

MEMORANDUM

DATE: January 20, 2015

TO: Nathan Daou, CPPB, C.P.M., A.P.P.
Contract Administrator

FROM: Gillian Needham
Senior Contract Officer

Subject: Executive Summary - Request for Proposal No. 151089
Body Worn Cameras

Dept./Div.:	TPD/ Logistics	Date Issued:	September 24, 2014
Pre-Proposal Date:	October 3, 2014	No. of Individuals Attending:	10
Due Date:	October 20, 2014	No. of Proposals Received:	12
Negotiated Value:	See Below	pCard Accepted:	yes

BACKGROUND

The City of Tucson issued the above referenced Request for Proposal to select a contractor to Body Worn Cameras services. The solicitation was publicly posted on the City's website and notices were emailed to all registered vendors who have indicated email is their preferred delivery.

EVALUATION

A committee was formed to evaluate the proposals based upon the selection criteria set forth in the original RFP. The committee was comprised of the following members and signed Committee Member Statements were received from all.

Voting Committee Members

LT. Joe Puglia, Tucson Police Department
Captain Walter Mercer, DPS
Bill Peck, City of Tucson IT Department

Non-Voting Committee Members

George Garman
Lisa Judge
Lawrence McDowell
Mike Merrill
Yvonne Morken
Raymon Smith
Jacques Sproken
Mark Timpf
Josephine Cervantes
Gene Myers
Karen Hochede
Jesse Niwa

Dan Moore
Jim Webb
Bart Rohr
Michael Silva
Ed Schwenn
Tim Reese
Allen Smith
Mitch Vipond
Matt Ronstadt
Brett Kaczynski
Alisa Cunningham
Jobe Dickenson

The City received proposals from the following firms:

Business Solutions
L-3 Communications
Taser International
Heath Bidau
Linear Systems
Gatekeeper Systems Inc.
Viewu

Johnathan Hick Marine
Coban Technologies
Voice Products Inc.
Pre-Ventronics
Corporate Technologies Solutions
American Video and Security Solutions

Prior to releasing the proposals to the committee, I conducted an initial review of the proposals to ensure that all requested information had been submitted. As a result, all proposals were deemed eligible for the committee's review. The committee is charged with the final determination of acceptability.

On October 23, 2014, I met with the evaluation committee and discussed the role of the committee and the evaluation process. Each committee member received a copy of the City's Guidelines for Evaluation, the Evaluation Committee Responsibilities document, the evaluation criteria and copies of the proposals.

The committee reconvened on October 29, 2014, to discuss the relative strengths and weaknesses of the proposals with regard to the evaluation criteria set forth in the solicitation. After discussing all of the proposals, the committee members individually scored and ranked the proposals. The committee members' rankings were totaled to arrive at an overall ranking. As a result, the committee recommended shortlisting to the top three ranked firms:

Taser International
L-3 Communications
Coban Technologies

On November 7, 2014, the City requested product demonstrations from the three shortlisted vendors. It was requested that each vendor provide five cameras with all mounting solutions available.

On November 12, 2014, L-3 submitted a request to withdraw their proposal from consideration, citing that they were removing their product from the market and returning to the research and development phase. On November 17, 2014 Coban cited similar issues with their product and asked to remove their submission from evaluation also. The Procurement Department granted the request for withdrawal of both proposals.

The evaluation process for Taser International continued with the Tucson Police Department coordinating a variety of simulated field tests to document the differences between the mounting solutions and camera components. On December 15, 2014, the committee reconvened to view the video footage that was collected. After discussing the videos, the committee members individually scored Taser's proposal, and recommended awarding to Taser International.

On December 15, 2014, a request for Best and Final Offer was sent to Taser International. The request asked for revised pricing, additional information and pricing on Intergraph coordination program, and future replacement of products.

NEGOTIATED VALUE

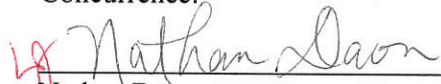
Taser decreased all pricing 5% to 15% across the board on products including cameras, mounting solutions, docking stations and software. Taser also introduced an unlimited data package that will provide the Tucson Police Department with the ability to forecast and plan financially for storage needs. They also included special pricing for the Intergraph coordination project.

CONTRACT OFFICER RECOMMENDATION:

I attest that the evaluation process was conducted in accordance with the Tucson Procurement Code and all applicable rules and regulations. Based upon the evaluation committee's recommendation, it is recommended that this contract shall be awarded to:

Taser International

Concurrence:


Nathan Daou
Contract Administrator

1-22-2015
Date