



Information Technology Solutions,  
including desktops, notebooks, servers, software, peripherals and services  
Executive Summary

**Lead Agency:** City of Tucson, AZ  
**RFP Issued:** January 22, 2013  
**Date Open:** February 19, 2013

**Solicitation:** RFP #130733  
**Pre-Proposal Date:** January 29, 2013  
**Proposals Received:** 4



**Awarded to:**

The City of Tucson, AZ Department of Procurement issued RFP #130733 on January 22, 2013, to establish a national cooperative contract for informational technology solutions.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson, AZ website
- Hawaii Tribune–Herald, HI
- Daily Journal of Commerce, OR
- Times Union, NY
- The State, SC
- The Olympian, WA
- National IPA website

On February 19, 2013, proposals were received from the following offerors:

- Intertech
- En Pointe Tech
- GBH Communications
- CDW Government

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee discussed the relative strengths and weaknesses of the proposals, scored and ranked the proposals. As a result, the committee recommended entering into exclusive negotiations with the intent to award to the top ranked firm, CDW Government.

The City of Tucson, AZ, and CDW Government successfully negotiated a contract and the City of Tucson executed the agreement with a contract effective date of August 18, 2013.



**Contract includes:**

A comprehensive product and service offering including desktops, notebooks, servers, software, peripherals, cloud computing, consulting/analysis, design, technical support, leasing/financing, trade-ins, repair, configuration/system configurations, implementation, training, maintenance, installation, system testing, upgrades, and imaging.

**Term:**

Initial one year agreement from August 18, 2013 through August 17, 2014, with option to renew for four (4) additional one-year periods through August 17, 2018.

**Pricing/Discount:**

Discount off product categories with an additional 2% discount on Hewlett Packard products.



# CDW-G

VENDOR WEBSITE

[Overview](#)   [Contract Documents](#)   [Contact](#)   [Marketing Materials](#)   [News & Events](#)  
[Going Green?](#)

**Competitively solicited and awarded by:**

**City of Tucson, AZ**

**Contract# 130733**

- Contract Term: August 18, 2013 – August 17, 2018
- Deep discounts with even deeper discounts on HP products
- Comprehensive products and services including:
  - Software
  - Network Communications
  - Data Storage
  - Notebooks/Mobile Devices
  - Desktops
  - Printers
- Full technical solutions (hardware, software, and services) for Virtualization, Unified Communications, Security, LAN/WAN, Mobility, Data Center Optimization, and Cloud Computing

# CONTRACT AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT  
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701  
P.O. BOX 27210, TUCSON, AZ 85726  
(520) 837-4105  
ISSUE DATE: APRIL 27, 2015

CONTRACT NO.: 130733  
CONTRACT AMENDMENT NO.: TWO (2)  
PAGE 1 of 1  
SA  
CONTRACT OFFICER: LLOYD WINDLE

THIS CONTRACT IS AMENDED AS FOLLOWS:

## INFORMATION TECH SOLUTIONS, INCLUDING DESKTOPS, NOTEBOOKS, SERVERS, SOFTWARE, PERIPHERALS, AND SERVICES

1. Pursuant to Contract No. 130733, Term and Renewal, the City is hereby exercising its option to renew the contract for the period of August 16, 2015 through August 15, 2016.

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF  
AND UNDERSTANDING OF THE ABOVE AMENDMENT.

Christina V. Rother 5-8-15  
Signature Date

Christina V. Rother President, CDW Government LLC  
Typed Name and Title

CDW Government LLC  
Company Name

230 N. Milwaukee Avenue  
Address

crother@cdwg.com  
Email Address

Vernon Hills Illinois 60061  
City State Zip

THE ABOVE REFERENCED CONTRACT AMENDMENT  
IS HEREBY EXECUTED THIS 8<sup>th</sup> DAY  
OF May, 2015, AT TUCSON, ARIZONA.



Nathan Daon  
As Director of Procurement and not personally

# CONTRACT AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT  
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701  
P.O. BOX 27210, TUCSON, AZ 85726  
(520) 837-4103  
ISSUE DATE: JULY 23, 2014

CONTRACT NO.: 130733  
CONTRACT AMENDMENT NO.: ONE (1)  
PAGE 1 of 1  
JM  
CONTRACT OFFICER: NATHAN DAOU

THIS CONTRACT IS AMENDED AS FOLLOWS:

## INFORMATION TECH SOLUTIONS, INCLUDING DESKTOPS, NOTEBOOKS, SERVERS, SOFTWARE, PERIPHERALS, AND SERVICES

1. Pursuant to Contract No. 130733, Term and Renewal, the City is hereby exercising its option to renew the service agreement for the period of August 16, 2014 through August 17, 2015.
2. The following sentence is hereby added to Paragraph 20 (Indemnification) of the Standard Terms and Conditions section:

"If Contractor or any of Contractor's employees are certified to receive a premium tax credit or cost sharing reduction which triggers a §4980H (a) or (b) penalty against the City, the Contractor shall indemnify the City from and shall pay any assessed tax penalty."

3. Standard Terms and Conditions, Paragraph 21 shall hereby be replaced with the following:

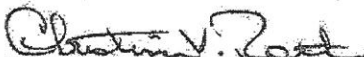
**21. INDEPENDENT CONTRACTOR:** It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries holidays, paid vacation, sick days, or pension contributions by the City. The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses. Contractor is responsible for compliance with the Affordable Care Act for Contractor and any of Contractor's employees.

### ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF  
AND UNDERSTANDING OF THE ABOVE AMENDMENT.

THE ABOVE REFERENCED CONTRACT AMENDMENT IS  
HEREBY EXECUTED  
THIS 15<sup>TH</sup> DAY OF AUGUST, 2014,  
AT TUCSON, ARIZONA.

  
\_\_\_\_\_  
Signature Date


Christina Rother, President, CDW Government LLC  
\_\_\_\_\_  
Typed Name and Title

CDW Government LLC  
\_\_\_\_\_  
Company Name

230 N. Milwaukee Avenue  
\_\_\_\_\_  
Address

crother@cdwg.com  
\_\_\_\_\_  
Email Address

Vernon Hills Illinois 60061  
\_\_\_\_\_  
City State Zip

  
\_\_\_\_\_  
As Director of Procurement and not personally

The following documents comprise the executed contract between the City of Tucson and CDW Government, LLC (CDW-G), effective August 18, 2013:

- I. Signed Offer and Acceptance
- II. Final Negotiated Terms and Conditions
- III. CDW-G's Response to the Request for Proposal
- IV. The Terms and Conditions of the Request for Proposal, incorporated by reference

## OFFER AND ACCEPTANCE

### OFFER

#### TO THE CITY OF TUCSON:

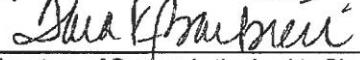
The Undersigned hereby offers and shall furnish the material or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

For clarification of this offer, contact:

CDW Government LLC  
Company Name

230 N Milwaukee Ave  
Address

Vernon Hills IL 60061  
City State Zip

  
Signature of Person Authorized to Sign

Tara K. Barbieri  
Printed Name

Director, of Program Sales  
Title

Name: Larissa Newman

Title: Proposal Specialist

Phone: 866.259.0569


Fax: 312.752.4078

E-mail: larinew@cdw.com

### ACCEPTANCE OF OFFER

The Offer is hereby accepted. The Contractor is now bound to sell the materials or services specified in the Contract. This Contract shall be referred to as Contract No. 130733.

Approved as to form this 31<sup>st</sup> day of May, 2013.

  
As Tucson City Attorney and not personally

CITY OF TUCSON, a municipal corporation

Awarded this 30 day of May, 2013.

  
Marcheta Gillespie, C.F.M., CPPO, CPPB, CPM  
As Interim Director of Procurement and not personally