPP**

Significant Weapons Upgrade Opportunity



## WHITE SPACE

Largely Untapped International Markets



## **TRUSTED**

Strong IP, Brand & Customer Relationships



## \$120M BUYBACK

\$120 million in stock buybacks executed

# OUR SOLUTION

FOR THE VIDEO MARKET



## **AXON FLEX**

- Premium customer
- Point of View perspective
- Multiple mounting options
- Full work shift battery
- · Constant streaming



## AXON BODY

- For the convenience driven and price sensitive customer
- · On-officer view point
- · Full work shift battery
- Constant streaming









## STRATEGY

- Focused on software and services to drive long term value creation
- Profitability in cameras is secondary

## GOALS

- Accelerate market adoption/acceptance of technology
- Avoid fragmentation

## **ACTIONS**

- Disruptive pricing model with new AXON body
- EVIDENCE.com offering that is unparalleled
- Provide workflow, including around the ingest of video, that is market-leading



# TRUSTED CLOUD PARTNER

Federal Government and CIA Have Paved The Way To Lessen Cloud Data Security Concerns In Municipalities

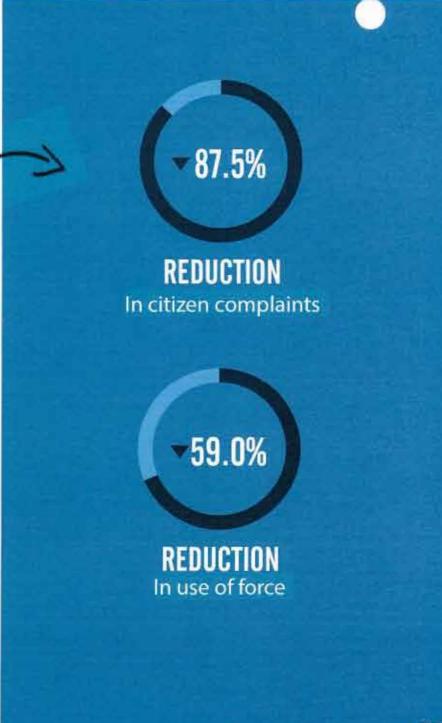




# **AXON FLEX STUDY**

Rialto PD / Cambridge University

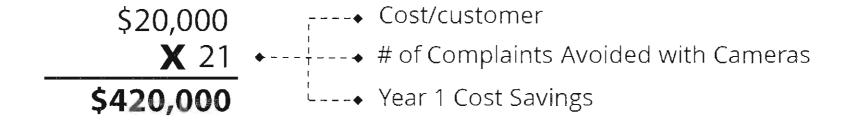


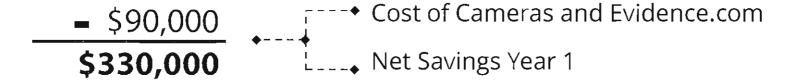




# COMPLIANCE COST AVOIDANCE

City of Rialto Analysis

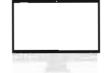












EVIDENCE.COM



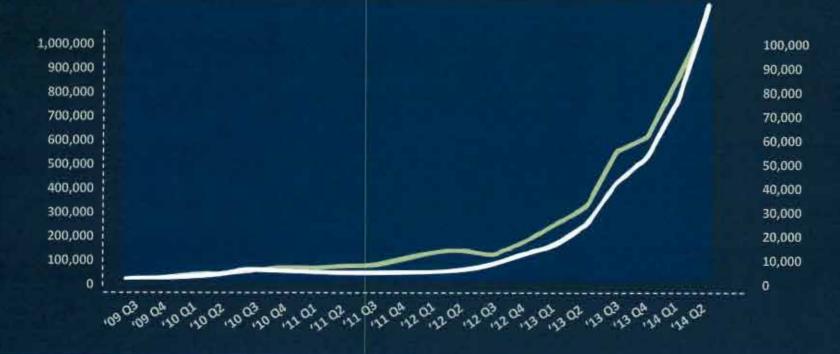




A Public Safety Platform

# E.COMFILE UPLOADS

**Exponential Growth** 

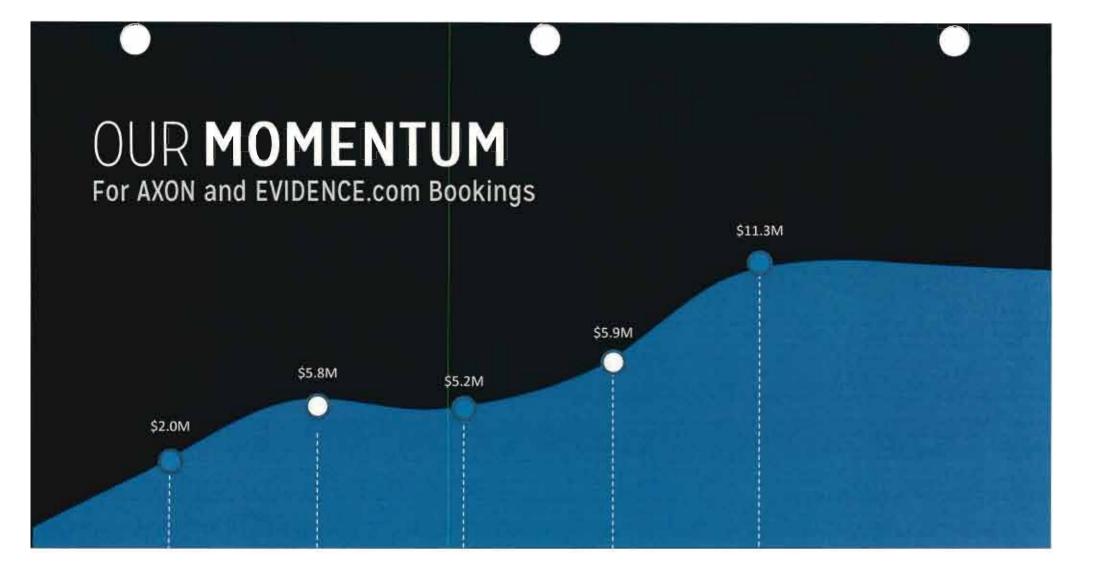


**Files** 

KEY

GBs





2013 2013 2014 2014



# VIDEO ORDER

A multiple of traditional weapon order



\$1,200,000 Initial Order - Handles, Batteries, Warranty, Holster
+ \$230,000 Add-on Orders of Training Cartridges
+ \$67,000 Add-on Orders of Field-use Cartridges

\$1,497,000 Total Opportunity over 5 years



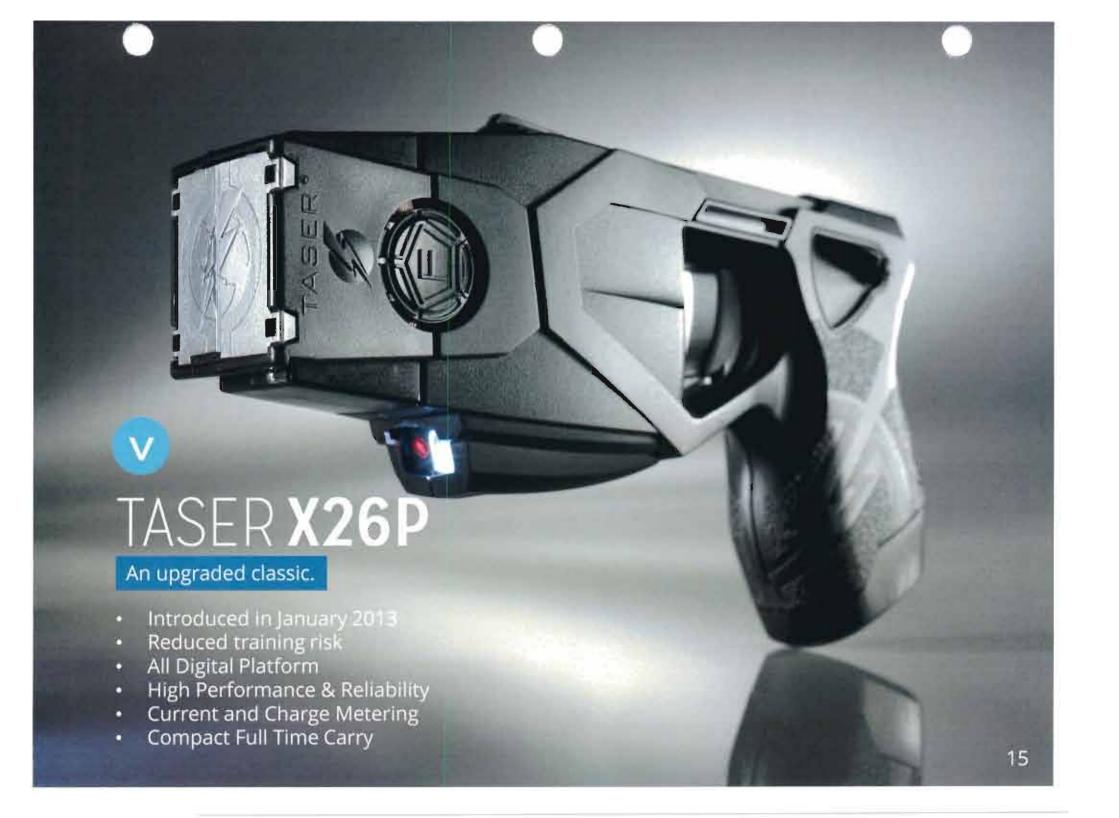
	Video Order with 5 year Evidence.com Contract
<b>/</b> \$1,497,000	Weapons 5 year opportunity
2.63	Video 5 Year Value Multiple



03/01



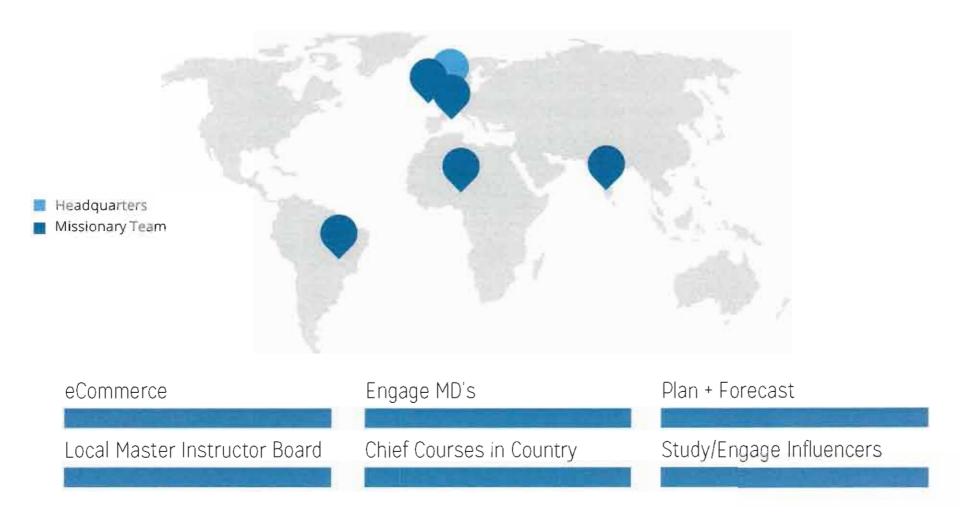






# INTERNATIONAL SALES STRATEGY

Keep what's working



# OUR SYNERGIES

**BETWEEN SEGMENTS** 

## TRUSTED

TASER is already a trusted partner within law enforcement

### STAFFED

Sales staff for video and weapons share and develop leads



#### CONNECTED

TASER already has the relationships with all levels of command staff at more than 17,000 out of the 18,000 agencies in the U.S. today.



### **INVESTED**

Weapons segment produces steady cash flow which allows investments in emerging technologies



### DIVERSIFIED

Video products and SaaS solution gives TASER the ability to double sales over time by having a second product line.



FINANCIAL LITERACY

GOV'T OR POLITICAL

MEDICAL OR SCIENTIFIC

LAW ENFORCEMENT OR MILITARY

EMERGING TECHNOLOGY

RISK OVERSIGHT

## BOARD MEMBERS

**DR. RICHARD**CARMONA

**JUDY** MARTZ **BRET** TAYLOR

**MICHAEL** GARNREITER **HADI** PARTOVI **DR. MARK**KROLL

LT. JOHN CALDWELL























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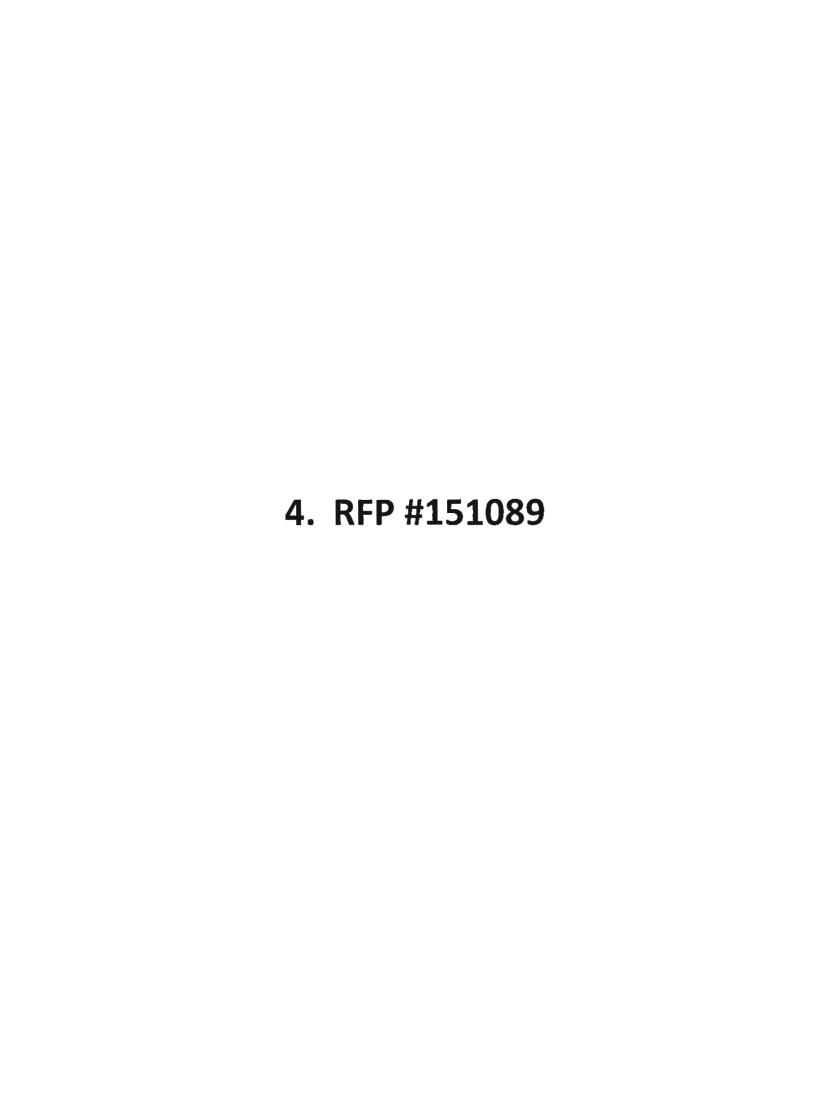
#### TRUSTED

Strong IP, Brand & Customer Relationships



## \$120M BUYBACK

\$120 million in stock buybacks executed



## **CITY OF TUCSON**

#### REQUEST FOR PROPOSAL

REQUEST FOR PROPOSAL NUMBER: 151089

PROPOSAL DUE DATE: OCTOBER 20, 2014 AT 4:00 P.M. LOCAL AZ TIME

PROPOSAL SUBMITTAL LOCATION: Department of Procurement

255 W. Alameda, 6<sup>th</sup> Floor, Tucson, AZ 85701

MATERIAL OR SERVICE: BODY WORN CAMERAS AND STORAGE SYSTEM

PRE-PROPOSAL CONFERENCE DATE: OCTOBER 3, 2014

TIME: 9:00 A.M., LOCAL AZ TIME

LOCATION: CITY HALL, PROCUREMENT CONFERENCE RM.

255 W. ALAMEDA, 6TH FL. TUCSON, AZ

CONTRACT OFFICER: GILLIAN B. NEEDHAM TELEPHONE NUMBER: (520) 837-4132

GILLIAN.NEEDHAM@tucsonaz.gov

A copy of this solicitation and possible future amendments may be obtained from our Internet site at: <a href="http://www.tucsonprocurement.com/">http://www.tucsonprocurement.com/</a> by selecting the Bid Opportunities link and the associated solicitation number. The City does not mail out Notices of available solicitations via the U.S. Postal Service. Email notifications are sent to those interested offerors who are registered with us and who have selected email as their preferred delivery method. To register, please visit <a href="https://www.tucsonprocurement.com">www.tucsonprocurement.com</a>, click on Vendors, then click on Vendor Registration. To update an existing record, click on Vendors, click on What's New?, and read the section titled "Notice of Solicitations." You may also call (520) 791-4217 if you have questions.

Competitive sealed proposals for the specified material or service shall be received by the Department of Procurement, 255 W. Alameda, 6th Floor, Tucson, Arizona 85701, until the date and time cited.

Proposals must be in the actual possession of the Department of Procurement at the location indicated, on or prior to the exact date and time indicated above. Late proposals shall not be considered. The prevailing clock shall be the City Department of Procurement clock.

Proposals must be submitted in a sealed envelope. The Request for Proposal number and the offeror's name and address should be clearly indicated <u>on the outside</u> of the envelope. All proposals must be completed in ink or typewritten. Questions must be addressed to the Contract Officer listed above.

#### \*\*\*\*ALERT\*\*\*\*

The City of Tucson has implemented additional security procedures in City Hall. All visitors will be required to enter only through the north side doors facing Alameda Street. When attending a meeting or delivering a solicitation response to City Hall, please allow ample time to go through the security screening process.

Visitors will be required to do the following:

- · Pass through metal detectors / security wands;
- Purses and bags will be searched by security personnel;
- Obtain a visitor's pass.

GN/cq

REQUEST FOR PROPOSAL NO. 151089
PAGE 2 OF 22
CONTRACT OFFICER: GILLIAN B. NEEDHAM
PH: (520) 837-4132/ FAX: (520) 791-4735

#### INTRODUCTION

The Tucson Police Department is a large agency of approximately 950 sworn officers serving a diverse community of over 600,000. The department has a history of progressive thinking and adapting to the ever changing law enforcement environment. As technology evolves, the department is faced with challenges not previously seen in the world of policing. The Tucson Police Department must take advantage of proven technology in the fast growing market of body worn cameras to better serve our community.

The City of Tucson intends to purchase **Officer Worn Cameras** for several divisions who have a high level of daily interaction with the public. The intention of the Police Department is to make multiple purchases as funding becomes available. The Police department is open to any placement of the camera, method of recording and evidence storage.

#### SCOPE OF WORK

#### A. GENERAL REQUIREMENTS

- CURRENT PRODUCTS: All products being offered in response to this solicitation shall be in current and ongoing
  production, shall be formally announced for general marketing purposes, shall be a model or type currently
  functioning in a user environment and capable of meeting or exceeding all specifications and requirements set forth
  in this solicitation.
- 2. **DEFECTIVE PRODUCT:** All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification.
- DESCRIPTIVE LITERATURE: All offers must include complete manufacturers' descriptive literature regarding the
  product they propose to furnish. Literature shall have sufficient detail in order to allow a complete evaluation of the
  offer submitted
- 4. EQUIPMENT AND RECALL NOTICES: In the event of any recall notice, technical service bulletin, or other important notification affecting equipment purchased from this contract, a notice shall be sent to the Contract Representative(s). It shall be the responsibility of the contractors to ensure that all recall notices are sent directly
- 5. KEY PERSONNEL: It is essential that the Contractor provide adequate experienced personnel, capable of and devoted to the successful accomplishment of work to be performed under this Contract. The Contractor must agree to assign specific individuals to the key positions. The Contractor agrees that, once assigned to work under this Contract, key personnel shall not be removed or replaced without written notice to and subsequent concurrence by the City. If key personnel are not available for work under this Contract for a continuous period exceeding thirty calendar days, or are expected to devote substantially less effort to the work than initially anticipated, the Contractor shall immediately notify the City, and shall, subject to the concurrence of the City, replace such personnel with personnel of substantially equal ability and qualifications.
- 6. SAMPLES AND DEMONSTRATIONS: Product demonstrations will be conducted as part of the evaluation process. Offerors who are invited to participate in a product demonstration will be required to provide 5 units to the City within 7 days of notification for testing purposes. Product will be tested for approximately3 weeks. Samples shall be an exact and true representative sample of the actual product offered. Each sample shall be properly tagged or labeled with the name of the Offeror and manufacturer, the due date, and the solicitation number. Samples shall be provided at no additional costs to the City. Samples will be returned to the Offeror.
- 7. WARRANTY: Offeror shall warrant that all equipment and parts furnished in their bid/offer are newly manufactured and free from defects in material and workmanship for no less than one (1) year from the date the equipment is delivered or installed. Warranty shall also guarantee accepted trade standards of quality, fitness for the intended uses, and conformance to promises or specified specifications. No other express or implied warranty shall eliminate the vendor's liability as stated herein.

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ONTRACT OFFICER: GILLIAN B. NEEDHAM PH: (520) 837-4132/ FAX: (520) 791-4735

#### **B. TRAINING**

- 1. The Contractor shall provide the City with primary training for each basic unit of equipment purchased. This training shall be adequate to equip a typical equipment operator in order to ensure proper operation and utilization of the equipment supplied. Any manuals necessary to perform the required training shall be furnished by the Contractor.
- 2. The Contractor shall provide a "train-the-trainer" program for the operation and use of the equipment.
- 3. The Contractor shall provide training for technical staff for maintenance, troubleshooting and changing of components in need of repair.

#### C. REPORTING

D.

In Appendix A, Offeror shall provide examples of all standard reports.

Offeror's proposed system shall have the following reporting abilities:

1.	Ability to produce comprehensive management reporting for all areas within the organizational process.
	Comply: Yes_X_ No Exception:
2.	Ability to produce both standard and ad hoc reports.
	Comply: Yes_X_ No Exception:
3.	Ability to allow for the use of standard statistical packages so that research and analysis can take place.
	Comply: Yes_X NoException:
4.	Ability to design and implement both on-line ad hoc queries and batch reporting programs as required by user.
	Comply: Yes_XNo Exception:
5.	Ability for report generator to allow user to select data, choose fields, and create calculated fields.
	Comply: Yes X No Exception:
6.	Ability to extract data to another tool, such as EXCEL or a report writer.
	Comply: Yes_X No Exception:
FU	NCTIONAL HARDWARE REQUIREMENTS
Off	eror's proposed hardware shall offer the following features:
1.	Provision of a lightweight unit that must not interfere with normal police operations.
	Comply: Yes X No Exception:
2.	Ability to detach camera to maximize the actual view seen by the user.
	Comply: Yes X No Exception:

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J.	not just that of the user.
	Comply: Yes X No Exception:
4.	Ability to produce a recording that reflects what the officer was seeing and hearing during the event.
	Comply: Yes_X_No Exception:
5.	Ability to provide hardware that must be user-friendly with simple activation.
	Comply: Yes X No Exception:
6.	Ability to access the record button by officers wearing gloves while preventing unwanted activation.
	Comply: Yes_x_ No Exception:
7.	Ability for an illuminated record indicator on the unit visible to the user.
	Comply: Yes_X No Exception:
8.	Ability to disable the illuminated record indicator on the unit.
	Comply: Yes_XNoException:
9.	Ability for pre event recording capability with the option to disable it.
	Comply: Yes_X No Exception:
10.	Ability for a privacy mode (complete off) that prevents pre-event recording.
	Comply: Yes_X No Exception:
11.	Ability for a rechargeable battery that is end-user replaceable.
12.	Comply: Yes No Exception: The AxON flex battery is vechargeable but not field replaceable unless camero Ability for the battery to last through a working shift of at least 12 Hours. or controller is replaced
	Comply: Yes X No Exception:
13.	Ability for an internal digital storage that can accommodate multiple video recordings with the capacity to hold data for one work shift of at least 12 hours.
	Comply: Yes_X_ No Exception:
14.	Ability to maintain consistent audio/visual recording quality while subject to interference from the following sources.  High powered radio frequency transmissions Other radio frequency interference (including UHF, VHF, an HF transmitters) Automobile alternator, ignition, and electrical systems Fan motors from automobile heaters and air conditioners Other patrol vehicle electrical systems to include radios, emergency lights, sirens, mobile data computers, and speed measuring devices

Comply: Yes X No Exception: One inch minimum seperation should be maintained between the camera and the source of

High voltage power line, traffic signals, neon signs, etc.

interference.

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15. Ability for a unit that does not generate electromagnetic interference or radiation that interferes with communications of other electronic equipment used by officers. Comply: Yes X No Exception: 16. Ability to operate within the range of temperatures from 0-120 degrees Fahrenheit while being exposed to humidity. Comply: Yes X No Exception: 17. Ability to provide a camera and lens that is equipped with auto focus, automatic exposure, and automatic white balance. Comply: Yes No X Exception: 18. Ability to adjust auto focus, automatic exposure, and automatic white balance at an administrative level. Comply: Yes No X Exception: 19. Ability to provide a camera with a minimum field of view of 40 degrees. Comply: Yes X No Exception: E. SOFTWARE TECHNICAL REQUIRMENTS 1. Camera must be compatible with Win7 and Win8, including IE8 and above.

Comply: Yes X No Exception: Exception: Exception: 2. All required applications must be available for 32-bit or 64-bit operating systems. Comply: Yes X No Exception: 3. Ability to provide a warning message when the Hard Disk Drive (HDD) fills to 95% of its capacity. If the HDD is full, then the system should stop accepting new data. Comply: Yes X No Exception: 4. Ability to upgrade firmware/software that should be straightforward and should not require any connection to the internet. Comply: Yes X No Exception: Evidence, com is a cloud based storage system and must be connected to the internet to receive updates to firmware and software F. PORTAL CAPABILITY 1. Provide single sign-on to the total system, and all its component parts based on person's role. Comply: Yes X No Exception: 2. Ability to customize which objects are displayed on the portal entry. Comply: Yes X No Exception:

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		Ability to add other applications to this portal.
		rep can work with the city/agency to determine needs and potential additional costs
G.	VIE	DEO TRECES WILL POIG THAT WAR IN THE COLOR
	1.	Ability to ensure that the evidence is appropriate for use in court. It is desirable that the unit should record and play video and audio data in the same format – without any loss of data through compression and replay options.
		Comply: Yes X No Exception:
	2.	Ability to meet Federal and State and local laws that reference disclosure requirements. It is also desirable that the video/audio record and replay format is a common 'industry standard' format that will be available to the vast majority of defense solicitors through universally available, computer software.
		Comply: Yes No Exception:
	3.	Ability to provide a system that consists of a recording device linked to a camera and microphone. It will be capable of being operated by one person and will be worn in such a way as to allow the user to retain full mobility and to keep both hands free. It is intended as an overt recording system and full or partial concealment is not required.
		Comply: Yes X No Exception:
	4.	Ability to record in a non-proprietary, standard file format to enable replay on domestic DVD players and computers (PCs and Macs) without conversion. The recording device should <b>not</b> permit the editing or deletion of recordings.
		Comply: Yes No Exception:
	5.	Ability for each recorder to have a unique serial number.
		Comply: Yes X No Exception:
Н.	IM	AGE QUALITY
	1.	Ability to record 30 frames per second.
		Comply: Yes_X No Exception:
	2.	Ability to record at a minimum of VGA (1024 x 768) resolution.
		Comply: Yes X No Exception:
	3.	Ability to provide quality recording, such that an individual should be recognizable up to a distance of 7m from the camera.
		Comply: Yes X No Exception:

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#### **INSTRUCTIONS TO OFFERORS**

1. DEFINITION OF KEY WORDS USED IN THE SOLICITATION:

For purposes of this solicitation and subsequent contract, the following definitions shall apply: City: The City of Tucson, Arizona

Contract: The legal agreement executed between the City and the Contractor/Consultant. The Contract shall include this RFP document incorporated herein by reference, all terms, conditions, specifications, scope of work, Amendments, the Contractor's offer and negotiated items as accepted by the City.

Contractor/Consultant: The individual, partnership, or corporation who, as a result of the competitive solicitation process, is awarded a contract by the City.

Contract Representative: The City employee or employees who have specifically been designated to act as a contact person or persons to the Contractor, and is responsible for monitoring and overseeing the Contractor's performance under this Contract.

Director of Procurement: The contracting authority for the City, authorized to sign contracts and amendments thereto on behalf of the City.

May: Indicates something that is not mandatory but permissible.

Offeror: The individual, partnership, or corporation who submits a proposal in response to a solicitation.

**Shall, Will, Must:** Indicates a mandatory requirement. Failure to meet these mandatory requirements, if they constitute a substantive requirement, may, at the City's sole discretion, result in the rejection of a proposal as non-responsive.

Should: Indicates something that is recommended but not mandatory. If the Offeror fails to provide recommended information, the City may, at its sole option, ask the Offeror to provide the information or evaluate the proposal without the information.

- 2. PRE-PROPOSAL CONFERENCE: If scheduled, the date and time of a Pre-Proposal conference is indicated on the cover page of this document. Attendance at this conference is not mandatory. Written minutes and/or notes will not be available, therefore attendance is encouraged. If an Offeror is unable to attend the Pre-Proposal Conference questions may be submitted in writing. Offerors are encouraged to submit written questions, via electronic mail or facsimile, at least five days prior to the Request for Proposal due date to the Contract Officer listed above. The purpose of this conference will be to clarify the contents of this Request for Proposal in order to prevent any misunderstanding of the City's position. Any doubt as to the requirements of this Request for Proposal or any apparent omission or discrepancy should be presented to the City at this conference. The City will then determine the appropriate action necessary, if any, and may issue a written amendment to the Request for Proposal. Oral statements or instructions will not constitute an amendment to this Request for Proposal.
- 3. INQUIRIES: Any question related to the Request for Proposal shall be directed to the Contract Officer whose name appears above. An offeror shall not contact or ask questions of the department for whom the requirement is being procured. The Contract Officer may require any and all questions be submitted in writing. Offerors are encouraged to submit written questions via electronic mail or facsimile, at least five days prior to the proposal due date. Any correspondence related to a solicitation should refer to the appropriate Request for Proposal number, page and paragraph number. An envelope containing questions should be identified as such, otherwise it may not be opened until after the official proposal due date and time. Oral interpretations or clarifications will be without legal effect. Only questions answered by a formal written amendment to the Request for Proposal will be binding.
- 4. AMENDMENT OF REQUEST FOR PROPOSAL: The Offeror shall acknowledge receipt of a Request for Proposal Amendment by signing and returning the document by the specified due date and time.
- 5. FAMILIARIZATION OF SCOPE OF WORK: Before submitting a proposal, each offeror shall familiarize itself with the Scope of Work, laws, regulations and other factors affecting contract performance. The Offeror shall be responsible for fully understanding the requirements of the subsequent Contract and otherwise satisfy itself as to the expense and difficulties accompanying the fulfillment of contract requirements. The submission of a proposal will constitute a representation of compliance by the Offeror. There will be no subsequent financial adjustment, other than that provided by the subsequent Contract, for lack of such familiarization.

#### 6. PREPARATION OF PROPOSAL:

- A. All proposals shall be on the forms provided in this Request for Proposal package. It is permissible to copy these forms as required. Facsimiles or electronic mail proposals shall not be considered.
- B. At a minimum, your proposal should include the signed Offer and Acceptance form, signed copies of any solicitation amendments, completed Price Page and your response to all evaluation criteria.

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C. The Offer and Acceptance page shall be signed by a person authorized to submit an offer. An authorized signature on the Offer and Acceptance page, Proposal Amendment(s), or cover letter accompanying the proposal documents shall constitute an irrevocable offer to sell the good and/or service specified herein. Offeror shall submit any additional requested documentation, signifying intent to be bound by the terms of the agreement.

- D. The authorized person signing the proposal shall initial erasure, interlineations or other modifications on the proposal.
- E. In case of error in the extension of prices in the proposal, unit price shall govern when applicable.
- F. Periods of time, stated as a number of days, shall be in calendar days.
- G. It is the responsibility of all offerors to examine the entire Request for Proposal package and seek clarification of any requirement that may not be clear and to check all responses for accuracy before submitting a proposal. Negligence in preparing a proposal confers no right of withdrawal after due date and time.
- H. The City shall not reimburse the cost of developing, presenting, submitting or providing any response to this solicitation.
- I. Offeror must list any subcontractors to be utilized in the performance of the services specified herein. For each subcontractor, details on respective qualifications must be included.
- 7. PAYMENT DISCOUNTS: Payment discount periods shall be computed from the date of receipt of the material/service or correct invoice, whichever is later, to the date City's payment warrant is mailed. Unless freight and other charges are itemized, any discount provided shall be taken on full amount of invoice. Payment discounts of twenty-one calendar days or more shall be deducted from the proposed price in determining the price points. However, the City shall be entitled to take advantage of any payment discount offered by a vendor provided payment is made within the discount period. The payment discount shall apply to all purchases and to all payment methods.
- 8. TAXES: The City of Tucson is exempt from federal excise tax, including the federal transportation tax.
- 9. PROPOSAL/SUBMITTAL FORMAT: An original and 6 copies (7 total) of each proposal should be submitted on the forms and in the format specified in the RFP. Offerors shall also submit one electronic copy of the proposal on cd, disc or zip disc in MS Office 2003 or .pdf format. Any confidential information shall be submitted on a separate cd, disc or zip disc. The original copy of the proposal should be clearly labeled "Original" and shall be single-sided, three hole punched and in a binder. The material should be in sequence and related to the RFP. The sections of the submittal should be tabbed, clearly identifiable and should include a minimum of the following sections: the completed Offer and Acceptance Form, all signed Amendments, a copy of this RFP document and the Offeror's response to the Evaluation Criteria including the completed Price Page. Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.
- 10. EXCEPTIONS TO CONTRACT PROVISIONS: A response to any Request for Proposal is an offer to contract with the City based upon the contract provisions contained in the City's Request for Proposal, including but not limited to, the specifications, scope of work and any terms and conditions. Offerors who wish to propose modifications to the contract provisions must clearly identify the proposed deviations and any proposed substitute language. The provisions of the Request for Proposal cannot be modified without the express written approval of the Director or his designee. If a proposal or offer is returned with modifications to the contract provisions that are not expressly approved in writing by the Director or his designee, the contract provisions contained in the City's Request for Proposal shall prevail.
- 11. PUBLIC RECORD: All proposals submitted in response to this Request for Proposal shall become the property of the City and shall become a matter of public record available for review subsequent to the award notification.
- 12. CONFIDENTIAL INFORMATION: The City of Tucson is obligated to abide by all public information laws. If an Offeror believes that any portion of a proposal, offer, specification, protest or correspondence contains information that should be withheld, a statement advising the Contract Officer of this fact should accompany the submission and the information shall be so identified wherever it appears. The City shall review all requests for confidentiality and may provide a written determination to designate specified documents confidential or the request may be denied. Price is not confidential and will not be withheld. If the confidential request is denied, such information shall be disclosed as public information, unless the offeror submits a formal written objection.
- 13. CERTIFICATION: By signature on the Offer and Acceptance page, solicitation Amendment(s), or cover letter accompanying the submittal documents, Offeror certifies:
  - A. The submission of the offer did not involve collusion or other anti-competitive practices.
  - B. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal or State law.
  - C. The Offeror has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, meal or service to a public servant in connection with the submitted offer.

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- D. The Offeror hereby certifies that the individual signing the submittal is an authorized agent for the Offeror and has the authority to bind the Offeror to the Contract.
- 14. WHERE TO SUBMIT PROPOSALS: In order to be considered, the Offeror must complete and submit its proposal to the City of Tucson Department of Procurement at the location indicated, prior to or at the exact date and time indicated on the Notice of Request for Proposal page. The Offeror's proposal shall be submitted in a sealed envelope. The words "SEALED PROPOSAL" with the REQUEST FOR PROPOSAL TITLE, REQUEST FOR PROPOSAL NUMBER, PROPOSAL DUE DATE AND TIME and OFFEROR'S NAME AND ADDRESS shall be written on the envelope.
- 15. LATE PROPOSALS: Late proposals will be rejected.
- 16. OFFER AND ACCEPTANCE PERIOD: In order to allow for an adequate evaluation, the City requires an offer in response to this solicitation to be valid and irrevocable for ninety (90) days after the proposal due date and time.
- 17. WITHDRAWAL OF PROPOSAL: At any time prior to the specified solicitation due date and time, an offeror may formally withdraw the proposal by a written letter, facsimile or electronic mail from the Offeror or a designated representative. Telephonic or oral withdrawals shall not be considered.
- 18. DISCUSSIONS: The City reserves the right to conduct discussions with offerors for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal in order to clarify an offer and assure full understanding of, and responsiveness to, solicitation requirements.
- 19. CONTRACT NEGOTIATIONS: Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offerors shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offerors. Exclusive or concurrent negotiations shall not constitute a contract award nor shall it confer any property rights to the successful offeror. In the event the City deems that negotiations are not progressing, the City may formally terminate these negotiations and may enter into subsequent concurrent or exclusive negotiations with the next most qualified firm(s).
- 20. VENDOR APPLICATION: Prior to the award of a Contract, the successful offeror shall register with the City's Department of Procurement. Registration can be completed at <a href="http://www.tucsonprocurement.com/">http://www.tucsonprocurement.com/</a> by clicking on Vendor Services. Please note that email notifications of newly published solicitations and amendments will be provided to those vendors that select email as their preferred delivery method in their vendor record.
- 21. CITY OF TUCSON BUSINESS LICENSE: It is the responsibility of the Contractor to have a City of Tucson Business License throughout the life of this contract or a written determination from the City's Business License Section that a license is not required. At any time during the contract, the City may request the Contractor to provide a valid copy of the business license or a written determination that a business license is not required. Application for a City Business License can be completed at <a href="http://www.tucsonaz.gov/etax">http://www.tucsonaz.gov/etax</a>. For questions contact the City's Business License Section at (520) 791-4566 or email at tax-license@tucsonaz.gov.
- 22. UPON NOTICE OF INTENT TO AWARD: The apparent successful offeror shall sign and file with the City, within five (5) days after Notice of Intent to Award, all documents necessary to the successful execution of the Contract.
- 23. AWARD OF CONTRACT: Notwithstanding any other provision of the Request for Proposal, the City reserves the right to:
  - (1) waive any immaterial defect or informality; or
  - (2) reject any or all proposals, or portions thereof; or
  - (3) reissue the Request for Proposal.

A response to this Request for Proposal is an offer to contract with the City based upon the terms, conditions and Scope of Work contained in the City's Request for Proposal. Proposals do not become contracts unless and until they are executed by the City's Director of Procurement and the City Attorney. A contract has its inception in the award, eliminating a formal signing of a separate contract. All of the terms and conditions of the contract are contained in the Request for Proposal, unless any of the terms and conditions are modified by a Request for Proposal amendment, a Contract Amendment, or by mutually agreed terms and conditions in the Contract documents.

24. PROPOSAL RESULTS: The name(s) of the successful offeror(s) will be posted on the Procurement Department's Internet site at http://www.tucsonprocurement.com/ upon issuance of a Notice of Intent to Award or upon final contract execution.

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- 25. PROTESTS: A protest shall be in writing and shall be filed with the Director of Procurement. A protest of a Request for Proposal shall be received at the Department of Procurement not less than five (5) working days before the Request for Proposal due date. A protest of a proposed award or of an award shall be filed within ten (10) days after issuance of notification of award or issuance of a notice of intent to award, as applicable. A protest shall include:
  - A. The name, address, and telephone number of the protestant;
  - B. The signature of the protestant or its representative;
  - C. Identification of the Request for Proposal or Contract number,
  - D. A detailed statement of the legal and factual grounds of protest including copies of relevant documents; and E. The form of relief requested.

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#### LOCAL PRICE PREFERENCE FOR GENERAL GOODS AND SERVICES

The Local Price Preference for general goods and services was adopted on June 12, 2012, by the City of Tucson's Mayor and Council. The preference shall apply to solicitations with a projected contract value between the formal solicitation threshold and one million dollars \$1,000,000.

In order to receive the applicable local price preference for general goods and services in accordance with Article III, Section 28-39 of the Tucson Procurement Code, firms are required to submit a Local Preference Eligibility Affidavit with their bid or proposal.

Local Price Preference for general goods and services will be given as follows:

**Type A Business** - The principal business office of the enterprise (defined as the domestic address on record with the Arizona Corporation Commission [ACC]) is physically located within the Tucson Metropolitan Statistical Area (i.e., within Pima County) and is eligible for a bid price preference of 5%.

**Type B Business** – The principal business office of the enterprise (defined as the domestic address on record with the Arizona Corporation Commission) is physically located outside the Tucson Metropolitan Statistical Area (i.e., within Pima County) but within the State of Arizona and is eligible for a bid preference of 3%.

**Type C Business** – The business operates as a franchise within the Tucson Metropolitan Statistical Area (i.e., within Pima County), is owned (majority share) by a local resident (i.e., within Pima County), and has the right to operate a business that is identified or associated with a franchisor's trademark, or to offer, sell, or distribute goods, services, or commodities that are identified or associated with a franchisor's trademark, and is eligible for a bid preference of 1.5%.

In determining the lowest responsive and responsible bid or lowest fee proposal, any offer entitled to a Local Price Preference shall be evaluated by reducing the price(s) of such offer by the appropriate percentage described above. This adjustment shall be solely for the purpose of establishing the apparent low bidder or assigning fee points for proposal evaluation. The actual value of any contract award shall be the amount of the actual offer submitted by the bidder/offeror.

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## **Local Preference Eligibility Affidavit**

Solicitation #: 151089 Solicitation Title: Body Wom Cameras and Strage System
I, Teff KuKayski , hereby certify that Taste International Business Owner or Officer (Please Print) Business Name (Please Print)
meets the requirements of the Tucson Procurement Code, Article III, Section 28-39, to receive preference as indicated below for the above-referenced City of Tucson Solicitation .
This form must be submitted at time of bid/offer submission. Please select just one:
Type A Business - The principal business office of the enterprise (defined as the domestic address on record with the Arizona Corporation Commission [ACC]) is physically located within the Tucson Metropolitan Statistical Area (i.e., Pima County) and is eligible for a bid price preference of 5%.
Type B Business – The principal business office of the enterprise (defined as the domestic address on record with the Arizona Corporation Commission) is physically located outside the Tucson Metropolitan Statistical Area (i.e., Pima County) but within the State of Arizona and is eligible for a bid preference of 3%.
Type C Business – The business operates as a franchise within the Tucson Metropolitan Statistical Area (i.e., Pima County), is owned (majority share) by a local resident (i.e., Pima County), and has the right to operate a business that is identified or associated with a franchisor's trademark, or to offer, sell, or distribute goods, services, or commodities that are identified or associated with a franchisor's trademark, and is eligible for a bid preference of 1.5%.
I declare under penalty of perjury under the laws of the State of Arizona that the foregoing is true and correct, and that, if called upon to testify, I will be competent to testify thereto. The City of Tucson has the unilateral right to conduct investigations to confirm eligibility, and the City reserves any and all recourse available to it under Arizona law for failure to provide true and correct information on this Affidavit. In addition, the City may seek suspension and debarment as provided for under the Tucson Procurement Code for failure to provide true and correct information.
Owner/Officer Title Address City/State/Zip Phone Number Email  Teff Kukowski  Toologia Soles of taser. Com

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#### PROPOSAL EVALUATION REQUIREMENTS

- I. PROPOSAL EVALUATION CRITERIA (listed in relative order of importance)
  - A. Method of Approach
  - B. Qualifications & Experience
  - C. Price Proposal
- II. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:

#### A. Method of Approach

- 1. What is the name and current version of the product(s) being proposed (camera, hardware, and software)?
- 2. How long has each product component/product suite being proposed been on the market and in production status?
- 3. What are your plans for future releases product and software?
- 4. Provide a comprehensive list with descriptions and pricing of all supplemental equipment.
- 5. Provide the City your proposed method of evidence storage. The Police department is open to any method evidence storage. Provide a detailed pricing list of all components required for storage (hardware costs, rates for cloud storage, etc.)
- 6. Briefly list a three year history of software releases for the product being proposed (include dates, versions, and major enhancements for each release).
- 7. Describe any umbrella portal entrance into the various modules.
- R
- 9. Provide a list of any additional software required.
- 10. Provide software and licensing requirements to be included as part of this project.
- 11. Provide the camera storage capacity.
- 12. Provide the capacity of the camera memory.
- 13. Provide the process to get the audio/video from the camera/laptop to the server. Is the process automated?
  - If yes, can it be set up to be automated with DIMS?
- 14. Provide the minimum required memory (RAM).
- 15. Provide the minimum required processor speed.
- 16. Provide the recommended network connection for audio/video upload.
- 17. Provide the minimum network speed.
- 18. In terms of the overall system design, describe the aspects of control and auditing. The system should not preclude, by way of its own design, the assessment of control aspects, compliance, electronic evidence, vulnerability, and data reliability.
- 19. Describe the standard training package included with the purchase of the client management software.
- 20. Provide all standard reports as Appendix A.
- 21. Provide a detailed description of your training concept and materials?
- 22. Identify the technical support and assistance that will include, but not be limited to, the following: devices worn by police personnel, docking/charging stations, networking equipment, WAN/LAN connectivity, system software, system upgrades and video retrieval software and procedures.
  - · Provide days and hours that support is available?
  - Provide methods of support contact? (email, telephone, real time online, etc)
  - Provide average support call back time?
  - Provide average problem resolution time?
- 23. The City desires an aggressive implementation schedule. Please provide your proposed implementation schedule (starting from date of contract award), state the assumptions that are implicit in your implementation timetable (City resources, your resources, third parties, etc.), and list the effect(s) of those assumptions not being met.
- 24. The City will perform overall project management. Describe what provisions you will make to provide a project manager for your staff who will support overall project objectives and work effectively with the City project manager and staff.
- 25. Please attach a high-level project schedule, with milestones from each implementation phase.

#### **REQUEST FOR PROPOSAL NO. 151089**

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CONTRACT OFFICER: GILLIAN B. NEEDHAM PH: (520) 837-4132/ FAX: (520) 791-4735

26. Describe your approach to project communication, the strategy, the calendar, and responsible parties.

#### B. Qualifications & Experience

- 1. Please provide a list of all government (or comparable) installations, within the last three years, in metro areas over 250,000 in population, with contact names, positions, e-mail addresses, and telephone numbers
- 2. Name, corporate address, and number of years in business under current company organization.
- 3. Type and number of employees committed to the product and support being proposed.
- 4. Please provide, as Appendix B, a description of business and development plans for all product and support services proposed in connection with this submission.

		support services proposed in connection with this submission.  Briefly describe your own project management methodology.
C.	Prio	Provide price proposal as requested on the Price Page attached herein.
	2.	As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted by
	3.	Cooperative Purchasing Program: Will your firm provide the City of Tucson, as the lead agency on this regional contract, a rebate in the form of a percentage of sales based upon the other agencies sales?
		YesNo If yes, state proposed percentage:%
	4.	Will payment be accepted via commercial credit card?YesNo a. If yes, can commercial payment(s) be made online?YesNo b. Will a third party be processing the commercial credit card payment(s)?YesNo c. If yes, indicate the flat fee per transaction \$ (as allowable, per Section 5.2.E of Visa Operating Regulations). d. If "no" to above, will consideration be given to accept the card? YesNo
	5.	Does your firm have a City of Tucson Business License?YesNo If yes, please provide a copy of your City of Tucson Business license.
GE A.	NER	Shortlist: The City reserves the right to shortlist the offerors on all evaluation criteria except price. However, the City may determine that shortlisting is not necessary.
B.		Interviews: The City reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, the City may determine that interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. The City shall not reimburse the offeror for the costs associated with the interview process.
C.		Additional Investigations: The City reserves the right to make such additional investigations as it deems necessary to establish the competence and financial stability of any offeror submitting a proposal.
D.		Prior Experience: Experiences with the City and entities that evaluation committee members represent and that are not specifically mentioned in the solicitation response may be taken into consideration when evaluating offers.

#### E. Multiple Awards:

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To provide adequate contract coverage, at the City's sole discretion, multiple awards may be made.

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PH: (520) 837-4132/ FAX: (520) 791-4735

#### SPECIAL TERMS AND CONDITIONS

1. COOPERATIVE PURCHASING: Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See <a href="http://www.tucsonprocurement.com/coop">http://www.tucsonprocurement.com/coop</a> partners.aspx and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <a href="http://www.maricopa.gov/Materials/PubDocuments/SAVE-members.pdf">http://www.maricopa.gov/Materials/PubDocuments/SAVE-members.pdf</a> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

- 2. FOB DESTINATION FREIGHT PREPAID: Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.
- 3. PRICE ADJUSTMENT: The City will review <u>fully documented</u> requests for price adjustment after any Contract has been in effect for one (1) year. Any price adjustment will only be made at the time of Contract renewal and/or extension and will be a factor in the extension review process. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City. Any price adjustment will be effective upon the effective date of the Contract extension.
- 4. TERM AND RENEWAL: The term of the Contract shall commence upon award and shall remain in effect for a period of one (1) year, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for four (4) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.

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CONTRACT OFFICER: GILLIAN B. NEEDHAM PH: (520) 837-4132/ FAX: (520) 791-4735

#### STANDARD TERMS AND CONDITIONS

- 1. ADVERTISING: Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement.
- 2. AFFIRMATIVE ACTION: Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
- 3. AMERICANS WITH DISABILITIES ACT: The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
- 4. APPLICABLE LAW: This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Pima County Superior Court.
- 5. ASSIGNMENT-DELEGATION: No right or interest in this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not unreasonably withhold approval and shall notify the Contractor of the City's position by written notice.
- 6. CHILD/SWEAT-FREE LABOR POLICY: The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are in compliance.
- 7. CLEAN UP: The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the repair, the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
- 8. COMMENCEMENT OF WORK: The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives purchase order or is otherwise directed to do so, in writing, by the City.
- 9. CONFIDENTIALITY OF RECORDS: The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
- 10. CONTRACT AMENDMENTS: The Procurement Department has the sole authority to:
  - A. Amend the contract or enter into supplemental verbal or written agreements;
  - B. Grant time extensions or contract renewals;
  - C. Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

- 11. CONTRACT: The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substantial non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive and the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.
- 12. DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH: Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming

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materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.

- 13. DUPLEXED/RECYCLED PAPER: In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
- 14. EXCLUSIVE POSSESSION: All services, information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
- 15. FEDERAL IMMIGRATION LAWS AND REGULATIONS: Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

16. FORCE MAJEURE: Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 17. GRATUITIES: The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
- 18. HUMAN RELATIONS: Contractor shall abide by the provisions of the Tucson City Code Chapter 28, Article XII.
- 19. INDEMNIFICATION: To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless the City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. If Contractor or any of Contractor's employees are certified to receive a premium tax credit or cost sharing reduction which triggers a §4980H (a) or (b) penalty against the City, the Contractor shall indemnify the City from and shall pay any assessed tax penalty.

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20. INDEPENDENT CONTRACTOR: It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, holidays, paid vacation, sick days, or pension contributions by the City. The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses. Contractor is responsible for compliance with the Affordable Care Act for Contractor and any of Contractor's employees.

- 21. INSPECTION AND ACCEPTANCE: All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.
- 22. INTERPRETATION-PAROLE EVIDENCE: This Contract is intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.
- 23. LICENSES: Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.
- 24. LIENS: All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.
- 25. NO REPLACEMENT OF DEFECTIVE TENDER: Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.
- **26. NON-EXCLUSIVE CONTRACT:** Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.
- 27. OVERCHARGES BY ANTITRUST VIOLATIONS: The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.
- 28. PAYMENT: The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.

Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice.

The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.

The Contractor's payment terms shall apply to all purchases and to all payment methods.

29. PROTECTION OF GOVERNMENT PROPERTY: The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.

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30. PROVISIONS REQUIRED BY LAW: Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.

- 31. RECORDS: Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.
- 32. RIGHT TO ASSURANCE: Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.
- **33. RIGHT TO INSPECT:** The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.
- 34. RIGHTS AND REMEDIES: No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.
- 35. SEVERABILITY: The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.
- **36. SHIPMENT UNDER RESERVATION PROHIBITED:** No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.
- 37. SUBCONTRACTS: No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.
- **38. SUBSEQUENT EMPLOYMENT:** The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.
- 39. TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract;

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In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of an unacceptable quality;

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract;

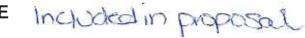
The Contractor gives the City a positive indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

- 40. TITLE AND RISK OF LOSS: The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.
- 41. WARRANTIES: Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in this document.

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#### **PRICE PAGE**



1 Body Worn Camera, as specification  Manufacturer and Model  2 Software, as per specification  Manufacturer and Model  3 Initial Product Training	per 40 Each	•	-
2 Software, as per specific  Manufacturer and Model		\$	\$
Manufacturer and Model	#		
	ation 40 Each	\$	\$
2 Initial Product Training	#		
5 Initial Froduct Training	40	\$per person	\$
4 Train the Trainer program	n 1	\$per class	\$

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#### OFFER AND ACCEPTANCE

#### **OFFER**

#### TO THE CITY OF TUCSON:

The Undersigned hereby offers and shall furnish the material or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

For clarification of this offer, contact:

Address	Title: Saks Operations Carrollinate
Scottsche AZ 85255 City State Zip	Phone: 800/978-2737
Signature of Person Authorized to Sign	Fax:
Printed Name	E-mail: Maureen@ taser, com
Title	
The Offer is hereby accepted. The Contractor is now bound to sell the shall be referred to as Contract No.	
Approved as to form this	Awarded this 2nd day of February 2014.  Marcheta Gillespie, C.P.M., CPPO, CPPB, CPM
	As Director of Procurement and not personally

#### TASER International

rotect Truth

17800 N 85th St. Scottsdale, Arizona 85255 **United States** Phone: (800) 978-2737

Fax:

Joe Puglia (520) 791-4467 joe.puglia@tucsonaz.gov

Bill To: Tucson Police Dept. - AZ 270 S. Stone Avenue Tucson, AZ 85701 US

TASER

Quotation

Quote: Q-18016-1 Date: 9/26/2014 12:09 PM

Quote Expiration: 11/30/2014 Contract Start Date\*: 12/15/2014

Contract Term: 3 years

Ship To: Joe Puglia Tucson Police Dept. - AZ 270 S. Stone Avenue Tucson, AZ 85701 US

SALESPERSON	PHONE	EMAIL.	DELIVERY METHOD	PAYMENT METHOD
Laurie Bain		lbain@taser.com	Fedex - Ground	Net 30

<sup>\*</sup>Note this will vary based on the shipment date of the product.

his quote reflects a discount for the upgrade program, based upon the number of units that you have indicated will be destroyed. The Certificate of Destruction, provided by TASER, must be completed and submitted with your signed quote/purchase order to obtain the upgrade credit. The credit is reflected as a reduction to the first year payment or your upfront payment for the TASER Assurance Plan, due with your hardware purchase. Please see http://www.taser.com/upgrade for current program details.

#### Year 1--Due Net 30

QTY	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
40	73030	KIT, AXON, FLEX	499.95	USD 19,998.00	USD 0.00	USD 19,998.00
40	73009	COLLAR/VERSATILE/CAP MOUNT, FLEX		USD 0.00	USD 0.00	USD 0.00
40	73036	CONTROLLER, HOLSTER, BELT CLIPS, FLEX		USD 0.00	USD 0.00	USD 0.00
40	85074	3 YEAR TASER ASSURANCE PLAN AXON FLEX		USD 0.00	USD 0.00	USD 0.00
7	70026	EVIDENCE.COM, DOCK, SIX CAMERA BAYS +HUB	1495.00	USD 10,465.00	USD 0.00	USD 10,465.00
7	85091	3 YEAR TASER ASSURANCE PLAN ETM HUB		USD 0.00	USD 0.00	USD 0.00
7	85093	3 YEAR TASER ASSURANCE PLAN ETM 6 BAY		USD 0.00	USD 0.00	USD 0.00
40	85079	TASER ASSURANCE PLAN ETM ANNUAL PAYMENT	36.00	USD 1,440.00	USD 0.00	USD 1,440.00
'1	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	588.00	USD 23,520.00	USD 0.00	USD 23,520.00
800	85035	EVIDENCE.COM STORAGE		00.0 GZU	USD 0.00	USD 0.00

QTY	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
10	88101	STANDARD EVIDENCE.COM LICENSE: YEAR I PAYMENT	300.00	USD 3,000.00	USD 0.00	USD 3,000.00
1 00	85035	EVIDENCE.COM STORAGE		USD 0.00	USD 0.00	USD 0.00
3,200	85035	EVIDENCE.COM STORAGE	1.50	USD 4,800.00	USD 0.00	USD 4,800.00
1	73030	KIT, AXON, FLEX	_	USD 0.00	USD 0.00	USD 0.00
1	73009	COLLAR/VERSATILE/CAP MOUNT, FLEX		USD 0.00	USD 0.00	USD 0.00
1	73036	CONTROLLER, HOLSTER, BELT CLIPS, FLEX		USD 0.00	USD 0.00	USD 0.00
1	85074	3 YEAR TASER ASSURANCE PLAN AXON FLEX		USD 0.00	USD 0.00	USD 0.00
I	85055	PREMIUM PLUS SER VICE	15000.00	USD 15,000.00	USD 7,500.00	USD 7,500.00
	•			Yea	r 1-Due Net 30 Total:	USD 78,223.00
				Year 1-	-Due Net 30 Net Priee:	USD 70,723.00

Year 2--Due 1 Year from Purchase Date

QTY	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
40	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	588.00	USD 23,520.00	USD 0,00	USD 23,520.00
800	85035	EVIDENCE.COM STORAGE		USD 0.00	USD 0.00	USD 0.00
10	88201	STANDARD EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	300.00	USD 3,000.00	USD 0.00	USD 3,000.00
10	85035	EVIDENCE.COM STORAGE	_	USD 0.00	USD 0.00	USD 0.00
3,200	85035	EVIDENCE.COM STORAGE	1.50	USD 4,800.00	USD 0.00	USD 4,800.00
40	85079	TASER ASSURANCE PLAN ETM ANNUAL PAYMENT	36.00	USD 1,440.00	USD 0.00	USD 1,440.00
			Υe	ear 2-Due 1 Year from	Purehase Date Total:	USD 32,760.00
Year 2-Due 1 Year from Purchase Date Net Price:					USD 32,760.00	

Year 3--Due 2 Years from Purchase Date

QTY	ITEM#	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
40	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	588.00	USD 23,520.00	USD 0.00	USD 23,520.00
800	85035	EVIDENCE.COM STORAGE		USD 0.00	USD 0.00	USD 0.00
10	88301	STANDARD EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	300.00	USD 3,000.00	USD 0.00	USD 3,000.00
100	85035	EVIDENCE.COM STORAGE		USD 0.00	USD 0.00	USD 0.00
3,200	85035	EVIDENCE.COM STORAGE	1.50	USD 4,800.00	USD 0.00	USD 4,800.00
40	85079	TASER ASSURANCE PLAN ETM ANNUAL PAYMENT	36.00	USD 1,440.00	USD 0.00	USD 1,440.00
			Yea	Br 3–Due 2 Years from	Purchase Date Total:	USD 32,760.00
			Year 3-	-Due 2 Years from Pu	rchase Date Net Price:	USD 32,760.00

Subtotal USD 136,243.00

Estimated Tax	USD 11,193.70
Grand Total	USD 147,436.70

#### Complimentary Evidence.com Tier Upgrade Through 12/31/2014

This quote contains a purchase of either the Basic or Standard Evidence.com license. You will temporarily receive the features available with the Professional .cense for the Basic and Standard licenses purchased until December 31, 2014. This is a free upgrade to your account so you can enjoy all the benefits of our most feature rich license tier. In January 2015 you will be prompted to select which users you would like to go in which tiers. This will have no impact on uploaded data.

# TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers or, in the alternative, TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers for Sales with Financing if your purchase involves financing with TASER. If your purchase includes the TASER Assurance Plan (TAP), then you are also agreeing to TASER's current Sales Terms and Conditions for the AXON Flex<sup>TM</sup> and AXON Body<sup>TM</sup> Cameras TASER Assurance Plan (U.S. Only) and/or Sales Terms and Conditions for the X2/X26P and TASER CAM HD Recorder TASER Assurance Plan (U.S. Only), as applicable to your product purchase. All of the sales terms and conditions, as well as, the TAP terms and conditions are posted at <a href="http://www.taser.com/sales-terms-and-conditions">http://www.taser.com/sales-terms-and-conditions</a>. If your purchase includes AXON hardware and/or EVIDENCE.com services you are also agreeing to the terms in the EVIDENCE.com Master Service Agreement posted at <a href="http://www.taser.com/serviceagreement14">http://www.taser.com/serviceagreement14</a>. If your purchase includes Professional Services, yon are also agreeing to the terms in the Professional Service Agreement posted at <a href="http://www.taser.com/images/support/downloads/downloads/evidence\_materials/Professional\_Services\_Agreement.pdf">http://www.taser.com/images/support/downloads/downloads/downloads/evidence\_materials/Professional\_Services\_Agreement.pdf</a>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:	Date:	
Name (Print):	Title:	
PO# (if needed):		

Please sign and email to Laurie Bain at lbain@taser.com or fax to

#### THANK YOU FOR YOUR BUSINESS!

'Protect Life' and © are trademarks of TASER International, Inc., and TASER® is a registered trademark of TASER International, Inc., registered in the U.S.
© 2013 TASER International, Inc. All rights reserved.



17800 N. 85th St. Scottsdale, AZ 85255-9603 Phone: [480] 991-0797 • (800) 978-2737 Fax: (480) 991-0791 www.TASER.com

October 14, 2014

City of Tucson
Department of Procurement
255 W. Alameda, 6th Floor
Tucson, Arizona 85701

RE: EXCEPTIONS/DEVIATIONS TO RFP NUMBER 151089: Body Worn Cameras and Storage System

Ms. Gillian B. Needham:

Please find below TASER International Inc.'s exceptions to the City of Tucson Request for Proposal: 151089, Due October 20, 2014. TASER International's proposal is contingent upon the following section changes and/or deletions.

#### SCOPE OF WORK - Page 2, Term 7. WARRANTY:

Offeror shall warrant that all equipment and parts furnished in their bid/offer are newly manufactured and free from defects in material and workmanship for no less than one (1) year for products and ninety (90) days for accessories from the date the equipment is delivered or installed.

#### SPECIAL TERMS AND CONDITIONS – Page 15, Term 1, COOPERATIVE PURCHASING:

Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract if approved by the Contractor. See http://www.tucsonprocurement.com/coop\_partners.aspx and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative.

#### SPECIAL TERMS AND CONDITIONS – Page 15, Term 4, TERM AND RENEWAL:

The term of the Contract shall commence upon award and shall remain in effect for a period of one (1) year, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for four (4) additional one-year periods or portions thereof with approved unit price adjustments received from Contractor.

#### 4. STANDARD TERMS AND CONDITIONS - Page 16, Term 1. ADVERTISING:

Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement; except for financial reporting obligations to the contractor auditor and the US Government.

#### 5. STANDARD TERMS AND CONDITIONS - Page 16, Term 9. CONFIDENTIALITY OF RECORDS:

The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract except for financial reporting obligations to the contractor auditor and the US Government.

#### STANDARD TERMS AND CONDITIONS – Page 17, Term 19. INDEMNIFICATION:



17800 N, 85th SI. Scottsdale, AZ 85255-9603 Phone: (480) 991-0797 • (800) 978-2737 Fax: (480) 991-0791 www.TASER.com

To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless the City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any negligent actions, negligent acts, errors, mistakes or willful omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. This indemnity and liability obligation does not apply to any claim arising out of the deployment, use, or misuse of the Taser product by the City, it employees or agents, including any claims for damages and personal injuries. The City agrees to assume all risks of loss and all liability for any damages and personal injury which may result from the deployment use, or misuse of the Taser product.

STANDARD TERMS AND CONDITIONS – Page 18, Term 21. INSPECTION AND ACCEPTANCE:
 All material or service is subject to final inspection and acceptance by the City. After seven (7) calendar days of the City possessing the goods, the goods shall be deemed inspected and accepted.

If there are any questions or concerns please feel free to contact me by phone at: (480)463-2128 or by email: acolemanTASER.com\

Best Regards,

Anthony Coleman Contracts & Compliance Manager acoleman@taser.com

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480-905-2128

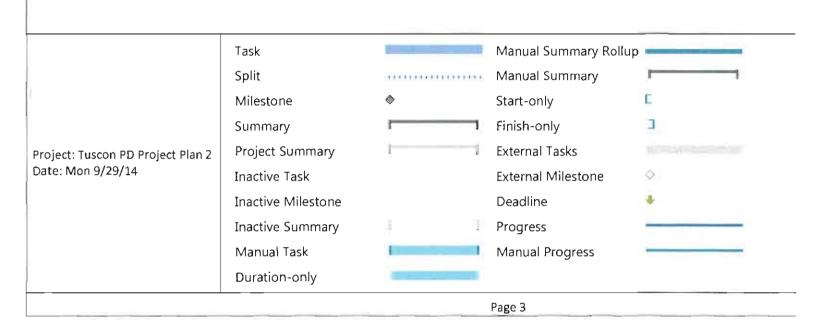
D	Task Mode	Task Name			Duration	Start	Finish
1	-s	Tuscon PD Project			9.25 days	Mon 10/27/14	Fri 11/7/14
	-	Configuration 1	<b>F</b> asks		5 days	Mon 10/27/14	Fri 10/31/14
3	-3	Site survey fo	or ETM installation, test	t bandwidth	1 day	Mon 10/27/14	Mon 10/27/14
4	=3	ETM registra	tion and configuration		1 day	Mon 10/27/14	Mon 10/27/14
5	-	Install and te	est E.com Docks		1 day	Mon 10/27/14	Mon 10/27/14
6	=3	Create user	accounts in Evidence.co	om	2 hrs	Tue 10/28/14	Tue 10/28/14
7	-3	Inventory, as	Inventory, assign, test all Axon devices			Tue 10/28/14	Wed 10/29/14
8	-3	Draft video police created			5 days	Mon 10/27/14	Fri 10/31/14
9	-	Record/upload test video			1 hr	Tue 10/28/14	Tue 10/28/14
10	=	Install AXON Mobile & Evidence Mobile App (Done at the time of training)			e 1 day	Mon 10/27 <b>/</b> 14	Mon 10/27/1
			Task		Manual Sum	mary Rollup -	
			Split	***************************************	Manual Sum	mary	
			Milestone	•	Start-only	C	
			Summary		Finish-only	3	
Proje	ct: Tusco	n PD Project Plan 2	Project Summary	1	External Task	<s< td=""><td></td></s<>	
Date: Mon 9/29/14		-	Inactive Task		External Mile	estone 💠	
			Inactive Milestone		Deadline	*	
			Inactive Summary	1 1	Progress		
			Manual Task		Manual Prog	gress	
			Duration-only				

Page 1

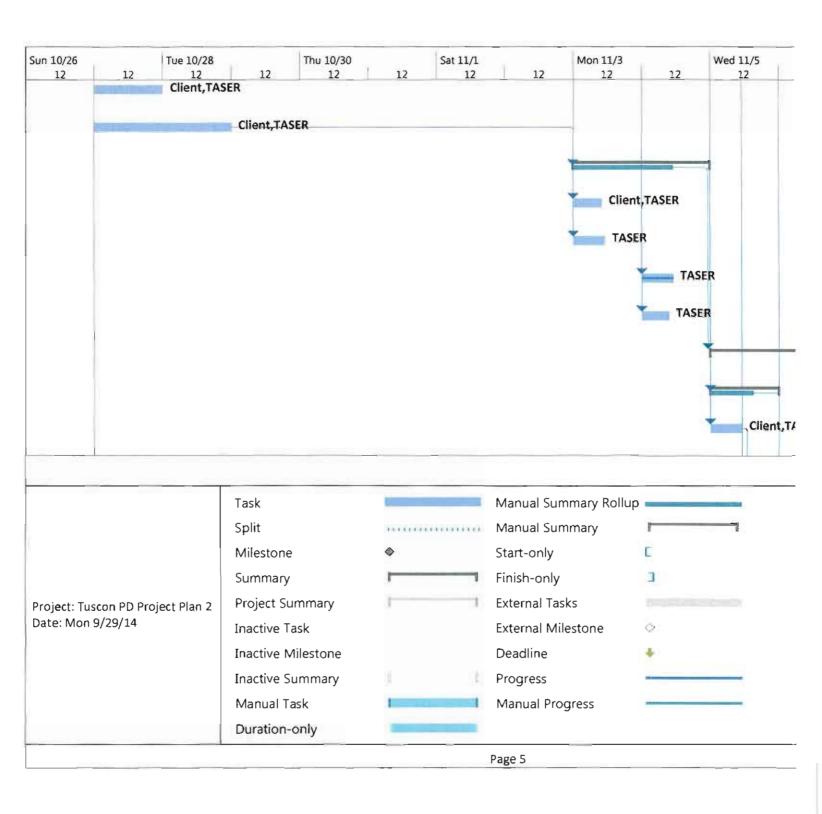
D	Task Mode	Task Name			Duration	Start	Finish
11	1000		Install MDT Application (SYNC) (Done at the time of		1 day	Mon 10/27/14	Mon 10/27/14
7			training) Draft Deployment Plan created		2 days	Mon 10/27/14	Tue 10/28/14
13	*	EVIDENCE.COM	A Training		2 days	Mon 11/3/14	Tue 11/4/14
13		LVIDEIVCE.CON	vi iraning		2 days	101011 11/3/14	Tue 11/4/14
14	100°	Evidence.co	m Configuration Meetin	ng	2 hrs	Mon 11/3/14	Mon 11/3/14
15	-	Train The Tra	ainer		3 hrs	Mon 11/3/14	Mon 11/3/14
16		Evidence.co	m Super User Training S	Session 1	3 hrs	Tue 1 <b>1/</b> 4/14	Tue 11/4/14
17		Evidence Tech Training			1.5 hrs	Tue <b>1</b> 1/ <b>4/1</b> 4	Tue 11/4/14
18	4	Tuscon PD Go Live Rollout (40 units)			2 days	Wed 11/5/14	Thu 11/6/14
19	×	Wave 1 Trai	ning		1 day	Wed 11/5/14	Wed 11/5/14
20	=4	Gear Fit a	nd Training - First Shift		3 hrs	Wed 11/5/ <b>1</b> 4	Wed 11/5/14
			Task		Manual Cum	- Dollyn	
			Task Split		Manual Sun	nmary Rollup -	
			Milestone	•	Start-only	IIIIaiy [	
			Summary	-	Finish-only	J	
Proje	ct: Tusco	n PD Project Plan 2	Project Summary		External Tas	ks	
Date: Mon 9/29/14			Inactive Task		External Mil	estone $\Diamond$	
			Inactive Milestone		Deadline	+	
			Inactive Summary	1	Progress	_	
			Manual Task		Manual Dra		
			Mailuai Task		Manual Pro	gress	

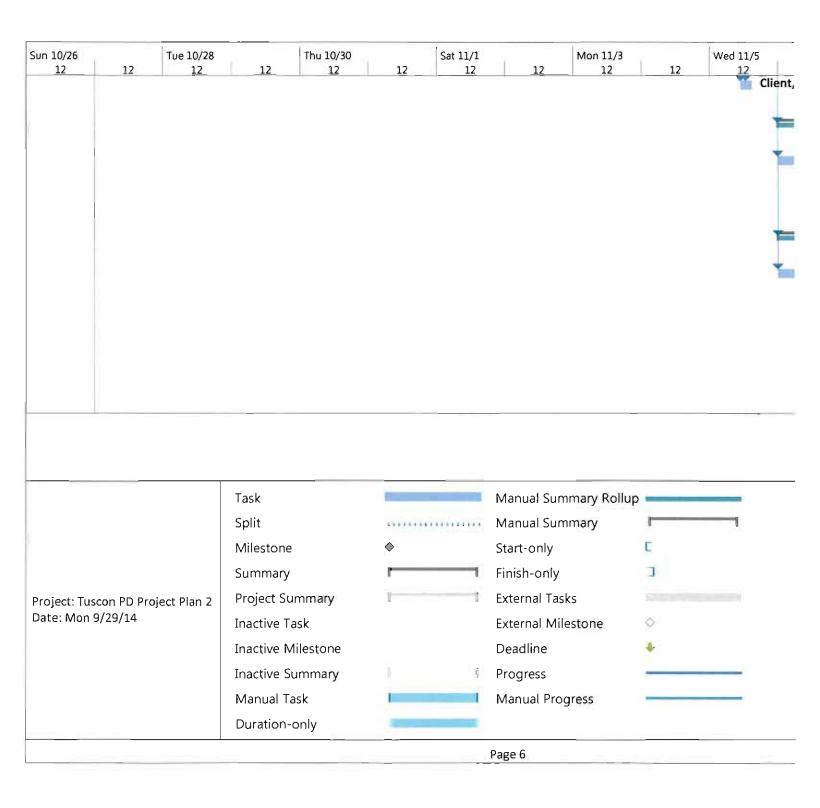
Page 2

Task Mode	Task Name	Duration	Start	Finish
W.,	Gear Fit and Training - Second Shift	3 hrs	Wed 11/5/14	Wed 11/5/14
*	Wave 2 Training	1 day	Thu 11/6/14	Thu 11/6/14
<b>10</b>	Gear Fit and Training- First Shift	3 hrs	Thu 11/6/14	Thu 11/6/14
<b>10</b> 5	Gear Fit and Training- Second Shift	3 hrs	Thu 11/6/14	Thu 11/6/14
*	Make up Training	1 day	Thu 11/6/14	Thu 11/6/14
<b>5</b> 7	Gear Fit and Training- First Shift	3 hrs	Thu 11 <b>/</b> 6/14	Thu <b>11/</b> 6/14
<b>-</b> 5	Gear Fit and Training- Second Shift	3 hrs	<b>T</b> hu 11/6/14	Thu 11/6/14
<b>30</b> 0	Tuscon PD Go Live Complete	0.25 days	Fri 11/7/14	Fri 11/7/14
	Post Deployment Meeting	2 hrs	Fri 11/7 <b>/</b> 14	Fri 11/7/14
	Mode	Gear Fit and Training - Second Shift  Wave 2 Training  Gear Fit and Training- First Shift  Gear Fit and Training- Second Shift  Make up Training  Gear Fit and Training- First Shift  Gear Fit and Training- First Shift  Tuscon PD Go Live Complete	Mode Gear Fit and Training - Second Shift 3 hrs  Wave 2 Training 1 day  Gear Fit and Training- First Shift 3 hrs  Gear Fit and Training- Second Shift 3 hrs  Make up Training 1 day  Gear Fit and Training- First Shift 3 hrs  Gear Fit and Training- First Shift 3 hrs  Gear Fit and Training- Second Shift 3 hrs  Tuscon PD Go Live Complete 0.25 days	Mode  Gear Fit and Training - Second Shift  Wave 2 Training  1 day  Thu 11/6/14  Gear Fit and Training- First Shift  3 hrs  Thu 11/6/14  Gear Fit and Training- Second Shift  3 hrs  Thu 11/6/14  Make up Training  1 day  Thu 11/6/14  Gear Fit and Training- First Shift  3 hrs  Thu 11/6/14  Gear Fit and Training- First Shift  3 hrs  Thu 11/6/14  Gear Fit and Training- Second Shift  3 hrs  Thu 11/6/14  Tuscon PD Go Live Complete  0.25 days  Fri 11/7/14









## Sample 1

01 Arrests	1 Years
02 Contacts and Detentions	1 Years
03 Critical Incidents	2 Years
04 Evidence	2 Years
05 Miscellaneous	1 Years
06 Pursuits	1 Years
07 Traffic Stops	1 Years
08 Training	26 Weeks
09 Use of Force	1 Years

## Sample 2

NAME	RETENTION DURATION
Uncategorized	Until manually deleted
01. Cold Report	3 Years
02. Consensual Contacts	3 Years
03. Detentions	3 Years
04. Infraction Violation	3 Years
OS. Arrest-Misdemeanor or Felony	3 Years
06. Statement-Victim, Suspect or Witness	3 Years
07. Use of Force	<u>Until manually deleted</u>
08. Sick Patron-Injured Patron	3 Years
09. 245-Unattended Death-Homicide	Until manually deleted

## Sample 3

NAME	RETENTION DURATION
Uncategorized	Until manually deleted
1. No Action	26 Weeks
2. F.I.	2 Years
3. Citation, Civil	2 Years
4. Backup *Add Other Cat.	1 Years
5. Citation, Criminal	3 Years
6. Arrest Misd	3 Years
7. Arrest Fel.	10 Years
8. Investigation Misd	3 Years
9. Investigation Fel.	10 Years
	/··/···

Title: TASER International, Inc.'s Sales Terms and Conditions - Direct Sales to End User Purchasers

Department: Legal

Version: 6.0

Release Date: 11/22/2013

### TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers (Effective November 22, 2013)

These Sales Terms and Conditions apply to your purchase of all TASER International, Inc. ("TASER," "we," "us," or "our") products and services purchased directly from us. Products and services sold by us are expressly subject to and conditioned upon the terms and conditions set forth below. By signing a quote, issuing a purchase order, or accepting delivery of the product or service, you accept and are bound to these Sales Terms and Conditions. Any different or additional terms set forth by you, whether in your purchase order or another communication, are expressly objected to and will not be binding on us.

**Return Policies.** All sales are final and no refunds or exchanges are allowed, except as provided by state or federal law and as specified below for TASER® Citizen Products.

**Exchanges for TASER Citizen Products.** The citizen model products that are unopened and still in their sealed package may be returned or exchanged within 15 days from the date of receipt of the product for a credit or a refund of the purchase price paid, less shipping and handling, and any applicable restocking fees. Any product returned to TASER without prior authorization from us will be considered an unauthorized return, and you will not receive credit for the product and we will not ship the product back to you. Unless the product is defective or the return is a direct result of our error, we may charge a restocking fee of up to 15% of the purchase price paid, plus any applicable sales tax.

To return a citizen model product, you must first go to our website, <a href="www.TASER.com">www.TASER.com</a> and obtain a Return Material Authorization ("RMA") number before the end of the applicable return period. We will not accept returns without an RMA number. See the Product Warranty, <a href="www.TASER.com">www.TASER.com</a>, or contact us at 800.978.2737 (+1.480.905.2000 for International callers) for information on how to obtain an RMA number. You must ship the product to us within 5 days of the date that we issue the RMA number as follows:

- in the original product packaging, in as-new condition, along with any media, documentation, and any other items that were included in your original shipment;
- at your expense and insured (if you return the product uninsured then you accept the risk of loss or damage during shipment);
- with the RMA number clearly marked on the outside of the return packaging;
- with proof of purchase of the product (receipt, purchase order, or invoice); and
- with your name, address, and phone number of where to send the exchange item or the product credit or refund.

Upon receipt of your return, we will issue a credit or a refund of the purchase price paid, less shipping and handling, and any applicable restocking fees. For partial returns, your credit may be less than the invoice or individual component price due to bundled or promotional pricing or any unadvertised discounts or concessions. If you fail to follow the return or exchange instructions and policies provided by us, we are not responsible for product that is lost, damaged, modified, or otherwise processed for disposal or resale.

**Quotes.** A quotation is an offer to sell, is valid only for the products and services listed on the quote at the prices listed on the quote, and is subject to these Sales Terms and Conditions, all of which are deemed incorporated into the quote. The quote from TASER contains the entire terms and conditions



Title: TASER International, Inc.'s Sales Terms and Conditions - Direct Sales to End User Purchasers

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associated with the transaction. You may accept a quotation by signing the quote, issuing a purchase order, or other writing expressing your intention to be bound. Any terms, conditions or writing within your purchase order or other writing addressing the subject matter of the transaction, will be for your internal purposes only and the terms and conditions contained therein will have no force or effect. If you have not signed a quote from TASER, then your order is subject to cancellation by us, in our sole discretion. We are not responsible for pricing, typographical, or other errors in any offer by us and reserve the right to cancel any orders resulting from such errors.

**Prices.** The price of the products and services are set forth in the quote specifically provided to you (if no quote was provided then the price is that set forth on our current price list or <a href="www.TASER.com">www.TASER.com</a>). Prices do not include taxes, shipping, handling, insurance or other similar charges; any such charges will be added to the price or separately invoiced unless otherwise expressly indicated at the time of sale.

**Payment Terms.** Invoices are due and payable within the time period noted on your invoice, measured from the date of the invoice. We may invoice parts of an order separately. Where no credit has been granted to you or where credit has been withdrawn (in our absolute discretion) or for international sales, payment is required in full prior to shipment. Payment must be by credit card, wire transfer, or some other prearranged payment method. If we have reasonable grounds to believe that you will fail to comply with the payment terms or with the agreed credit terms, we are entitled to postpone or to refuse delivery of an order.

**Taxes.** Unless you provide us with a valid and correct tax exemption certificate applicable to your purchase and ship-to location, you are responsible for sales and other taxes associated with your order.

**Shipping; Title; Risk of Loss.** We reserve the right to make partial shipments and products may ship from multiple locations. All shipments are FOB TASER's facility and title and risk of loss pass from us to you on upon delivery to the common carrier by TASER. You are responsible for all freight charges. Any loss or damage that occurs during shipment is your responsibility. Shipping dates are estimates only. Delivery is typically 2–6 weeks after receipt of order or payment.

**Excusable delays.** We will use commercially reasonable efforts to deliver all products and services ordered by you as soon as reasonably practicable. In the event of interruption of any delivery due to causes beyond our reasonable control, including but not limited to force majeure, fire, labor disturbances, riots, accidents, or inability to obtain necessary materials or components, we have the right, in our sole discretion and upon oral or written notice to you, to delay or terminate the delivery.

**Not For Resale or Export.** Shipping of some our products out of the United States is restricted by U.S. federal law and neither the product nor its technology can be exported out of the U.S. without a validated export license issued by the U.S. Department of Commerce and a signed BIS-711 on file with us.

Regulations and Restrictions. You agree to comply with all applicable laws, codes and license requirements, and controls of the United States and other applicable jurisdictions in connection with the use of TASER products and services including your acceptance of responsibility for the payment of any relevant taxes or duties. Please go to our website (<a href="www.TASER.com">www.TASER.com</a>) or contact our Customer Service Department for a list of known regulations and restrictions regarding the sale, possession, and use of

Title: TASER International, Inc.'s Sales Terms and Conditions – Direct Sales to End User Purchasers

Department: Legal

Version: 6.0

Release Date: 11/22/2013

TASER CEW products. You are responsible for understanding and verifying all local laws, regulations, and restrictions.

**Warranty Coverage.** Our current warranty provisions, warranty exclusions, release, and any limitations of liability located at www.TASER.com are also applicable to your purchase.

Product Warnings. See our website at www.TASER.com for the most current product warnings.

**Proprietary Information.** You agree that we have and claim various proprietary rights in the hardware, firmware, software, and the integration of ancillary materials, knowledge, and designs that constitute our products and services, and that you will not directly or indirectly cause any proprietary rights to be violated.

**Design Changes.** We reserve the right to make changes in design of any of our products and services without incurring any obligation to notify you or to make the same change to products and services previously purchased.

**Severable Provisions.** If any provision of these Sales Terms and Conditions is found by a court of competent jurisdiction to be invalid or unenforceable, then the remainder will have their full force and effect and the invalid provision will be modified or partially enforced by the court to the maximum extent permitted by law to effectuate the purpose of this agreement.

**No Assignment.** You may not assign this agreement nor any related order and you may not delegate your duties under this agreement without our prior written consent which will not be unreasonably withheld. We may assign this agreement without your consent.

**Entire Agreement.** These Sales Terms and Conditions, along with the quote, sales order acknowledgement, and the applicable product warranty, license and service agreement(s), constitute the entire agreement between the parties. These Sales Terms and Conditions supersede and replace any prior agreement or understanding between the parties, including any oral representations concerning the subject matter of this agreement. Any prior or extrinsic representations or agreements, with the exception of the product warranty, any service and license agreement(s), are intended to be discharged or nullified.

**Governing Law.** The laws of the State of Arizona, U.S.A. govern this transaction and agreement, without regard to conflicts of law.

'Protect Life' and (2) are trademarks of TASER International, Inc., and TASER is a registered trademark of TASER International, Inc., registered in the U.S. All rights reserved. © 2013 TASER International, Inc.



# TASER International, Inc.'s Sales Terms and Conditions for the ETM and AXON Flex™ and AXON Body™ Cameras TASER Assurance Plan (U.S. Only) (Effective January 6, 2014)

These Sales Terms and Conditions ("Terms") apply to your purchase of the TASER® ETM, AXON flex™ camera/AXON body™ camera, related accessories, and the TASER Assurance Plan ("TAP").¹ The products and TAP are expressly subject to and conditioned upon the Terms set forth below. By signing a quote, issuing a purchase order, or accepting delivery of the products, you accept and are bound to these Terms. Any different or additional terms set forth by you, whether in a purchase order or another communication, are expressly objected to and will not be binding on TASER.

TASER Assurance Plan (TAP). TAP provides you with hardware extended warranty coverage, Spare Products (for AXON cameras), and Upgrade Models at the end of the TAP Term. TAP only applies to the AXON flex camera and controller, AXON body camera, or ETM, depending on the plan purchased. TAP's purchase price does not include any hardware, software or the EVIDENCE.com services. TAP does not apply to software or services offered for, by, on, or through the TASER.com or EVIDENCE.com websites. To qualify to purchase TAP, you must separately purchase EVIDENCE.com services for at least 3 years.

You may not buy more than one TAP for any one AXON camera/ ETM product. TAP must be purchased for all AXON cameras/ ETMs purchased by your agency after your agency elects to participate in TAP.

TAP Warranty Coverage. See TASER's current Hardware Warranty, Limitations and Release for Law Enforcement CEW Products and On-Officer Cameras at <a href="www.TASER.com">www.TASER.com</a> ("Hardware Warranty"). TAP includes the extended warranty coverage described in the current Hardware Warranty. TAP for the AXON camera products also includes free replacement of the AXON flex controller battery and AXON body battery during the TAP Term.<sup>2</sup> TAP warranty coverage starts at the beginning of the TAP Term and continues as long as you continue to pay the required annual fees for TAP. You may not have both an optional extended warranty and TAP on the AXON camera/ETM product.

SPARE AXON cameras. For TAP for AXON camera products, TASER will provide a predetermined number of spare AXON cameras (and controllers if applicable) (collectively the "Spare Products") to you to keep at your agency location to replace broken or non-functioning units in order to improve the availability of the units to officers in the field. You must return to TASER, through TASER's RMA process, any broken or non-functioning units for which a Spare Product is utilized, and TASER will repair or replace the non-functioning unit with a replacement product. TASER warrants it will repair or replace the unit which fails to function for any reason not excluded by the TAP warranty coverage, during the TAP Term with the same product or a like

product, at TASER's sole option. You may not buy a new TAP for the replacement product or the Spare Product.

Within 30 days of the end of the TAP Term you must return to TASER all Spare Products. You will be invoiced for and are obligated to pay to TASER the MSRP then in effect for all Spare Products not returned to TASER. If all the Spare Products are returned to TASER, then TASER will refresh your allotted number of Spare Products with Upgrade Models if you purchase a new TAP for the Upgrade Models.

TAP Upgrade Models. Upgrade Models to be provided as follows during and/or after the TAP Term: (i) after 3 years if you purchased 3 years of EVIDENCE.com services and all TAP payments are made; or (ii) once after 2.5 years and once again after 5 years if you purchased 5 years of EVIDENCE.com services and made all TAP payments. Any products replaced within the six months prior to the scheduled upgrade will be deemed the Upgrade Model. Thirty days after you receive the Upgrade Models, you must return the products to TASER or TASER will deactivate the serial numbers for the products for which you received Upgrade Models unless you purchase additional EVIDENCE.com licenses for the AXON camera products you are keeping. You may buy a new TAP for any Upgraded Model.

TAP AXON Camera Upgrade Models. If you purchased TAP as a stand-alone service, then TASER will upgrade the AXON camera (and controller if applicable)/ETM, free of charge, with a new onofficer video camera/ETM that is the same product or a like product, at TASER's sole option. TASER makes no guarantee that the Upgrade Model will utilize the same accessories or ETM. If you would like to change product models for the Upgrade Model, then you must pay the price difference in effect at the time of the upgrade between the MSRP for the offered Upgrade Model and the MSRP for the model you desire to acquire. No refund will be provided if the MSRP of the new model is less than the MSRP of the offered Upgrade Model.

If you purchased Ultimate TAP, then TASER will upgrade the AXON camera (and controller if applicable)/ETM, free of charge, with a new on-officer video camera/ETM of your choice.

TAP ETM Upgrade Models. TASER will upgrade the ETM free of charge, with a new ETM with the same number of bays that is the same product or a like product, at TASER's sole option. If you would like to change product models for the Upgrade Model or add additional bays, then you must pay the price difference in effect at the time of the upgrade between the MSRP for the offered Upgrade Model and the MSRP for the model you desire to acquire. No refund will be provided if the MSRP of the new model is less than the MSRP of the offered Upgrade Model.

 $<sup>^{\</sup>rm 2}$  Applies to replacement for batteries which fail to function for any reason not excluded by the Hardware Warranty.



<sup>&</sup>lt;sup>1</sup> These terms apply when you purchase TAP as a stand-alone service for AXON camera products or ETMs or as TAP Ultimate. TAP Ultimate does not include TAP coverage for ETMs.

# TASER International, Inc.'s Sales Terms and Conditions for the ETM and AXON Flex™ and AXON Body™ Cameras TASER Assurance Plan (U.S. Only) (Effective January 6, 2014)

TAP Term. The TAP Term start date is based upon the shipment date of the hardware covered under TAP. If the shipment of the hardware occurred in the first half of the month, then the Term starts on the 1st of the following month. If the shipment of the hardware occurred in the second half of the month, then the Term starts on the 15th of the following month.

TAP Termination. If an invoice for TAP is more than 30 days past due or your agency defaults on its payments for the EVIDENCE.com services then TASER may terminate TAP and all outstanding AXON product related TAPs with your agency. TASER will provide notification to you that TAP coverage is terminated. Once TAP coverage is terminated, then:

- TAP coverage will terminate as of the date of termination and no refunds will be given.
- TASER will not and has no obligation to provide the free Upgrade Models.
- 3. You will be invoiced for and are obligated to pay to TASER the MSRP then in effect for all Spare Products provided to you under TAP. If the Spare Products are returned within 30 days of the Spare Product invoice date, credit will be issued and applied against the Spare Product invoice.
- You will be responsible for payment of any missed payments due to the termination before being allowed to purchase any future TAP.

TAP Payment Terms. TAP may only be purchased at the point of sale. TASER will separately invoice you on an annual basis for the cost of TAP and you are responsible for payment within 30 days of the invoice (even if TASER does not receive an annual purchase order from you prior to issuing the invoice). The payment due date

is based upon the Term start date. If multiple purchases of AXON camera products/ETMs have been made, each purchase may have a separate TAP payment due date. Payment will be considered past due if not paid in full or if not received within 30 days of the invoice date.

Sales Terms. TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers, located at <a href="http://www.taser.com/sales-terms-and-conditions">http://www.taser.com/sales-terms-and-conditions</a>, are also applicable to your purchase.

No Assignment. You may not assign the TAP or any related order and you may not delegate your duties under these Terms without TASER's prior written consent, which will not be unreasonably withheld.

Entire Agreement. These Terms, along with the quote, sales order acknowledgement, Sales Terms and Conditions for Direct Sales to End User Purchasers, and the applicable product warranty, license and service agreements, constitute the entire agreement between the parties for the purchase of the AXON camera/ETM products and TAP. These Terms supersede and replace any prior agreement or understanding between the parties, including any oral representations concerning the subject matter of this agreement.

AXON flex and AXON body are trademarks of TASER International, Inc., and TASER and (2) are registered trademarks of TASER International, Inc., registered in the U.S. © 2014 TASER International, Inc. All rights reserved.





TASER International, Inc.'s Hardware Warranty, Limitations and Release for Law Enforcement CEW Products and On-Officer Cameras (U.S. and Canada) (Effective March 12, 2014)

The following TASER International, Inc. (TASER) warranty provisions are applicable on all sales or transfers of TASER Law Enforcement Products, including conducted electrical weapons (CEWs), onofficer audio/video cameras and related accessories.1 The term "Purchaser" means any purchaser, possessor, or user of the TASER brand products. BY USING THE TASER PRODUCT YOU ARE AGREEING TO BE SOUND BY THE TERMS OF THE WARRANTY AS SET OUT BELOW.

#### Manufacturer's Limited Warranty<sup>2</sup>

TASER warrants that its Law Enforcement Hardware Products3 are free from defects in workmanship and materials for a period of ONE (1) YEAR from the date of receipt. CEW cartridges and Smart cartridges that are expended are deemed to have operated properly.4 TASER-Manufactured Accessories<sup>6</sup> are covered under a limited 90-DAY varranty from the date of receipt. Non-TASER ianufactured accessories are covered under the manufacturer's warranty. In the event any country or state imposes a longer express warranty term than that described in this warranty document, then the country or state's term will take precedence

If a valid warranty claim is received by TASER within the warranty period, TASER agrees to repair or replace the product which TASER determines in its sole discretion to be defective under normal use. as defined in the product instructions. TASER's sole responsibility under this warranty is to either repair

or replace with the same or like product, at TASER's option.

#### Optional Extended Hardware Warranty for AXON flex, AXON body, ETM, EVIDENCE.com Dock, TASER CAM HD, X2, X26, and X26P

The optional extended warranty, when available, may only be purchased at the point of sale of the product. The extended warranty runs from the date of receipt of the extended warranty through the balance of the 1-year limited warranty plus the term of the extended warranty measured after the expiration of the 1-year limited warranty. Purchaser may not buy more than one extended warranty for any one specific product. The extended warranty does not cover user-removable battery replacement, abuse, intentional or deliberate damage to the product, or force majeure during the extended warranty period. For customers who purchase an extended warranty TASER warrants it will repair or replace the TASER product, which fails to function for any reason not excluded by this warranty, during the extended warranty period with the same or like product, at TASER's option. Purchaser may not buy a new extended warranty for any replacement or repaired product which is replaced or repaired under the extended warranty.

#### Exclusions and Limitations

A replacement product will be new or like new and have the remaining warranty period of the original product or 90 days from the date of replacement or

conditions, whether oral or written, statutory, express or implied, as permitted by applicable law. TASER specifically disclaims any and all statutory or implied warranties, including

repair, whichever period is longer. When a product

item becomes TASER's property. After the warranty

replace a TASER product for a fee. A paid for out-

This warranty does not apply and TASER will not be

other liabilities arising from: (a) damage from failure

to follow instructions relating to the product's use;

products or from the use of cartridges, batteries or

other parts, components or accessories that are not

deliberate damage to the product, or force majeure; (d) damage to a product or part that has been

repaired or modified by persons other than TASER

permission of TASER; or (e) if any TASER serial

To the extent permitted by law, this warranty

and the remedies set forth above are exclusive

and in lieu of all other warranties, remedies, and

of-warranty repair or replacement product comes

responsible for any loss, data loss, damage, or

(b) damage caused by use with non-TASER

manufactured or recommended by TASER; (c)

authorized personnel or without the written

number has been removed or defaced.

damage caused by abuse, misuse, intentional or

becomes Purchaser's property and the replaced

period, TASER may, at its sole option, repair or

or part is exchanged, any replacement item

with the manufacturer's limited warranty

Shockwave Power Magazine modules; and the X-Rail mounting

Department Legal Version: 13.0 Release Date: 3/12/2014



the universal magnetic clip), AXON body camera, Evidence Trensfer Managers (ETMs), and EVIDENCE.com Docks. Broken blast doors are not covered under TASER's limited

warrenty.
5 TASER-Manufactured Accessories include, but are not limited to; battenes; battery chargers; carrying cases; cables; docking bars; USB data dewnload kits; headbands; holsters; mounts; DPM, XDPM, CDPM, PPM, TPPM, APPM, XPPM, TPM, and

system.
The manufacturer's limited warranty provides coverage for AXON flex camera, AXON flex controller or AXON body batteries that have failed or are exhibiting diminished capecity as result of a manufacturing defect. Under the extended warranty, replacement of the AXON flex camera battery is covered, but replacement of the AXON flex controller battery and AXON body battery are not covered.

<sup>&</sup>lt;sup>1</sup> The warranty does not epply to software or services offered for, by, on, or through the TASER.com or EVIDENCE com websites. This warranty only applies to hardware
A product's estimated useful life or expiration date may not be

the product's warranty expiration date 3 TASER Law Enforcement Hardware Products include TASER X2, X26, and X26P CEWs, Simulation Handles assembled by TASER, TASER CAM and TASER CAM HD recorders. CEW cartridges, and Smart cartridges, AXON flax camera (including

TASER International, Inc.'s Nordware Visitanty, Limitations and Reliquie for Law Enforcement CES/ Products and On Officer Cameros (U.S. and Canada)

#### TASER International, Inc.'s Hardware Warranty, Limitations and Release for Law Enforcement CEW Products and On-Officer Cameras (U.S. and Canada) (Effective March 12, 2014)

without limitation, warranties of merchantability, design, fitness for a particular purpose, arising from a course of dealing, usage or trade practice, warranties against hidden or latent defects, and warranties against patent infringement. If statutory or implied warranties cannot be lawfully disclaimed, then all such warranties are limited to the duration of the express warranty described above and limited by the other provisions contained in this warranty document.

The remedies provided for in the above warranty are expressly in lieu of any other liability TASER may have. TASER's cumulative liability to any party for any loss or damage resulting from any claims, demands, or actions arising out of or relating to any TASER product will not exceed the purchase price paid to TASER for the roduct. In no event will TASER be liable for any irect, special, indirect, incidental, exemplary, punitive or consequential damages, however caused, whether for breach of warranty, breach of contract, negligence, strict liability, tort or under any other legal theory, even if TASER has been advised of the possibility of those damages or if those damages could have been reasonably foreseen, and notwithstanding any failure of essential purpose of any exclusive remedy provided in this warranty. Some local laws do not allow for the limitation or exclusion of liability for incidental or consequential damages, so the above limitation or exclusion may not apply to you. Any repair to or replacement of any product under this warranty may result in a loss of programs or data.

#### Release

Purchaser agrees to release TASER from any and all liability arising out of the deployment, use, or misuse of the TASER product, including

any claims for damages and personal injuries. Purchaser agrees to assume all risks of loss and all liability for any damages and personal injury which may result from the deployment, use, or misuse of the TASER product. TASER is not liable for the failure of the TASER product to perform and TASER is not liable for any claims made by a third party or by Purchaser for or on behalf of a third party.

#### <u>Purchaser Responsibilities and Product</u> Registration

Purchaser should update product software and/or firmware as they become available through TASER, as well as perform periodic data uploads to EVIDENCE.com services or download/backup copies of the information, data, and/or video contained on the TASER product storage media to protect the contents and as a precaution against possible operational failures.

To register your TASER product, please go to <a href="https://www.taser.com/register">www.taser.com/register</a>. Registration of your product allows TASER to contact you with important product notifications and provides a record in case of product loss or theft. Registration is voluntary and failure to register will not diminish your limited warranty rights.

#### Warranty Repair Procedure

For warranty return and repair procedures, including troubleshooting guides, please go to TASER's websites <a href="www.taser.com/support">www.taser.com/support</a> or <a href="www.evidence.com">www.evidence.com</a>, as indicated in the appropriate product user manual or quick start guide.

Failure to provide the required information for the returned product will delay the return of the repaired or replaced item. If Purchaser fails to provide the required information, including the RMA number, then TASER assumes no liability for loss of the returned product. Any TASER product that has not

been paid for, when required, or for which the required information has not been provided during a period of 90 days after receipt of the TASER product by TASER is deemed abandoned and TASER may dispose of the TASER product without any liability, compensation, or further notification to Purchaser.

Before you deliver your product for warranty service, it is your responsibility to upload the data contained in the product to the EVIDENCE.com services or download the product and keep a separate backup copy of the contents. During warranty service the contents of the storage media will be deleted and reformatted. TASER is not responsible for any loss of software programs, data, or other information contained on the storage media or any other part of the product services. The product will be returned to you configured as originally purchased, subject to applicable firmware updates. Recovery and reinstallation of software programs and user data are not covered under this warranty. If you require attempted data recovery this must be specifically requested (and a fee may be required) or the contents of your product will be deleted and the storage media reformatted in the course of warranty service.

#### General

This warranty supersedes any prior, contrary, or additional representations, whether written or oral. This warranty is TASER's only hardware warranty and may not be changed or enlarged by any agent, employee, distributor, dealer, or other person. This warranty, including any extended warranty, is non-transferable.

AXON Bex<sup>TM</sup>, Shockwave<sup>TM</sup>, Smarl<sup>TM</sup>, TASER CAM<sup>TM</sup>, X2<sup>TM</sup>, X26<sup>TM</sup>, X26<sup>TM</sup>, X26<sup>TM</sup>, X26<sup>TM</sup>, X.768<sup>TM</sup>, X.768<sup>TM</sup>, Triotect Life and "Protect Truth" are trademarks of TASER International, Inc., and TASERB, AXONB and (<sup>2)</sup> are registered trademarks of TASER International, Inc., registered to the U.S. All rights reserved. © 2014 TASER International, Inc.

Title: TASER telephonical, Inc.'s Hardwise Warrash, Limitations and Release for Law Enforcement CEN Products and On Officer Cameras (U.S. and Canada)

Department: Legal Vection: 10.0 Release Date: 2:127014



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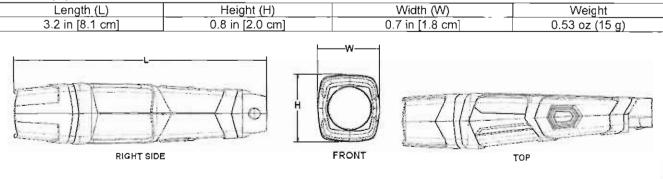
Part Number         Description         Unit of Measure           73002         AXON Body Camera         Each           73066         AXON Body Camera Full Solution Kit         Each           73075         Standard Uniform Clip Holster         Each	\$ 401.00	ļ
73066 AXON Body Camera Full Solution Kit Each	7 401.00	4
	\$ 653.20	1
	\$ 30.10	
73076 Mini Alligator Clip Holster Each	\$ 30.10	1
73077 Belt Clips Holster Each	\$ 30.10	1
73078 Holster, Z-Bracket, HW Each	\$ 30.10	1
73079 Hoister, Z-Bracket, VELCRO Each	\$ 30.10	1
73089 Pocket Mount Holster Each	\$ 30.10	
73030 AXON Flex Kit (Camera, Controller, Cable straight to right angle (73005), USB Sync Cable w/Wall Charger Each	\$ 703.45	
73061 AXON Flex Full Solution Kit Each	\$ 1,018.62	
73092 Motorla MOTO G Each	\$ 200.00	
73034 Oakley Flak Jacket Kit Flex Each	\$ 150.70	
70026 6-bay + hub Evidence.com Dock Each	\$ 1,502.48	
70023 1-bay + hub Evidence.com Dock Each	\$ 250.25	
70028 Individual bay Evidence.com Dock Each	\$ 250.25	1
70032 EXTENDED WARRANTY, 2 YEAR, EVIDENCE. COM DOCK, HU8 Each	\$ 499.95	
70031 EXTENDED WARRANTY, 2 YEAR, EVIDENCE.COM DOCK, SINGLE BAY Eech	\$ 129.90	1
70030 EXTENDED WARRANTY, 2 YEAR, EVIDENCE.COM DOCK, 6 BAY Each	\$ 79.95	1
73033 AXON Flex Kit 2-Year Extended Warranty Each	\$ 299.95	1
73074 AXON Body Cam 2-Year Extended Warranty Each	\$ 199.95	
85035 Evidence.com Storage (GB) Each	\$ 1.50	
87001 Basic EVIDENCE.com License: 1 year Each	\$ 180.00	
88001 Standard Evidence.com license: 1 year Each	\$ 300.00	
89001 Pro Evidence.com license: 1 year Each	\$ 468.00	
85078 Ultimate EVIDENCE.com annual payment Each	\$ 660.00	
85535 EVIDENCE.COM STORAGE (GB)-5 YEAR CONTRACT Each	\$ 7.50	
85054 TASER Assurance Plan AXON fiex annual payment Each	\$ 276.00	
85070 TASER Assurance Plan AXON flex annual payment Each	\$ 204.00	1
85079 TASER Assurance Plan EVIDENCE.com Dock Annual Payment (Based upon number of cameras purchased Each	\$ 36.00	4
85055 Premium Plus Package Each	\$ 15,000.00	1
85056 Premium Package Each	\$ 7,500.00	*each day*
85014 A La Cart Package Each 89005 Professional Evidence.COM License: YEAR 5 PAYMENT (Full Price) Each	\$ 2,000.00	reach day
85045 S YEAR PREPAID MAINTENANCE PLAN Each	\$ 1,150.00	1
89101 Professional Evidence.COM License: YEAR 1 PAYMENT Each	\$ 468.00	1
89101 Professional Evidence.COM Litense: YEAR 2 PAYMENT Each	\$ 468.00	1
89301 Professional Evidence.COM License; YEAR 3 PAYMENT Each	\$ 468.00	1
89401 Professional Evidence.COM License: YEAR 4 PAYMENT Lach	\$ 468.00	1
89501 Professional Evidence. COM License: YEAR 5 PAYMENT Each	\$ 468.00	1
73004 USB Synch Cable w/ Wall Charger Each	\$ 15.02	1
73008 Oakley Clip Each	\$ 20.05	1
73009 Collar/Versatile/Cap Mount Each	\$ 30.10	
73088 Ratchet Coilar/Versatile/Cap Mount Each	\$ 30.10	1
73062 Ball Cap Mount Each	\$ 30.10	
73010 Low Rider Headband Flex Each	\$ 50.20	1
73058 Low Rider Headband, Large, Flex Each	\$ 55.22	]
73006 Controller Holster, Flex Standard Uniform Clip Each	\$ 30.10	]
73035 Controller Holster, Flex, Mini Alligator Clip Flex Each	\$ 30.10	]
73036 Controller Holster, Flex, Belt Clips, Flex Each	\$ 30.10	]
73011 Eqaulette Mount Each	\$ 20.05	_
73013 Helmet Mount Each	\$ 20.05	_
73090 Helmet Mount, Ratchet, Shoei Each	\$ 20.05	1
73091 Helmet Mount, Ratchet, HJC Each	\$ 20.05	1
73020 Universal Magnet Clip Each	\$ 7.99	1
7302.1 Multi-Mounting Kit, Flex (Low Rider Headband, Collar Mount, Epaulette Mount, Oakley Kit) Each	\$ 20.05	4
73059 Ballistic Vest Mount, Rotating Each	\$ 20.05	4
73088 Ratchet Collar/Versatile/Cap Mount Each	\$ 30.10	4
73022 Cable, Straight to Right Angle 18" Each	\$ 5.98	4
73005 Cable, Straight to Right Angle, 36" Each	\$ 5.98	4
73023 Cable, Streight to Right Angle, 48" Each	\$ 5.98	4
73025 Cable, Straight to Straight, 36" Each	\$ 5.98	4
73026 Cable, Straight to Straight, 48" Each	\$ 5.98	4
73027 Cable, Right Angle to Right Angle, 18" Each	\$ 5.98	4
73028 Cable, Right Angle to Right Angle, 36" Each	\$ 5.98	4
73029 Cable, Right Angle to Right Angle, 48" Each	\$ 5.98	4
73060 Cable, Coiled, Straight to Right Angle 48" Each	\$ 13.01 \$ 15.02	<del> </del>
73081 TASER CAM HD/AXON Camera Universal Charger w/U.S. and International Adaptors Each		

Title: AXON Flex™ Camera Specifications Department: Research and Development

Version: 3.0

Release Date: 12/19/2012

AXON Flex™ Camera Models			
Model	Model No.	Color	
AXON Flex Camera	73000 series Black		
Specifications	Features		
<ol> <li>Operating temperature range:         <ul> <li>4°F to 122°F [-20°C to 50°C]</li> </ul> </li> <li>Storage temperature range:         <ul> <li>4°F to 95°F [-20°C to 35°C]</li> </ul> </li> <li>75° field of view camera lens</li> <li>Humidity: 80 percent non-condensing, when cable is attached</li> <li>30-second pre-event video buffer. Buffer does not include audio.         <ul> <li>Note: Buffer time can change depending on device state.</li> </ul> </li> <li>Up to 30 frames per second.</li> <li>640 x 480 VGA video resolution</li> <li>Up to 8 GB non-removable, solid state storage<sup>3</sup></li> <li>Approximately 4 hours video storage under highest quality recording settings; up to 9 hours storage under medium quality recording settings; and up to 13 hours storage available at lowest quality recording setting.</li> <li>Rechargeable Lithium-lon Battery<sup>4</sup></li> </ol>	<ol> <li>Ambidextrous design for left- or right-</li> <li>Multiple attachment options available, Flak Jacket® eyewear mount; Low Ri Collar mount; Epaulette/shoulder mound mount.</li> <li>Playback via the AXON™ Mobile small application or EVIDENCE Sync softward.</li> <li>Several cable styles and cable length for configurable bit rate (multiple settings size and upload speed)</li> <li>Full color audiovisual camera</li> <li>Retina Low-Light capability less than</li> <li>Constructed from impact resistant poled</li> <li>Data is protected by TASER proprietate features and can be viewed and down EVIDENCE.com services through the Evidence Transfer Manager (ETM)<sup>6</sup> a Sync software.</li> <li>Data download to personal computer EVIDENCE Sync software is also available.</li> <li>GPS tagging and streaming capability Android™ and iPhone® AXON™ Mote.</li> </ol>	including: Oakley der headband; ant; and Helmet art phone are. s are available. s to optimize file are security alloaded with AXON Flex and EVIDENCE attrough available through	
Physical Characteristics <sup>7,8</sup> Dimensions			
Length (L) Height (H)	Width (W)	Weight	
3.2 in [8.1 cm] 0.8 in [2.0 cm]		.53 oz (15 g)	



- Requires a cable connection to the AXON Flex Controller (model number 73001) to function.
- <sup>2</sup> Less than 1 month at the high temperature. Long-term storage should be in a climate-controlled environment.
- 3 Multi-Level Cell flash memory is rated for approximately 10,000 write cycles. The current technology along with normal usage, which includes recording and buffering and ETM sync processes, typically gives memory components a useful life of 4 to 5 years. A portion of the memory is reserved for the operating system.
- The AXON Flex camera contains a non-replaceable Lithium-lon battery. Rechargeable Lithium-lon batteries have a limited life of approximately 2 years, and will gradually lose their capacity to hold a charge. This loss of capacity (aging) is irreversible. As the battery loses capacity, the length of time it will power your device (run time) decreases. Additionally, Lithium-lon batteries continue to slowly discharge (self-discharge) when not in use or white in storage. It is advised that you routinely check the battery's charge status. The device should be recharged regularly to maintain the internal chemistry of the battery. TASER product user manuals summarize how to check battery status as well as battery charging instructions. The latest product manuals are available at <a href="https://www.taser.com">www.taser.com</a>
- 5 While all TASER products are thoroughly tested to ensure product reliability, all usage conditions cannot be anticipated. User checks are recommended to ensure connections remain snug and performance is unaffected. AXON Flex cables should be replaced at the first sign of wear or breakdown to ensure reliable function and use.
- 6 User account and subscription required.
- Product specification may change without notice; actual product may vary from picture.
- <sup>8</sup> Dimensions and weights are for reference only.

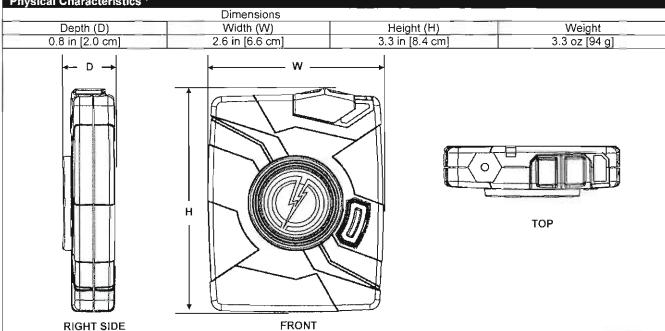


Title: AXON Flex™ Controller Specifications Department: Research and Development

Version: 4.0

Release Date: 12/19/2012

Mo	del	Model No.	Color
lex Controller <sup>1</sup>	_	73001 Black	
Specifications		Features	
<ol> <li>Operating temperature rang 4°F to 122°F [-20°C to 50°C.</li> <li>Storage temperature range: 4°F to 95°F [-20°C to 35°6.</li> <li>Humidity: 80 percent non-complete to 2500 mAH capacity. 3,4</li> <li>Over 12 hours' battery life use.</li> <li>Patents: U.S. and foreign personal capacity. 3,4</li> </ol>	°C] condensing, with cable attached ttery.	<ol> <li>EVENT button to start record</li> <li>On/Off slide switch to power t</li> <li>Battery button and LED to incapacity.</li> <li>Operation LED on the top of t status.</li> <li>Several cable styles and cable</li> <li>Holster and several clip mour</li> </ol>	the device. <sup>6</sup> licate remaining battery the housing indicates device e lengths are available. <sup>7</sup>
-nysical Characteristics	Dimensions		
Depth (D)	Width (W)	Height (H)	Weight
0.8 in [2.0 cm]	2.6 in [6.6 cm]	3,3 in [8.4 cm]	3.3 oz [94 g]



- 1 Requires cable connection to an AXON Flex Camera (model number 73000) for audio/video recording.
- <sup>2</sup> Less than 1 month at the high temperature. Long-term storage should be in a climate-controlled environment.
- Rechargeable Lithium-Ion batteries have a limited life of approximately 2 years or approximately 300 full charge and discharge cycles. With age, batteries will gradually lose their capacity to hold a charge. This loss of capacity (aging) is ineversible. As the battery loses capacity, the length of time it will power your device (run time) decreases. Additionally, lithium-ion batteries continue to slowly discharge (self-discharge) when not in use or while in storage. It is advised that you routinely check the battery's charge status. The device should be recharged regularly to maintain the internal chemistry of the battery. TASER product user manuals summarize how to check battery status as well as battery charging instructions.
- 4 The AXON Flex Controller cannot be disassembled. The internal battery is only replaceable as a complete assembly. Please contact <a href="www.TASER.com">www.TASER.com</a> to purchase a replacement AXON Flex Controller.
- 5 Uses outside the above use profile, as well as temperature and other ambient conditions, can affect battery life.
- The On/Off switch is magnetically activated. Close proximity with other magnets may cause the AXON Flex Controller to turn off or on.
- While all TASER products are thoroughly tested to ensure product reliability, all usage conditions cannot be anticipated. User checks are recommended to ensure connections remain snug and performance is unaffected. AXON Flex cables should be replaced at the first sign of wear or breakdown to ensure reliable function and use.
- 8 Product specification may change without notice; actual product may vary from picture
- 9 Dimensions and weights are for reference only.



Title: TASER EVIDENCE.com Dock 6-Bay Specifications

Department: Research and Development

Version: 4.0

Release Date: 9/17/2014

AXON® EVIDENCE.com Dock Models				
	Model		odel No.	Color
EVIDENCE.com Dock 6-Bay and Core <sup>1</sup>			70026	Black Features
Specifications <sup>2</sup> 1. Input power requirements <sup>3</sup> Voltage: 15 V DC    Current: 4 A DC    Power: 60 W    Connector: Barrel power connector, inner diameter 0.08" [2.1 mm], outer diameter 0.22" [5.5 mm], length 0.37" [9.5 mm], inside positive  2. Output specifications per port    Voltage: 4.5 V DC to 5.5 V DC    Current: 500 mA (maximum)    Power: 2.75 W (maximum)  3. Operating Temperature: -4 °F [-20 °C] to 167 °F [75 °C]  4. Humidity: 85 percent non-condensing  5. One USB B input port, twelve 2.5 mm dock output ports, one USB A 2.0 output port     Characteristics  1. Attaches to EVIDENCE.com Dock core to connect to the Internet.  Physical Characteristics			AXON flex™ flex cameras and 6 AXON Status LED of bay indicates also be obse status screer Provides pov	ign capable of managing 6 controllers and 6 AXON s, or 6 AXON body cameras flex cameras. In the device docked in the s device status. Status can exved through web-based ins. It were to device docked in the e battery charging.
	<u>-</u>			
Width (W) 6.4" [16.2 cm]	Height (H) . 2.18" [5.5 cm]		epth (D) Weight 5" [28.6 cm] 1.36 lb. [612.35 g]	
TOP VIEW			FRONT VIEV  SIDE VIEW  REAR VIEW	

<sup>&</sup>lt;sup>1</sup> This document only describes the bay. For information about the core, see the TASER EVIDENCE.com Doc Core Specifications.

2 Product specification may change without notice; actual product may vary from picture.

3 Required AC service specifications for provided external AC-DC power supply are 100–240 V AC, 1.5 A (min), 50–60 Hz.





TASER International, Inc. ("TASER," "us," or "we") and _	("Agency," "your," or "you") agree to accept and be
bound by the following terms and conditions effective	, 20 ("Effective Date"):

- 1. Access Rights. Upon the purchase or granting of a subscription from TASER and your opening of an Evidence.com account you will have access and use of the Evidence.com Services and Your Content during the subscription term ("Term"). You and each of your end users agree to adhere to this Agreement and all laws, rules, regulations, and policies applicable to your use of the Evidence.com Services. If you become aware of any violation of this Agreement by an end user, you will immediately terminate that end user's access to Your Content and the Evidence.com Services.
- 2. You Own Your Content. You control and own all right, title, and interest in and to Your Content and we obtain no rights to Your Content. You consent to our limited access to Your Content solely for the purpose of providing and supporting the Evidence.com Services to you and your end users. You represent that you own Your Content; and that none of Your Content or your end users' use of Your Content or the Evidence.com Services will violate this Agreement or applicable laws.
- 3. <u>Evidence.com Data Security</u>. We will implement commercially reasonable and appropriate measures designed to secure Your Content against accidental or unlawful loss, access or disclosure. We will maintain a comprehensive Information Security Program ("ISP") that includes logical and physical access management, vulnerability management, configuration management, incident monitoring and response, encryption of digital evidence you upload, security education, risk management, and data protection. You are responsible for maintaining the security of your end user names and passwords and taking steps to maintain appropriate security and access by your end users to Your Content. Log-in credentials are for your internal use only and you may not sell, transfer, or sublicense them to any other entity or person. You agree to be responsible for all activities undertaken by you, your employees, your contractors or agents, and your end users which result in unauthorized access to your account or Your Content. Audit log tracking for the video data is an automatic feature of the Services which provides details as to who accesses the video data and may be downloaded by you at any time. You will contact us immediately if you believe an unauthorized third party may be using your account or Your Content or if your account information is lost or stolen.
- 4. Our Support. We will make available to you updates as released by us to the Evidence.com Services. Updates may be provided electronically via the Internet. It is your responsibility to establish and maintain adequate access to the Internet in order to receive the updates. We will use reasonable efforts to continue supporting the previous version of any API or software for 6 months after the change (except if doing so (a) would pose a security or intellectual property issue, (b) is economically or technically burdensome, or (c) is needed to comply with the law or requests of governmental entities). You are responsible for maintaining the computer equipment and Internet connections necessary for your use of the Evidence.com Services.
- 5. <u>Data Privacy</u>. We will not disclose Your Content or any information about you except as compelled by a court or administrative body or required by any law or regulation. We will give you notice if any disclosure request is received for Your Content so you may file an objection with the court or administrative body. You agree to allow us access to certain information from you in order to: (a) perform troubleshooting services for your account at your request or as part of our regular diagnostic screenings; (b) enforce our agreements or policies governing your use of Evidence.com Services; or (c) perform analytic and diagnostic evaluations of the systems.
- 6. <u>Data Storage</u>. We will determine the locations of the data centers in which Your Content will be stored and accessible by your end users. For United States customers, we will ensure that all of Your Content stored in the Evidence.com Services remains within the United States including any backup data, replication sites, and disaster recovery sites. You consent to the transfer of Your Content to third parties for the purpose of storage of Your Content. Third party subcontractors responsible for storage of Your Content are contracted by us for data storage services. Ownership of Your Content remains with you.
- 7. Fees and Payment. Additional end users may be added during the Term at the pricing in effect at the time of purchase of additional end users, prorated for the duration of the Term. Additional end user accounts will terminate on the same date as the pre-existing subscriptions. You are responsible for paying all subscription fees and applicable taxes and duties for Evidence.com Services. Unless otherwise specified by us, all fees for Evidence.com Services are due and payable net 30 days for approved credit. Payment obligations are non-cancelable and fees paid are non-refundable and all amounts payable will be made without setoff, deduction, or withholding. We reserve the right to charge additional fees for you exceeding your purchased storage amounts or for TASER's assistance in the downloading or exporting of Your Content. We may charge you interest at the rate of 1.5% per month (or the highest rate permitted by law, if less) on all late payments. If a delinquent account is sent to collections, you are responsible for all collection and attorneys' fees.
- 8. <u>Suspension of Evidence.com Services</u>. We may suspend your or any end user's right to access or use any portion or all of the Evidence.com Services immediately upon notice to you if we determine:
- a. Your or an end user's use of or registration for the Evidence.com Services (i) poses a security risk to the Evidence.com Services or any third party, (ii) may adversely impact the Evidence.com Services or the systems or content of any other customer, (iii) may subject us, our affiliates, or any third party to liability, or (iv) may be fraudulent;
- b. You are, or any end user is, in breach of this Agreement, including if you are delinquent on your payment obligations for more than 30 days; or
  - c. You have become the subject of any bankruptcy, reorganization, tiquidation, dissolution, or similar proceeding.
- d. If we suspend your right to access or use any portion or all of the Evidence.com Services, you remain responsible for all fees and charges incurred through the date of suspension without any credits for any period of suspension. We will not delete any of Your Content on



Evidence.com as a result of your suspension, except as specified elsewhere in this Agreement.

#### Term.

- a. Subscription Term. The start date of the Term of this Agreement will be determined based upon the shipment date of any hardware ordered as authorized by you in a signed Quote or purchase order and will remain in effect for the subscription Term agreed to in the Quote or purchase agreement together with any renewal Terms until terminated as provided in this Agreement. If the hardware is shipped in the first half of a month, then the Term starts on the 1st of the following month. If the hardware is shipped in the last half of a month, then the Term begins on the 1st of the following month. If no hardware is purchased, then the Term will begin on the first of the month following the Effective Date of the Agreement. This Agreement automatically renews for additional successive Terms of one (1) year each after the completion of your initial Term at the list prices then in effect, unless you give us written notice of cancellation sixty (60) days prior to the end of a Term.
- b. Free Trial Term. If you signed up for a free trial, you are granted a limited non-exclusive license to use the Evidence.com Services for the term of the free trial period ("Trial Term"). Upon the expiration of the Trial Term you must purchase the Evidence.com Services to continue to use the Evidence.com Services to access Your Content.
- c. Free EVIDENCE.com Lite Account. If you signed up for a free Evidence.com Lite account, you are granted a limited non-exclusive license to use the Evidence.com Lite Services. Your use of the Evidence.com Lite Services is not limited to a specific term and you may cancel your Evidence.com Lite account and download Your Content at any time. Evidence.com Lite allows users to manage their conducted electrical weapon (CEW) firing logs and TASER CAM data.

#### 10. Termination.

- a. Termination for Convenience. We may terminate this Agreement for any reason by providing you 30 days advance notice. In the event that we terminate this Agreement under this Section we will issue you a refund of any prepaid amounts on a prorated basis.
  - b. Termination for Cause.
    - i. By Either Party. Either party may terminate this Agreement for cause upon 30 days advance notice to the other party if there is any material default or breach of this Agreement by the other party, unless the defaulting party has cured the material default or breach within the 30-day notice period. In the event that you terminate this Agreement under this Section and we failed to cure the material breach or default, we will issue you a refund of any prepaid amounts on a prorated basis.
    - ii. By Agency. You are obligated to pay the fees under this Agreement as may lawfully be made from funds budgeted and appropriated for that purpose during your then current fiscal year. In the event that sufficient funds will not be appropriated or are not otherwise legally available to pay the fees required under this Agreement, this Agreement may be terminated by you. You agree to deliver notice of termination under this Section 10(b)(ii) at least 90 days prior to the end of the then current fiscal year.
- c. Effect of Termination. Upon any termination of this Agreement: (a) all your rights under this Agreement immediately terminate; (b) you remain responsible for all fees and charges you have incurred through the date of termination; and (c) Sections 2, 5–7, 11, 12 (except the license granted to you in Section 12), 13, and 15–19 will continue to apply in accordance with their terms.

#### 11. Return of Your Content.

- a. During the Term. You can log into the Evidence.com Services to retrieve and manually download Your Content at any time during the Term.
- b. After Termination. We will not delete any of Your Content as a result of a termination during the 90 days following termination. During this 90-day period you may retrieve Your Content only if you have paid all amounts due (there will be no application functionality of the Evidence.com Services during this 90-day period other than the ability for you to retrieve Your Content). You will not incur any additional fees if you download Your Content from the Evidence.com Services during this 90-day period. We have no obligation to maintain or provide any of Your Content after the 90-day period and will thereafter, unless legally prohibited, delete all of Your Content stored in the Evidence.com Services. Upon request, we will provide written proof that all of Your Content has been successfully deleted and fully removed from the Evidence.com Services.
- c. Post-Termination Assistance. We will provide you with the same post-termination data retrieval assistance that we generally make available to all customers. Requests that we provide additional assistance to you in downloading or transferring Your Content will result in additional fees from us and we will not warranty or guarantee data integrity or readability in the external system.
- 12. IP Rights. We or our licensors own and reserve all right, title, and interest in and to the Evidence.com Services and related software. Subject to the terms of this Agreement, we grant you a limited, revocable, non-exclusive, non-sublicensable, non-transferrable license to access and use the Evidence.com Services solely in accordance with this Agreement during the Term. We own all right, title, and interest in and to the Evidence.com Services, including without limitation all Intellectual Property Rights. If you or your end users provide any suggestions to us for enhancements or improvements, we will own all right, title, and interest in and to the suggestions and have the right to use the suggestions without restriction, even if you or your end users have designated the suggestions as confidential. You irrevocably assign to us all right, title, and interest in and to the suggestions and agree to provide us any assistance we may require to document, perfect, and maintain our rights in the suggestions.
- 13. <u>License Restrictions</u>. Neither you nor any of your end users may use the Evidence.com Services in any manner or for any purpose other than as expressly permitted by this Agreement. Neither you nor any of your end users may, or attempt to: (a) permit any third party to access the Evidence.com Services except as permitted in this Agreement; (b) modify, alter, tamper with, repair, or otherwise create derivative



works of any of the Evidence.com Services; (c) reverse engineer, disassemble, or decompile the Evidence.com Services or apply any other process or procedure to derive the source code of any software included in the Evidence.com Services, or allow any others to do the same; (d) access or use the Evidence.com Services in a way intended to gain unauthorized access, avoid incurring fees or exceeding usage limits or quotas; (e) copy the Evidence.com Services in whole or part, except as expressly permitted in this Agreement; (f) use trade secret information contained in the Evidence.com Services, except as expressly permitted in this Agreement; (g) resell, rent, loan, or sublicense the Evidence.com Services; (h) access the Evidence.com Services in order to build a competitive product or service or copy any features, functions, or graphics of the Evidence.com Services; (i) remove, alter, or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of ours or our licensors on or within the Evidence.com Services or any copies of the Evidence.com Services; or (j) use the Evidence.com Services to store or transmit infringing, libelous, or otherwise unlawful or tortious material, to store or transmit material in violation of third-party privacy rights, or to store or transmit malicious code. All licenses granted to you in this Agreement are conditional on your continued compliance this Agreement, and will immediately and automatically terminate if you do not comply with any term or condition of this Agreement. During and after the Term, you will not assert, nor will you authorize, assist, or encourage any third party to assert, against us or any of our affiliates, customers, vendors, business partners, or licensors, any patent infringement or other intellectual property infringement claim regarding any Evidence.com Services you have used. You may only use our trademarks in accordance with the TASER Trademark Use Guidelines (located at www.TASER.com).

- 14. Third-Party Products and Services. No purchase of third-party products or services is required to use the Evidence.com Services other than a computer and Internet access. Any acquisition by you of third-party products or services and any exchange of data between you and any third-party provider, is solely between you and the applicable third-party provider. We do not warrant or support third-party products or services, whether or not they are designated by us as "certified" or otherwise, except as specified in a Quote. If you install or enable Third-Party Applications for use with Evidence.com Services, you acknowledge that we may need to allow providers of those Third-Party Applications to access Your Content as required for the interoperation of the Third-Party Applications with the Evidence.com Services. We are not responsible for any disclosure, modification or deletion of Your Content resulting from any access by Third-Party Application providers.
- 15. Representations by You. You represent and warrant to us that: (a) you have been duly authorized by the laws of the applicable jurisdiction, and by a resolution of your governing body, if legally required, to execute and deliver this Agreement and to carry out your obligations under this Agreement; (b) all legal requirements have been met, and procedures have been followed, including public bidding, if legally required, in order to ensure the enforceability of this Agreement; (c) if you are a government agency, that the Evidence.com Services will be used by you only for essential governmental or proprietary functions consistent with the scope of your authority and will not be used in a trade or business of any person or entity, by the federal government or for any personal, family or household use; and (d) if you are a government agency, you have funds available to pay until the end of its current appropriation period, and you intend to request funds to make payments in each appropriation period, from now until the end of the Term.
- 16. Our Warranty. We warrant that the Evidence.com Services (a) will perform materially in accordance with the Documentation, (b) will be performed in a timely and professional manner by qualified persons with the technical skills, training, and experience to perform the Evidence.com Services, and (c) will not infringe or misappropriate any patent, copyright, trademark, or trade secret rights of any third party. All warranties or guarantees given or made by us with respect to the Evidence.com Services are solely for the benefit of you and your end users and are not transferable and are null and void if you breach any term or condition of this Agreement.

THE EVIDENCE.COM SERVICES ARE PROVIDED "AS IS." WE AND OUR AFFILIATES AND LICENSORS MAKE NO REPRESENTATIONS OR WARRANTIES OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY OR OTHERWISE THAT THE EVIDENCE.COM SERVICES OR THIRD-PARTY CONTENT WILL BE UNINTERRUPTED, ERROR FREE OR FREE OF HARMFUL COMPONENTS, OR THAT ANY CONTENT, INCLUDING YOUR CONTENT OR THE THIRD-PARTY CONTENT, WILL BE SECURE OR NOT OTHERWISE LOST OR DAMAGED, OR THAT THE EVIDENCE.COM SERVICES WILL MEET YOUR REQUIREMENTS. EXCEPT AS PROVIDED IN THIS SECTION 16, TO THE EXTENT PROHIBITED BY LAW, WE AND OUR AFFILIATES AND LICENSORS DISCLAIM ALL WARRANTIES, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE, NON-INFRINGEMENT, OR QUIET ENJOYMENT, AND ANY WARRANTIES ARISING OUT OF ANY COURSE OF DEALING OR USAGE OF TRADE.

YOU ARE SOLELY RESPONSIBLE FOR ENSURING THAT YOUR USE OF THE EVIDENCE.COM SERVICES IS IN ACCORDANCE WITH APPLICABLE LAW. YOU ARE SOLELY RESPONSIBLE FOR: (A) ALL DATA BEFORE IT IS UPLOADED TO THE EVIDENCE.COM SERVICES; (B) CONFIGURING AND SETTING UP ANY HARDWARE OR NETWORKS THAT YOU CONNECT TO THE EVIDENCE.COM SERVICES; (C) YOUR NETWORKS AND HOW THEY MAY INTERACT WITH THE HARDWARE, SOFTWARE, OR EVIDENCE.COM SERVICES; AND (D) ANY SECURITY SETTINGS YOU ESTABLISH TO INTERACT WITH OR ON THE EVIDENCE.COM SERVICES. WE DISCLAIM ANY WARRANTIES OR RESPONSIBILITY FOR DATA CORRUPTION OR ERRORS BEFORE THE DATA IS UPLOADED TO THE EVIDENCE.COM SERVICES.

- 17. <u>Indemnification and Hold Harmless</u>. This Section states a party's sole liability to, and the party's exclusive remedy against, the other party for any type of claim specified below.
- a. Indemnification by Us. We will defend, indemnify, and hold you harmless, and each of your respective employees, officers, lirectors, and representatives from and against any claims, damages, losses, liabilities, costs, and expenses (including reasonable attorneys' fees) arising out of or relating to any: (a) acts or omissions of us or our subcontractors or anyone directly or indirectly employed by any of them

Title: EVIDENCE.com Master Service Agreement Department: Legal Version: 6.0 Roleaso Quio: 6725/2014



or anyone for whose acts arising out of or related to this Agreement any of them may be liable, save and except for damage or injury caused solely by the negligence of you or your agents, officers, or employees; and (b) third-party claim alleging that the use of the Evidence.com Services as permitted under this Agreement infinges or misappropriates the intellectual property rights of a third party. You must provide us with prompt written notice of each such claim, tender to us the defense or settlement of each such claim at our expense, and cooperate fully with us in the defense or settlement of each such claim. If we receive notice of an alleged infringement, or if your use of the Evidence.com Services will be prevented by permanent injunction, we may, at our sole option and expense, procure for you the right to continue using the Evidence.com Services as provided in this Agreement, modify the Evidence.com Services so that it no longer infringes, replace the Evidence.com Services with other services of equal or superior functional capability, refund to you all amounts paid by you to us under this Agreement for the Evidence.com Services in the 1-year period immediately preceding the first event giving rise to the claim of infringement, or in the case of trademark infringement, instruct you to use an alternative trademark. We have no liability to you or any third party if any alleged infringement or claim of infringement is to any extent based upon: (a) any modification of the Evidence.com Services by you or any third party not approved by us; (b) use of the Evidence.com Services in connection or in combination with equipment, devices, or services not approved or recommended by us; (c) the use of Evidence.com Services other than as permitted under this Agreement or in a manner for which it was not intended; or (d) the use of other than the most current release or version of any software provided by us as part of or in connection with the Evidence.com Services. Nothing in this Section will affect any warranties in favor of you that are otherwise provided in or arise out of this Agreement.

- b. Hold Harmless by You. To the extent permitted by your jurisdiction's local law, you will hold harmless us, our affiliates and licensors, and each of their respective employees, officers, directors, and representatives from and against any claims, damages, losses, liabilities, costs, and expenses (including reasonable attorneys' fees) arising out of or relating to any third-party claim concerning: (a) your or any of your end users' use of the Evidence.com Services (including any activities under your account and use by your employees and agents); (b) breach of this Agreement or violation of applicable law by you or any of your end users; (c) Your Content or the combination of Your Content with other applications, content or processes, including any claim involving alleged infringement or misappropriation of third-party rights by Your Content or by the use of Your Content; (d) a dispute between you and any of your end users; or (e) a dispute between you and any third-party over your collection or use of Your Content. You agree to maintain insurance coverage up to the amount allowed by State and local laws and regulations that would cover any claims, damages, losses, liabilities, costs, and expenses (including reasonable attorneys' fees) arising out of or related to any third-party claim in this section 17(b).
- 18. Limitations of Liability. WE AND OUR AFFILIATES OR LICENSORS WILL NOT BE LIABLE TO YOU FOR ANY DIRECT, INDIRECT. INCIDENTAL, SPECIAL, CONSEQUENTIAL OR EXEMPLARY DAMAGES (INCLUDING DAMAGES FOR LOSS OF PROFITS, GOODWILL, USE, OR DATA), EVEN IF A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. FURTHER, NEITHER WE NOR ANY OF OUR AFFILIATES OR LICENSORS WILL BE RESPONSIBLE FOR ANY COMPENSATION, REIMBURSEMENT, OR DAMAGES ARISING IN CONNECTION WITH: (A) YOUR INABILITY TO USE THE EVIDENCE.COM SERVICES, INCLUDING AS A RESULT OF ANY (I) TERMINATION OR SUSPENSION OF THIS AGREEMENT OR YOUR USE OF OR ACCESS TO THE EVIDENCE.COM SERVICES, (ii) OUR DISCONTINUATION OF ANY OR ALL OF THE EVIDENCE.COM SERVICES, OR, (iii) WITHOUT LIMITING ANY OTHER OBLIGATIONS, ANY UNANTICIPATED OR UNSCHEDULED DOWNTIME OF ALL OR A PORTION OF THE EVIDENCE.COM SERVICES FOR ANY REASON, INCLUDING AS A RESULT OF POWER OUTAGES, SYSTEM FAILURES OR OTHER INTERRUPTIONS; (B) THE COST OF PROCUREMENT OF SUBSTITUTE GOODS OR SERVICES; (C) ANY INVESTMENTS, EXPENDITURES, OR COMMITMENTS BY YOU IN CONNECTION WITH THIS AGREEMENT OR YOUR USE OF OR ACCESS TO THE EVIDENCE.COM SERVICES; OR (D) ANY UNAUTHORIZED ACCESS TO, ALTERATION OF, OR THE DELETION, DESTRUCTION, DAMAGE, LOSS OR FAILURE TO STORE ANY OF YOUR CONTENT OR OTHER DATA. IN ANY CASE, WHETHER IN CONTRACT, TORT OR UNDER ANY OTHER THEORY OF LIABILITY, OUR AND OUR AFFILIATES' AND LICENSORS' AGGREGATE LIABILITY UNDER THIS AGREEMENT WILL BE LIMITED TO THE GREATER OF \$100,000 OR THE AMOUNT YOU ACTUALLY PAY US UNDER THIS AGREEMENT FOR THE EVIDENCE.COM SERVICES THAT GAVE RISE TO THE CLAIM DURING THE 12 MONTHS PRECEDING THE CLAIM.

#### 19. Miscellaneous.

#### a. Definitions.

- i. "Evidence.com Services" means our web services for Evidence.com, the EVIDENCE.com site, EVIDENCE Sync software, EVIDENCE Mobile App, AXON® Mobile App, other software, maintenance, storage, and any other product or service provided by us under this Agreement. This does not include any Third-Party Applications, hardware warranties, or the my.evidence.com services.
- ii. "Your Content" means software, data, text, audio, video, images or other content you or any of your end users (a) run on the Evidence.com Services, (b) cause to interface with the Evidence.com Services, or (c) upload to the Evidence.com Services under your account or otherwise transfer, process, use or store in connection with your account.
- iii. "Documentation" means the user guides, quick reference guides, and other technical and operations manuals and specifications for the Evidence.com Services provided by us, as that documentation may be updated by us from time to time.
- "Confidential Information" means all nonpublic information disclosed by us, our affiliates, business partners or our or their respective employees, contractors or agents that is designated as confidential or that, given the nature of the information or circumstances surrounding its disclosure, reasonably should be understood to be confidential. Confidential Information includes:

Title: EVIDENCE.com Master Service Agreement Department: Legal Version: 6,0 Rolease Date: 5/25/2014



- (a) nonpublic information relating to our or our affiliates or business partners' technology, customers, business plans, promotional and marketing activities, finances and other business affairs; (b) third-party information that we are obligated to keep confidential; and (c) the nature, content and existence of any discussions or negotiations between you and us or our affiliates that is not subject to your public record laws. Confidential Information does not include any information that: (i) is or becomes publicly available without breach of this Agreement; (ii) can be shown by documentation to have been known to you at the time of your receipt from us; (iii) is received from a third party who did not acquire or disclose the same by a wrongful or tortious act; or (iv) can be shown by documentation to have been independently developed by you without reference to the Confidential Information.
- v. "Policies" means any Service Level Agreement, the Trademark Use Guidelines, all restrictions described on the Evidence.com site, and any other policy or terms referenced in or incorporated into this Agreement. Policies do not include whitepapers or other marketing materials.
- b. Confidentiality. Any party may use the other party's Confidential Information only as permitted under this Agreement. Except as required by applicable law or judicial order, you will not disclose our Confidential Information during the Term or at any time during the 5-year period following the end of the Term. You will take all reasonable measures to avoid disclosure, dissemination or unauthorized use of our Confidential Information.
- c. Force Majeure. Neither party will be liable for any delay or failure to perform any obligation under this Agreement where the delay or failure results from any cause beyond the parties' reasonable control, including acts of God, labor disputes or other industrial disturbances, systemic electrical, telecommunications, or other utility failures, earthquake, storms or other elements of nature, blockages, embargoes, riots, acts or orders of government, acts of terrorism, or war.
- d. Independent Contractors. The parties are independent contractors, and neither party, nor any of their respective affiliates, is an agent of the other for any purpose or has the authority to bind the other. This Agreement does not create a partnership, franchise, joint venture, agency, fiduciary, or employment relationship between the parties.
- e. No Third-Party Beneficiaries. This Agreement does not create any third-party beneficiary rights in any individual or entity that is not a party to this Agreement.
- f. Non-discrimination and Equal Opportunity. During the performance of this Agreement, we agree that neither we nor our employees will discriminate against any person, whether employed by us or otherwise, on the basis of basis of race, color, religion, gender, age, national origin, handicap, marital status, or political affiliation or belief. In all solicitations or advertisements for employees, agents, subcontractors or others to be engaged by us or placed by or on behalf of us, we will state all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, age, national origin, handicap, marital status, or political affiliation or belief.
- g. U.S. Government Rights. The Evidence.com Services are provided to the U.S. Government as "commercial items," "commercial computer software," "commercial computer software documentation," and "technical data" with the same rights and restrictions generally applicable to the Evidence.com Services. If you are using the Evidence.com Services on behalf of the U.S. Government and these terms fail to meet the U.S. Government's needs or are inconsistent in any respect with federal law, you will immediately discontinue your use of the Evidence.com Services. The terms "commercial item," "commercial computer software," "commercial computer software documentation," and "technical data" are defined in the Federal Acquisition Regulation and the Defense Federal Acquisition Regulation Supplement.
- h. Import and Export Compliance. In connection with this Agreement, each party will comply with all applicable import, re-import, export, and re-export control taws and regulations, including the Export Administration Regulations, the International Traffic in Arms Regulations, and country-specific economic sanctions programs implemented by the U.S. Office of Foreign Assets Control. You are solely responsible for compliance related to the manner in which you choose to use the Evidence.com Services, including your transfer and processing of Your Content, the provision of Your Content to end users, and the region in which any of the foregoing occur.
- i. Assignment. Neither party may assign or otherwise transfer this Agreement or any of its rights and obligations under this Agreement without the prior written approval of the other party; except that we may assign or otherwise transfer this Agreement or any of our rights or obligations under this Agreement without your consent (a) for financing purposes, (b) in connection with a merger, acquisition or sale of all or substantially all of our assets, (c) to as part of a corporate reorganization, or (d) to a subsidiary corporation. Subject to the foregoing, this Agreement will be binding upon, and inure to the benefit of the parties and their respective successors and assigns.
- j. No Waivers. The failure by either party to enforce any provision of this Agreement will not constitute a present or future waiver of the provision nor limit the party's right to enforce the provision at a later time. All waivers by a party must be in writing and sent in accordance with this Agreement to be effective.
- k. Severability. This Agreement is contractual and not a mere recital. If any portion of this Agreement is held to be invalid or unenforceable, the remaining portions of this Agreement will remain in full force and effect. Any invalid or unenforceable portions will be interpreted to effect and intent of the original portion. If such construction is not possible, the invalid or unenforceable portion will be severed from this Agreement but the rest of the Agreement will remain in full force and effect.
- I. Governing Law; Venue. The laws of the state where you are physically located, without reference to conflict of law rules, govern this Agreement and any dispute of any sort that might arise between the parties. The United Nations Convention for the International Sale of Goods does not apply to this Agreement.
  - m. Litigation Costs. In the event of any legal action to enforce the provisions of this Agreement, the successful party in enforcing any



provision of this Agreement will be awarded that party's reasonable attomeys' fees and costs.

- n. Notices. All communications and notices to be made or given pursuant to this Agreement must be in the English language.
  - i. To You. We may provide any notice to you under this Agreement by: (i) posting a notice on your specific agency EVIDENCE.com site; or (ii) sending a message to the email address(es) then associated with your account. Notices we provide by posting on your EVIDENCE.com site will be effective upon posting and notices we provide by email will be effective when we send the email. You will be deemed to have received any email sent to the email address then associated with your account when we send the email, whether or not you actually receive the email.
  - ii. To **Us**. To give us notice under this Agreement, you must contact us: (i) by email transmission to evidencecontracts@taser.com; or (ii) by personal delivery, overnight courier or registered or certified mail to TASER International, Inc., ATTN: Evidence Contracts, 17800 N. 85th Street, Scottsdale, Arizona 85255. We may update the email or address for notices to us by posting a notice on your Evidence.com site. Notices provided by personal delivery will be effective immediately. Notices provided by email transmission or overnight courier will be effective one business day after they are sent. Notices provided registered or certified mail will be effective 3 business days after they are sent.
- o. Entire Agreement. This Agreement, including the Policies and the Quote provided by TASER, is the entire agreement between you and TASER regarding the Evidence.com Services. This Agreement supersedes all prior or contemporaneous representations, understandings, agreements, or communications between you and TASER, whether written or verbal, regarding the subject matter of this Agreement. You agree that your purchases are neither contingent on the delivery of any future functionality or features nor dependent on any oral or written public comments made by us regarding future functionality or features of the Evidence.com Services. We will not be bound by, and specifically object to, any term, condition or other provision which is different from or in addition to the provisions of this Agreement (whether or not it would materially alter this Agreement) and which is submitted by you in any order, receipt, acceptance, confirmation, correspondence or other document. No modification or amendment of any portion of this Agreement will be effective unless in writing and signed by the parties to this Agreement. If we provide a translation of the English language version of this Agreement, the English language version of the Agreement will control if there is any conflict.
- p. Voluntary Agreement. This Agreement was negotiated and executed voluntarily and is not the result of duress, fraud, undue influence or any threat of any kind. All parties had the opportunity to read and consider this Agreement, to consult with counsel, and fully understand the Agreement.
  - q. Time is of the Essence. Time is of the essence in connection with all matters and obligations pertaining to this Agreement.
- r. Counterparts. If this Agreement from requires the signatures of the parties, then this Agreement may be executed in any number of counterparts, each of which will be considered an original for all purposes, and all of which, when taken together, constitute one and the same Agreement.

TASER International, Inc.	Agency Name:
By:	By:
Address: 17800 N. 85 <sup>th</sup> Street Scottsdale, AZ 85255 Attn: General Counsel Email: legal@taser.com	Address:

[Document revised 6-25-2014]

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BY ORDERING OR ACCEPTING PROFESSIONAL SERVICES FROM TASER INTERNATIONAL, INC. (TASER) YOU AGREE THAT YOU HAVE READ AND UNDERSTAND THIS AGREEMENT AND YOU ACCEPT AND AGREE TO BE BOUND BY THE FOLLOWING TERMS AND CONDITIONS. You represent to us that you are lawfully able to enter into contracts and if you are entering into this Agreement for an entity, such as the company, municipality, or government agency you work for, you represent to us that you have legal authority to bind that entity. If you do not have this authority, do not order or accept the Professional Services. In consideration of the mutual promises contained in this Agreement, the parties agree to all terms of the Agreement effective as of the date you signed the Quote or submit your purchase order, whichever is first (Effective Date).

#### **Terms and Conditions**

This Professional Services Agreement (Agreement) is an agreement between TASER International, Inc. (TASER, we, us, or our) and you or the entity you represent (Agency or you). This Agreement contains the terms and conditions that govern our provision of Professional Services to you for assistance in deploying and implementing TASER camera systems and EVIDENCE.com service solutions. See Section 17 for definitions of certain capitalized terms used in this Agreement.

#### 1. Term and Pricing.

- a. Term. The term of this Agreement commences on the Effective Date. The actual work to be performed by us is not authorized to begin until we receive the signed Quote or your purchase order, whichever is first.
- b. Service Pricing. All Services performed by us will be rendered in accordance with the fees set forth in the Quote. You will pay us in accordance with the terms contained in this Agreement unless different payment terms have been identified and agreed upon in the Quote.
- c. Taxes. You are responsible for any sales or use taxes assessed on payment for Services and Products. We will itemize sales or use taxes separately on our invoices. We are responsible for all other taxes, duties and fees. If you are exempt from taxation for the Services or Products, you must submit an exemption certificate to us.

#### 2. Invoicing and Payment Terms.

- Services. We will invoice you, in accordance with this Agreement, for all Services provided. Notwithstanding the foregoing, no terms, provisions, or conditions of any purchase order or other business form or written authorization used by you will have any effect on, or otherwise modify, the rights, duties, or obligations of the parties under this Agreement, regardless of any failure of us to object to such terms, provisions, or conditions.
- b. Payment. All payments for fees and expenses are due 30 days after the date of invoice. Interest at the rate of 1.5% per month (or the highest rate permitted by law, if less) may be charged on all late payments. Payment obligations are non-cancelable and amounts paid are non-refundable. All amounts payable under this Agreement will be made without setoff or counterclaim, and without any deduction or withholding. Amounts prepaid for Services will expire within 6 months of the Effective Date; therefore all Services must be completed within that time period. Any delays by you may result in additional fees due to us, and delay in our completion of the Services.
- 3. Scope of Services. The project scope will consist of the Services identified on your Quote. The Premium Plus Service Package and Premium Service Package are detailed below:

Description of the Service Packages				
	Premium Plus Services	Premium Services		
System set up and configuration Setup AXON® Mobile on smart phones (if applicable) Configure categories & custom roles based on Agency need Troubleshoot IT issues with EVIDENCE.com and evidence transfer manager (ETM) access Work with IT to install EVIDENCE Sync software on locked-down computers (if applicable)	1 on-site session	virtual assistance		
ETM installation	on-site assistance	virtual assistance		

Professional Services Agreement

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4. Out of Scope Services. We are responsible to perform only the Services described on your Quote. Any

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additional services discussed or implied that are not defined explicitly by the Quote will be considered out of the scope.

#### 5. Delivery of Services.

- a. Hours and Travel. Our personnel will work within normal business hours, Monday through Friday, 8:30 a.m. to 5:30 p.m., except holidays unless otherwise agreed in advance. All tasks on-site will be performed over a consecutive timeframe unless otherwise agreed to by the parties in advance. Travel time by our personnel to your premises will not be charged as work hours performed.
- **b.** Changes to Services. Changes to the scope of Services must be documented and agreed upon by the parties in a change order. If the changes cause an increase or decrease in any charges or cause a scheduling change from that originally agreed upon, an equitable adjustment in the charges or schedule will be agreed upon by the parties and included in the change order, signed by both parties.
- c. Delays. If any delays are caused by you, you will be responsible for any costs incurred by us in preparing for the performance of the Services, and we will be entitled to recover these costs from you, including travel related costs. The non-performance or delay by us of our obligations under this Agreement will be excused if and to the extent the non-performance or delay results directly from the failure by you to perform your responsibilities. If any failure or delay by you to perform any of your responsibilities prevents or delays our performance of our obligations under this Agreement, we will be entitled to a reasonable extension of time to the applicable performance dates to reflect the extent of the impact of the failure or delay by you.
- d. Performance Warranty. We warrant that we will perform the Services in a good and workmanlike manner. In the event the Services do not meet the requirements and specifications agreed upon, you must provide us with written notice and details of the alleged non-complying Services within 7 calendar days after completion of the Services involved. After determination by us that the Services were not in conformance to the requirements and specifications, we will re-perform the non-complying Services at no additional cost.
- 6. Your Responsibilities. Our successful performance of the Services depends upon your:
  - a. Making available your relevant systems for assessment by us prior to our arrival at the Installation Site;
- **b.** Ensuring that prior to our arrival at the Installation Site that your network and systems comply with the following system requirements posted at <a href="http://www.taser.com/products/digital-evidence-management/evidence">http://www.taser.com/products/digital-evidence-management/evidence</a>;
- **c.** Making any required modifications, upgrades or alterations to your hardware, facilities, systems and networks related to our performance of the Services prior to our arrival at the Installation Site;
- **d.** Providing access to the building facilities and where we are is to perform the Services, subject to safety and security restrictions imposed by you (including providing security passes or other necessary documentation to our representatives performing the Services permitting them to enter and exit your premises with laptop personal computers and any other materials needed to perform the Services);
- **e.** Providing suitable workspace with telephone and Internet access for our personnel while working at the Installation Site and in your facilities;
- f. Timely implementation of operating procedures, audit controls, and other procedures necessary for your intended use of the Products;
- **g.** Providing all necessary infrastructure information (TCP/IP addresses, node names and network configuration) necessary for us to provide the Services;
  - h. Promptly installing and implementing any and all software updates provided by us;
  - i. Ensuring that all appropriate data backups are performed;
- j. Providing to us the assistance, participation, review and approvals and participating in testing of the Products as requested by us;
- **k.** Providing us with remote access to your EVIDENCE.com account when required for us to perform the Services:
- I. Designating a representative who will be the main point of contact for all communication with us and who has the authority to act on your behalf in matters regarding the performance of the Services;
- **m.** Ensuring the reasonable availability by phone or pager of knowledgeable staff and personnel, system administrators and operators to provide timely, accurate, complete and up-to-date documentation and information for the duration of the Term (these contacts are to provide background information and clarification of information required to perform the Services);
  - n. Instructing your personnel so that they are, at all times, educated and trained in the proper use and

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operation of the Products and that the Products are used in accordance with applicable TASER manuals and instructions; and

- Identifying in advance any holidays, non-work days, or major events that may impact the project.
- 7. Authorization to Access Computer Systems to Perform Services. You authorize us to access your relevant computers and network systems solely for the purpose of performing the Services. We will work diligently to identify as soon as reasonably practicable the resources and information we expect to use, and will provide an initial itemized list to you. You are responsible for, and assume the risk of any problems, delays, losses, claims, or expenses resulting from the content, accuracy, completeness, and consistency of all data, materials, and information supplied by you.
- 8. Site Preparation and Installation. Prior to delivering any Services, we will provide you with 1 copy of the then-current user documentation for the Services and related Products in paper or electronic form (Product User **Documentation**). The Product User Documentation will include all environmental specifications that must be met in order for the Services and related Products to operate in accordance with the Product User Documentation. Prior to the installation of Product (whether performed by you or TASER), you must prepare the Installation Site in accordance with the environmental specifications set forth in the Product User Documentation. Following the installation of the Products, you must maintain the Installation Site where the Products have been installed in accordance with the environmental specifications set forth in the Product User Documentation. In the event that there are any updates or modifications to the Product User Documentation for any Products provided by us under this Agreement, including the environmental specifications for the Products, we will provide the updates or modifications to you when they are generally released by us to our customers.
- 9. Acceptance Checklist. We will present you with an Acceptance Checklist (Checklist) upon our completion of the Services. You will sign the Checklist acknowledging completion of the Services once the on-site service session has been completed. If you reasonably believe that we did not complete the Services in substantial conformance with this Agreement, you must notify us in writing of your specific reasons for rejection of the Services within 7 calendar days from delivery of the Checklist to you. We will address your issues and then will re-present the Checklist for your approval and signature. If we do not receive the signed Checklist or a written notification of the reasons for the rejection of the performance of the Services from you within 7 calendar days of delivery of the Checklist to you, the absence of your response will constitute your affirmative acceptance of the Services, and a waiver of any right of rejection.
- 10. Liability for Loss or Corruption of Data. The parties' default obligations concerning the liability for any loss or corruption of data under this Agreement are as follows:
- a. You are responsible for: (i) instituting proper and timely backup procedures for your software and data; (ii) creating timely backup copies of any of your software or data that may be damaged, lost, or corrupted due to our provision of Services; and (iii) using backup copies to restore any of your software or data in the event of any loss of, damage to, or corruption of the operational version of your software or data, even if such damage, loss, or corruption is due to our negligence.
- b. If, as a direct result of our negligence in performing the Services, your software or data is damaged, lost, or corrupted, we will assist you in loading the media (e.g., tape) in which you stored the backup copy of your software or data onto the server, mainframe, or other computer system to which your software or data is to be restored. The assistance provided by us may consist of telephone support to your personnel performing the software or data restoration. However, our assistance is conditioned upon TASER being notified by you within 24 hours of you becoming aware that your software or data has been damaged, lost, or corrupted as a direct result of our negligence in performing the Services. However, regardless of any assistance provided by us: (i) we will in no way be liable for the accuracy, completeness, success, or results of your efforts to restore your software or data; (ii) any assistance provided by us under this Section is without warranty, express or implied; and (iii) in no event will we be liable for loss of, damage to, or corruption of your data from any cause.
- c. The section does not apply to your data stored on EVIDENCE.com and covered by the EVIDENCE.com Master Service Agreement.
- 11. Intellectual Property. We own all right, title and interest in all Pre-Existing Works and Documentation. We grant to you, unless otherwise agreed in writing by the parties, a perpetual, non-revocable, royalty-free, non-

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exclusive, right and license to use, execute or copy, the Pre-Existing Works provided to you in connection with the delivery of Services and in accordance with this Agreement.

- **12.** <u>Confidentiality.</u> A receiving party may use the disclosing party's Confidential Information only in connection with TASER's performance of the Services under this Agreement. The receiving party will not disclose the disclosing party's Confidential Information during the Term or at any time during the 5-year period following the end of the Term. The receiving party will take all reasonable measures to avoid disclosure, dissemination or unauthorized use of the disclosing party's Confidential Information, including, at a minimum, those measures taken to protect its own confidential information of a similar nature.
- 13. <u>Indemnification</u>. Except to the extent caused by the negligent acts or willful misconduct of you, we will indemnify, defend and hold you, your officers, directors, employees, agents, and permitted assigns (each **Agency Indemnitee**) harmless from and against all claims, demands, losses, liabilities, costs, expenses, and reasonable attorneys' fees, arising out of a claim by a third party against an Agency Indemnitee resulting from any negligent act, error or omission, or willful misconduct of TASER under or related to this Agreement.
- 14. <u>Limitation of Liability</u>. EXCEPT AS OTHERWISE PROVIDED IN THIS AGREEMENT, THE WARRANTIES STATED IN THIS AGREEMENT ARE LIMITED WARRANTIES AND ARE THE ONLY WARRANTIES MADE BY TASER. WE DO NOT MAKE AND HEREBY DISCLAIM, AND YOU EXPRESSLY WAIVE, ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED. EXPRESSLY EXCLUDED ARE ALL WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE AND ANY OTHER STATUTORY OR COMMON LAW WARRANTY. UNDER NO CIRCUMSTANCES WILL EITHER PARTY HAVE ANY LIABILITY WITH RESPECT TO ITS OBLIGATIONS UNDER THIS AGREEMENT OR OTHERWISE FOR LOSS OF PROFITS, CONSEQUENTIAL, EXEMPLARY, INCIDENTAL OR PUNITIVE DAMAGES, EVEN IF EITHER PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN ANY EVENT, EXCEPT FOR OBLIGATIONS OF CONFIDENTIALITY AND INDEMNIFICATION SET FORTH IN THIS AGREEMENT, THE LIABILITY OF EITHER PARTY TO THE OTHER PARTY FOR ANY REASON AND UPON ANY CAUSE OF ACTION WHATSOEVER WILL NOT EXCEED THE AMOUNTS ACTUALLY PAID TO TASER UNDER THIS AGREEMENT FOR THE SERVICES IN THE PRIOR 12 MONTHS PRECEEDING THE CLAIM. NOTHING IN THIS SECTION LIMITS YOUR OBLIGATIONS UNDER SECTIONS 1 AND 2.
- **15.** <u>Insurance</u>. We will maintain at our own expense and in effect during the Term, insurance coverage as set out below, and will furnish certificates of insurance or self-insurance upon your request:
- a. Commercial General Liability Insurance with limits of \$1,000,000 per occurrence for Bodily Injury, Property Damage, and Personal and Advertising Injury;
- **b.** Workers' Compensation Insurance in compliance with the statutory requirements of the state in which the Services are performed and Employers' Liability Insurance with limits of not less than \$500,000 each Accident and Disease per Employee/Policy Limit; and
- **c.** Commercial Automobile Liability Insurance covering hired and non-owned vehicles for which we may be responsible with limits of \$1,000,000 per occurrence Bodily Injury and Property Damage.

#### 16. General.

- a. Non-Discriminatory Employment. We will not unlawfully discriminate against any individual based on race, color, religion, nationality, sex, sexual orientation, age, or condition of disability. We understand and agree that we are bound by and will comply with the nondiscrimination mandates of all Federal, State and local statutes.
- **b. Notifications**. Any notice permitted or required under this Agreement will be deemed to have been given if it is in writing and personally served or delivered, mailed by registered or certified mail (return receipt requested), delivered by a national overnight courier service with confirmed receipt, or sent by email to the parties at the addresses listed in the signature block at the end of this Agreement.
- c. Force Majeure. We with not be liable for any delay or failure to perform any obligation under this Agreement where the delay or failure results from any cause beyond our reasonable control, including acts of God, labor disputes or other industrial disturbances, systemic electrical, telecommunications, or other utility failures, earthquake, storms or other elements of nature, blockages, embargoes, riots, acts or orders of government, acts of terrorism, or war.
  - d. Independent Contractors; Non-Exclusive Rights. The parties are independent contractors, and neither

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party, nor any of their respective affiliates, is an agent of the other for any purpose or has the authority to bind the other. This Agreement does not create a partnership, franchise, joint venture, agency, or fiduciary or employment relationship between the parties.

- e. Entire Agreement; Modification. This Agreement, including the Quote, constitutes the entire agreement between the parties and supersedes all prior and contemporaneous agreements, proposals, or representations, written or oral, concerning our provision of the Services. No modification, amendment, or waiver of any provision of this Agreement will be effective unless in writing and signed by both parties. All headings are for reference purposes only and must not affect the interpretation of the Agreement.
- **f. Severability.** This Agreement is contractual and not a mere recital. Sections 1–2, 5–6, 10–15, and 17–18 will continue in force and effect after termination of this Agreement. If any portion of this Agreement is held to be invalid or unenforceable, the remaining portions of this Agreement will remain in full force and effect. Any invalid or unenforceable portions will be interpreted to the effect and intent of the original portion. If such construction is not possible, the invalid or unenforceable portion will be severed from this Agreement but the rest of the Agreement will remain in full force and effect.
- **g. Waiver.** The failure by either party to enforce any provision of this Agreement will not constitute a waiver of the provision nor limit the party's right to enforce the provision at a later time.
- h. Voluntary Agreement. This Agreement was negotiated and executed voluntarily and is not the result of duress, fraud, undue influence or any threat of any kind. All parties had the opportunity to consider this Agreement, to consult with counsel, and fully understand the Agreement.
- i. No Third-Party Beneficiaries. This Agreement does not create any third-party beneficiary rights in any individual or entity that is not a party to this Agreement.
- **j. Assignment.** Neither party may assign or otherwise transfer this Agreement or any of its rights and obligations under this Agreement without the prior written approval of the other party; except that we may assign or otherwise transfer this Agreement or any of our rights or obligations under this Agreement without the consent of you (a) in connection with a merger, acquisition or sale of all or substantially all of our assets, or (b) to as part of a corporate reorganization. Subject to the foregoing, this Agreement will be binding upon, and inure to the benefit of the parties and their respective successors and assigns.
- **k.** Applicable Law. The validity, construction, interpretation, and administration of this Agreement will be governed by and must be interpreted under the laws of the State in which the Services are performed. In the event of any legal action to enforce the provisions of this Agreement, the successful party in enforcing any provision of this Agreement will be awarded that party's reasonable attorneys' fees and costs.

#### 17. Definitions.

"Confidential Information" means any and all financial, technical, legal, marketing, network and/or other business information, know-how, plans, records, files, file layouts, manuals, documentation, or data (including, but not limited to, computer programs, code systems, applications, analyses, passwords, procedures, output, software sales, personal individual information, and lists compilations). All information communicated during the course of this Agreement, whether written or oral, will be assumed confidential even if it is not specifically noted as such at the time of the disclosure. Both parties acknowledge and agree that a disclosing party's Confidential Information is the proprietary property of the disclosing party and constitutes valuable trade secrets. Nothing in this Agreement will be construed as granting the receiving party any right of use, title, or interest in the disclosing party's Confidential Information.

"Installation Site" means the location(s) where the Products are to be installed.

"Products" means all equipment, software, cloud based services, Product User Documentation and software maintenance releases and updates provided by us under this Agreement.

"Product User Documentation" means either (i) specifications, explanatory or informational materials, whether in paper or electronic form, that relate to the Services provided under this Agreement, or (ii) user manuals, technical manuals, training manuals, specification or other explanatory or informational materials, whether in paper or electronic form, that relate to the Products provided under this Agreement.

"Services" means the professional services provided by us pursuant to this Agreement.

[Document Revised 12-11-2013]

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